

UNITED STATES BANKRUPTCY COURT
EASTERN DISTRICT OF MICHIGAN
SOUTHERN DIVISION

IN RE: CITY OF DETROIT, . Docket No. 13-53846
MICHIGAN, .
 . Detroit, Michigan
 . January 13, 2014
Debtor. . 9:13 a.m.

EVIDENTIARY HEARING RE. MOTION OF THE DEBTOR FOR A FINAL ORDER PURSUANT TO 11 U.S.C. SECTIONS 105, 362, 364(c)(1), 364(c)(2), 364(e), 364(f), 503, 507(a)(2), 904, 921 and 922 (I) APPROVING POST-PETITION FINANCING, (II) GRANTING LIENS AND PROVIDING SUPERPRIORITY CLAIMS STATUS AND (III) MODIFYING AUTOMATIC STAY (DKT#1520)

MOTION OF THE DEBTOR FOR ENTRY OF AN ORDER (I) AUTHORIZING THE ASSUMPTION OF THAT CERTAIN FORBEARANCE AND OPTIONAL TERMINATION AGREEMENT PURSUANT TO SECTION 365(a) OF THE BANKRUPTCY CODE, (II) APPROVING SUCH AGREEMENT PURSUANT TO RULE 9019, AND (III) GRANTING RELATED RELIEF (DKT#17)

CORRECTED MOTION FOR ENTRY OF AN ORDER (I) AUTHORIZING THE ASSUMPTION OF THAT CERTAIN FORBEARANCE AND OPTIONAL TERMINATION AGREEMENT PURSUANT TO SECTION 365(a) OF THE BANKRUPTCY CODE, (II) APPROVING SUCH AGREEMENT PURSUANT TO RULE 9019, AND (III) GRANTING RELATED RELIEF (DKT#157)

BEFORE THE HONORABLE STEVEN W. RHODES
UNITED STATES BANKRUPTCY COURT JUDGE

APPEARANCES:

For the Debtor: Jones Day
By: CORINNE BALL
222 East 41st
New York, NY 10017-6702
(212) 326-7844

For Bank of Cadwalader Wickersham & Taft, LLP
America and By: MARK C. ELLENBERG
Merrill Lynch 700 Sixth Street, N.W.
Capital Services: Washington, DC 20001
(202) 862-2200

APPEARANCES (continued):

For Syncora Holdings, Ltd.,
Syncora Guarantee, Inc., and Syncora Capital Assurance, Inc.:
Kirkland & Ellis, LLP
By: RYAN BLAINE BENNETT
300 North LaSalle
Chicago, IL 60654
(312) 862-3062

For Detroit Retirement Systems-General Retirement System of Detroit, Police and Fire Retirement System of the City of Detroit:
Clark Hill, PLC
By: JENNIFER K. GREEN
500 Woodward Avenue, Suite 3500
Detroit, MI 48226
(313) 965-8300

Clark Hill, PLC
By: ROBERT D. GORDON
151 South Old Woodward, Suite 200
Birmingham, MI 48009
(248) 988-5882

For Erste Europaische Pfandbrief-und Kommunalkreditbank Aktiengesellschaft in Luxemburg, S.A.:
Ballard Spahr, LLP
By: VINCENT J. MARRIOTT, III
1735 Market Street, 51st Floor
Philadelphia, PA 19103-7599
(215) 864-8236

For David Sole:
Jerome D. Goldberg, PLLC
By: JEROME D. GOLDBERG
2921 East Jefferson, Suite 205
Detroit, MI 48207
(313) 393-6001

For Financial Guaranty Insurance Company:
Weil, Gotshal & Manges, LLP
By: ALFREDO R. PEREZ
700 Louisiana Street, Suite 1600
Houston, TX 77002
(713) 546-5040

For Ambac Assurance Corporation:
Arent Fox, LLP
By: CAROLINE TURNER ENGLISH
1717 K Street, NW
Washington, DC 20036-5342
(202) 857-6178

APPEARANCES (continued):

For Detroit Retired Lippitt O'Keefe, PLLC
City Employees By: RYAN C. PLECHA
Association, 370 East Maple Road, 3rd Floor
Retired Detroit Birmingham, MI 48009
Police and Fire (248) 723-6263
Fighters Associa-
tion, Shirley V.
Lightsey, and
Donald Taylor:

Court Recorder: Letrice Calloway
United States Bankruptcy Court
211 West Fort Street
21st Floor
Detroit, MI 48226-3211
(313) 234-0068

Transcribed By: Lois Garrett
1290 West Barnes Road
Leslie, MI 49251
(517) 676-5092

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1 THE CLERK: All rise. Court is in session. Please
2 be seated. Case Number 13-53846, City of Detroit, Michigan.

3 THE COURT: First, my apologies for being late. Are
4 we ready to proceed with the closing arguments?

5 CLOSING ARGUMENT

6 MR. ELLENBERG: If the Court please, Mark Ellenberg,
7 Cadwalader Wickersham & Taft, representing Merrill Lynch and
8 speaking today on behalf of both of the swap providers.

9 Your Honor, this morning I'd like to focus on
10 certain aspects of the settlement which I think deserve a
11 little more attention than they've gotten in the hearing so
12 far and also talk about some apparent misconceptions about
13 the swaps, but the bottom line is that there is no genuine
14 question that the settlement agreement is extremely
15 beneficial to the city, particularly given the alternatives,
16 and that it is, accordingly, well within the zone of
17 reasonableness.

18 I'd also like to note at the very beginning that
19 we're very aware of what's at stake in this case and that the
20 case is going to have an impact on the city and perhaps on
21 other parties, and we've been very careful to manage our
22 relationship with the city with those broader interests in
23 mind. And specifically in both 2009 and 2013 we attempted an
24 orderly and cooperative resolution with the city rather than
25 the reflexive exercise of remedies, and, indeed, today we

1 remain the only party in this courtroom who has managed to
2 reach an agreement with the city.

3 The first key point I'd like to make about the
4 settlement is that the swap counterparties can always look to
5 insurance. FGIC and Syncora have fully guaranteed the
6 payment obligations of the service corporations under the
7 swap agreements. The swap counterparties would not
8 rationally agree to a settlement with the city that results
9 in a recovery lower than their recovery from the insurers,
10 and the city recognized this. And it is notable that the
11 policies waive any of all defenses both at law and in equity.
12 Thus, even if the liens were not valid, even if the swaps
13 were not valid, even if the COPs were not valid, we're
14 entitled to collect each periodic payment from the insurers
15 if the service corporations fail to make them.

16 That would give us a floor of approximately 65
17 cents, and the only reason it's not 100 cents is because FGIC
18 is in rehabilitation. This means that the city effectively
19 pushed us to the lowest number that we would ever accept.
20 And parenthetically, as of Friday, interest rates are down a
21 bit from where they were on December 23rd, and so the city's
22 decision to lock the payment at 165 is actually favorable to
23 them at the moment. Had they continued to float it, it would
24 be slightly higher today.

25 The second key point I'd like to make is that the

1 insurers were called upon -- if the insurers were called upon
2 to make swap payments to us, they would be subrogated to our
3 right -- our rights, including our right to trap the casino
4 revenues. We've seen this movie before. Syncora attempted
5 to trap the casino revenues even before they had subrogated
6 to our rights. The FOTA, the settlement agreement,
7 eliminates the subrogation claims of the swap providers -- of
8 the monolines, rather, because the swap providers have agreed
9 that they will not make any claims under their policies once
10 the settlement agreement becomes effective. This provides
11 the insurers with a free release from all of their
12 obligations under the swap insurance policies. The city
13 asked for this, and it's of great benefit to the city.
14 First, it eliminates the threat of trapping that was just
15 discussed, and, second, by giving the insurers a release of
16 the swaps for free -- normally an insurer pays for a
17 commutation of insurance liabilities. They're getting it for
18 free, and that effectively frees up additional resources for
19 the city to take advantage of in plan negotiations.

20 The third point I'd like to make is that there were
21 strong rationales for the swaps once the COP structure was
22 decided upon. Prior to the COPs transactions, the city had
23 failed to meet its obligation under state law to fund certain
24 pension obligations. It was required by state law to fund
25 that obligation with interest. The COPs were a means by

1 which the city could meet that legal obligation, and they
2 ended up providing \$1.4 billion in cash to the pension plans.
3 The COPs transaction, thus, did not increase the city's
4 obligations. It merely was a method for meeting an
5 obligation that the city already had.

6 It's also very clear that the city completely
7 understood the transactions it was entering into in 2005,
8 2006, and 2009. The transactions were thoroughly debated by
9 the City Council, and, indeed, the City Council ultimately
10 passed ordinances permitting the transactions to go forward
11 and authorizing the liens that were granted in 2009. The
12 city was represented by Michigan bond counsel, Lewis &
13 Munday, and special swap counsel, Orrick Herrington. Also,
14 in each case the city had two independent outside financial
15 advisors, one for the COPs aspect of the transaction and a
16 separate one for the swaps. And, finally, there was an
17 extensive legislative authorization process and unqualified
18 opinions covering the authorization, validity, and
19 enforceability of the liens, including in 2009 the lien on
20 the casino revenues, were granted.

21 The swaps were entered into in conjunction with this
22 COPs financing, and the floating rate protected by the swaps
23 was, indeed, the city's idea. What the public record shows
24 is that the decision to issue floating COPs in 2005 was --

25 THE COURT: I'm not sure why you're telling me all

1 of this.

2 MR. ELLENBERG: I think, your Honor, because the
3 agreement -- the transaction has been heavily criticized
4 during the hearing, and it's -- that criticism is being used
5 to attack the validity of the transaction and, therefore, the
6 validity of the settlement agreement.

7 THE COURT: So, what? Merrill Lynch is doing this
8 out of the goodness of its heart?

9 MR. ELLENBERG: I didn't say that, your Honor.
10 Obviously we have a self-interest in achieving the outcome
11 we're achieving, but we are doing it responsibly and in a way
12 that is not only good for us but good for the city. There is
13 such a thing as a win-win transaction, and there is such a
14 thing as the lesser evil --

15 THE COURT: Okay. So argue that.

16 MR. ELLENBERG: -- and that's what we're trying to
17 reach. But the ultimate point, your Honor, is that the swaps
18 fully, completely, and effectively protected the service
19 corporations and derivatively the city from interest rate
20 risk. The swaps fix the floating rate -- turn the floating
21 rate into an effective fixed rate of approximately six
22 percent, which is in the stipulated facts at pages 8 through
23 9, and that was always true. It was true when they entered
24 into the swaps. It was true the day they went into
25 bankruptcy.

1 THE COURT: Termination fee have that effect, sir?

2 MR. ELLENBERG: The only aspect of the swap which
3 changed with interest rates was the termination fee, but the
4 termination fee is only payable if there's a termination.
5 The amount --

6 THE COURT: So the answer to my question is no?

7 MR. ELLENBERG: Well, the amount the city paid on
8 the COPs never changed. The termination fee did change based
9 on interest rates. Sometimes it was in the city's favor;
10 sometimes it was not. But the reason for entering into the
11 transaction was to fix the interest cost associated with the
12 COPs, and the swaps fully and completely did that.

13 THE COURT: Well, let's just nail this down.

14 MR. ELLENBERG: Right.

15 THE COURT: Is it your position that the city's
16 present termination liability, whatever it is, 200 million
17 give or take a little bit, has the effect of fixing, to use
18 your word, the interest rates?

19 MR. ELLENBERG: No, your Honor. The swap
20 transaction itself is what fixed the rates. The termination
21 payment arises only because a termination event has occurred.
22 That is an aspect of the transaction, but it's not the
23 purpose for which it was entered into.

24 THE COURT: So it's of no economic benefit to the
25 city?

1 MR. ELLENBERG: The termination payment, no, is not
2 of economic benefit to the city, but the overall transaction
3 was.

4 THE COURT: And yet by this settlement it's to be
5 paid or at least a good portion of it.

6 MR. ELLENBERG: Yes, your Honor, because the city
7 made a decision to take the benefits that the swaps did give
8 them, and this was part of the transaction. And the
9 additional point, your Honor, is that this --

10 THE COURT: I raise this because you said this here
11 today, and you said it during the trial that the purpose of
12 the swaps transaction was to fix interest rates.

13 MR. ELLENBERG: Yes.

14 THE COURT: And to some extent, that's true, but to
15 a great extent it's also not true. And I want -- and I want
16 the public to understand that.

17 MR. ELLENBERG: Well, your Honor, it fixed the
18 interest cost. It absolutely did that.

19 THE COURT: To some extent it did.

20 MR. ELLENBERG: Yes. When you view the COPs and the
21 swaps together, the effect was absolutely to fix the interest
22 rate cost. When there's a termination event, then this
23 additional liability arises. There's no question about that.
24 But it should also be noted that the COP -- the swap
25 providers themselves hedge the interest rate risk that they

1 took on through the swap agreement. That is what traders do.
2 And so any payment they received from the city, they simply
3 passed on to their hedge, and the termination agreement
4 itself, your Honor, is not profit as it's been characterized
5 here. It's to compensate the swaps -- the swap providers for
6 having to replace the hedge when the city terminates the swap
7 agreement because at that point they become unbalanced. And
8 if we could pull up City Exhibit 1 for just a minute and go
9 to page 12 --

10 THE COURT: Is it on your screen?

11 MR. ELLENBERG: Yes.

12 THE COURT: Okay. What do I need to get this screen
13 functional? Turn it on?

14 UNIDENTIFIED SPEAKER: Yes. Reboot.

15 THE COURT: Okay. We're all set.

16 MR. ELLENBERG: All right. If we go to page 12,
17 which is up, and look at the definition of market quotation,
18 you will see -- is there a way to blow that up? You will see
19 within that definition in parentheses the term "replacement
20 transaction." And what the definition says is that quotes
21 are to be obtained to obtain the cost of entering into a
22 replacement transaction, and that's what the termination
23 payment is. It's compensation to the swap providers for the
24 loss they incur when the city end of the swap is terminated
25 because it leaves them with an unbalanced book. It's been

1 described in this case as profit. It is not profit to us.
2 It's what we need to do to cover, in essence. It's analogous
3 to the UCC concept of cover. We have to get back into
4 balance by replacing the trade. And, indeed, your Honor,
5 that is why there are safe harbors in the Bankruptcy Code
6 because swaps don't exist on an island in isolation. They
7 are always part of a chain of transactions, and the concern
8 of Congress was that there would be a domino effect on the
9 entire chain from the default of a single party.

10 The next point, your Honor, is that the swap
11 providers did an appropriate credit analysis when entering
12 into the swap agreement. When the swaps were entered into,
13 the swap providers considered the ability of the service
14 corporations to pay them, and if you look at page 22 of the
15 offering circular put into evidence by Ambac, you will see
16 the rating shown with insurance and without insurance, so
17 everyone was -- had a full credit analysis in front of them.
18 And even though the city was investment grade, both the swap
19 providers and the city determined that credit enhancement
20 would be necessary to make the transactions viable.
21 Accordingly, FGIC and Syncora were called upon to issue
22 policies of insurance, which they did, and they were both
23 rated AAA at the time. The insurance not only protected the
24 swap providers, it protected the city and the service
25 corporations against the city's own credit. As the swaps

1 were written in 2005 and 2006, they contained a double
2 trigger for termination. First, there had to be a downgrade
3 of the insurers below A-. Only if there were an insurer
4 downgrade would the city's credit rating matter, and, thus,
5 in 2009 when the city's credit rating was downgraded, that
6 only was a termination event because, in addition, the
7 swap -- the insurance providers had also been downgraded.
8 Even then the service corporations had 30 days to provide a
9 replacement insurer. In lieu of that, they provided a
10 different kind of credit enhancement. They provided the
11 liens on the casino revenues.

12 The next point I'd like to make is that the
13 objectors are attacking the settlement agreement only to
14 serve their broader agendas with the city. Indeed, they
15 recognize the value of this agreement to the city, and that's
16 why they're trying to hold it hostage. They hope it's going
17 to benefit them in plan negotiations.

18 Ambac is the sole objector to challenge the validity
19 of the liens and the underlying transaction, and that depends
20 entirely on disregarding the service corporations. This
21 objection obviously runs into the teeth of the opinions that
22 were given, as described by Mr. Orr during his testimony, and
23 this is also not a unique structure. It's been used by other
24 municipalities, including municipalities in Michigan, and,
25 indeed, Ambac itself has wrapped a transaction that uses

1 service corporations for Dearborn Heights, and we cite to
2 that in Footnote 21 of our statement in support of the
3 settlement.

4 In addition, your Honor, this transaction would be
5 protected by the safe harbors. Section 560 of the Code
6 permits a swap participant or a financial participant to
7 exercise its right to liquidate, terminate, or accelerate a
8 swap agreement, and that right shall not be stayed, avoided,
9 or otherwise limited by operation of any provision of this
10 title or by order of a court. And there's no question that
11 the security agreement itself is a swap agreement because the
12 definition of "swap" in the Code includes not only the basic
13 swap agreement but any collateral agreement or security
14 agreement related to the swap agreement, so both the swap
15 agreements and the collateral agreement are swap agreements
16 within the meaning of Section 560 and Section 362(b)(17),
17 which is the removal of the automatic stay with respect to
18 termination and setoff.

19 Now, Ambac has questioned whether perhaps the safe
20 harbor applies because they suggest that the swap providers
21 did not have their swap directly with the city, and,
22 therefore, they don't qualify as swap participants under the
23 Code. Well, first of all, they're also financial
24 participants, but aside from that, for the reason I just
25 said, the collateral agreement itself is deemed a swap

1 agreement for purposes of the Code, so that really is a
2 nonissue.

3 Ambac also relies very heavily on the Enron decision
4 issued by Judge Gonzalez, but that's really a very narrow
5 decision. That doesn't remotely support the broad
6 proposition that they're urging. The sole question in Enron
7 was whether a payment by the debtor to redeem its own stock
8 within 90 days of the petition was a settlement payment that
9 would be immunized from preference avoidance under Section
10 546(g) of the Code. What the Court found was that since the
11 debtor was insolvent at the time of the payment, under
12 applicable state law it was an improper dividend because
13 dividends should not be paid when a company is insolvent, and
14 a payment to redeem stock is a dividend.

15 The important point is that under Section 546(g),
16 you have to find there is a settlement payment. And the Code
17 definition of "settlement payment" is very vague, and it
18 depends -- it's a circular definition that depends on the
19 market understanding of the term "settlement payment." And
20 the Court concluded that the market doesn't have an
21 expectation that illegal dividends would be settlement
22 payments. The question here would be completely different.
23 It would be whether this is a swap agreement within the
24 meaning of Section 560 and Section 362(b)(17). There is no
25 ambiguity in the definitions involved there. They're black

1 and white, they've objective, and the swap agreements and the
2 collateral agreement clearly fit within those depositions
3 (sic), so the issue addressed in Enron really is not
4 applicable here at all.

5 THE COURT: So your position is that even if the
6 Court were to find that the entire transaction were -- was
7 illegal under state law, this Court would be powerless to
8 grant any relief resulting from that finding?

9 MR. ELLENBERG: Yes, your Honor, because --

10 THE COURT: How about in state court?

11 MR. ELLENBERG: Absolutely not. That would be
12 preempted, your Honor, and --

13 THE COURT: No court anywhere has the authority to
14 hold an agreement or a transaction illegal under state law if
15 it involves swap agreements.

16 MR. ELLENBERG: You could find it illegal, your
17 Honor. What you couldn't --

18 THE COURT: I'm sorry. You could what?

19 MR. ELLENBERG: You could find it illegal. What
20 you -- or void. What you couldn't do is find it -- what you
21 couldn't do is enjoin our rights under Section 560 and
22 Section 362(b)(17), and that's because --

23 THE COURT: Rights arising from the transaction
24 found to be illegal under state law?

25 MR. ELLENBERG: Yes, and that's because, again,

1 Congress was --

2 THE COURT: That's quite extraordinary.

3 MR. ELLENBERG: I understand, your Honor, but
4 Congress was concerned about the contagion effect, which
5 would flow --

6 THE COURT: About what?

7 MR. ELLENBERG: The contagion effect, the domino
8 effect, that would flow from the disruption of a link in the
9 chain.

10 THE COURT: More concerned about that than the
11 illegality of the transaction?

12 MR. ELLENBERG: Your Honor, it's a very broad
13 statute.

14 THE COURT: Your answer to my question is "yes"?

15 MR. ELLENBERG: Yes. And, of course, your Honor, as
16 Ms. Ball noted in her closing, this trial is not a trial of
17 these particular issues. It's about what the issues are.
18 This is the argument we would make.

19 THE COURT: Right. Okay.

20 MR. ELLENBERG: And the final point I want to make
21 about that, your Honor, is that throughout all its arguments
22 Ambac ignores again that we have FGIC and Syncora backing us
23 up, and, thus, our floor is 65 cents. Even if all their
24 arguments were correct, that's where we end up, and that goes
25 to whether this is a reasonable settlement agreement.

1 Last, your Honor, I'd like to address the objections
2 of Syncora and FGIC, which are based on what they assert to
3 be consent rights over our ability to terminate the swaps.
4 The first point is that everyone in this case seems to agree
5 that that issue needs to be decided as part of this hearing.
6 It's one of the few things everyone here seems to agree on,
7 and we certainly agree with that. It would not make sense
8 for the Court to approve this transaction and then find out
9 that the city couldn't, indeed, execute it because of Syncora
10 or FGIC's consent right. And I have to say that the
11 arguments put forward with respect to the consent right are
12 barely colorable. In fact, I'm not sure they're colorable at
13 all. First of all, we're using the optional termination
14 provision in the swap agreements, a provision that was added
15 in 2009 and specifically consented to by the insurers. And
16 they actually concede in Section 23 of the stipulated facts
17 that on its face that optional termination provision does not
18 give them a consent right. There are other terminations
19 where they did have a consent right before they were
20 downgraded, but this one doesn't give them a consent right,
21 and the gyrations they go to to try and import a consent
22 right into a provision that clearly doesn't give them one I
23 just don't think are colorable, your Honor. We've gone over
24 them extensively in the brief. I don't want to repeat them
25 here, but I just -- I hate to use the word "frivolous"

1 because I think lawyers overuse it, but I really have to say
2 in this case I think their consent right arguments are
3 frivolous.

4 So, again, your Honor, I think when this is viewed
5 as a whole and when the alternatives are considered, this
6 transaction is absolutely in the best interest of the city,
7 is well within the range of reasonableness, and it should be
8 approved. Thank you.

9 THE COURT: Thank you, sir.

10 MS. ENGLISH: Good morning, your Honor. Caroline
11 English from Arent Fox on behalf of Ambac Assurance
12 Corporation. Before I begin, I would like to give the Court
13 a little bit of a road map of what we have planned on our
14 side of the courtroom here.

15 THE COURT: Okay.

16 MS. ENGLISH: As you know, we have many objectors
17 here, some who are aligned and some who are not necessarily
18 aligned. Our briefs all set forth the arguments that we
19 believe lead to a conclusion that this motion should not be
20 approved. We have some different arguments, some overlapping
21 arguments. We've tried to organize ourselves so we don't
22 duplicate, and, therefore, we sort of assigned point people,
23 if you will, on the various arguments.

24 I'm going to begin this morning, and I'm going to
25 begin with an overview of the evidence that came in on the

1 swaps portion, the swaps settlement, and then I'm also going
2 to be arguing the two state law issues, one, that the swap
3 obligations are void ab initio under Act 34 and, two, that
4 the liens of the swap counterparties are void because they
5 did not comply with the Gaming Act. Then Mr. Gordon will
6 take it over from me, and he will be focused on the
7 Bankruptcy Code-related claims, that there is no lien on the
8 post-petition acquired casino revenues and the arguments of
9 special revenue, special excise tax, et cetera. After Mr.
10 Gordon, Mr. Perez will be arguing on more fact-related
11 issues, issues specific to the swaps insurers, including
12 consent rights, order and release issues, and 365 issues.
13 Mr. Perez will also transition us into focusing on some DIP
14 arguments. Specifically, he'll be addressing the good faith
15 finding that needs to be made. Then Mr. Marriott will be
16 addressing the Court with respect to issues under 364(c) and
17 Public Act 436. After that Ms. Green will have a short
18 presentation with respect to the proposed order on the DIP
19 financing, and then Mr. Bennett will be speaking with respect
20 to prudential concerns and the best interest of creditors.
21 Following Mr. Bennett, Mr. Goldberg will be speaking with
22 respect to the issues that have been raised in the David Sole
23 objection, and following that we have reserved some time for
24 any other objectors who need a few last-minute words.

25 We have, your Honor -- as of Friday's count, we had

1 207 minutes left. We have structured this down to 205
2 minutes, so if all goes according to plan, we're going to get
3 out of here two minutes early.

4 THE COURT: Okay.

5 MS. ENGLISH: I think, your Honor, we've passed up
6 my PowerPoint deck, and it should be also on the screen
7 hopefully in front of you. Our trial consultant has given me
8 the clicker, so we'll see if I can be so technologically
9 inclined this morning.

10 CLOSING ARGUMENT

11 MS. ENGLISH: All right. In overviewing the
12 evidence that we heard come in over the three days of trial
13 testimony, we think it is clear that the evidence showed that
14 this deal was done very hastily, and hasty decisions don't
15 make for the best judgment, and they don't make for the best
16 results. Mr. Buckfire testified he was under extraordinary
17 time pressure. In fact, they did this deal in one week's
18 time. They opened negotiations with the swap counterparties
19 on June 4th, and they had a deal on June 11th. Mr. Buckfire
20 also testified that he went into these negotiations with,
21 quote, "not very good cards to play." You know, your Honor
22 mentioned at one point in the trial that the city needs to
23 stop acting with a gun to its head. We feel this is just
24 another example of that kind of decision-making. The city
25 panicked. They thought they were in dire financial straits.

1 They might run out of money very soon. This was a bad deal
2 that they were in, and they wanted to get out of it, so they
3 leaped forward into negotiations in a panic mode. And doing
4 a deal quickly, again, does not make for the best judgment,
5 and the result, frankly, reflects this.

6 Now, let's look at -- Mr. Buckfire said that he
7 didn't have very good cards to play when he went into the
8 negotiations. Let's look at what his cards were. This is
9 testimony from the official trial transcript. He said he
10 thought the swap counterparties could trap the casino
11 revenues. He said he thought the swap counterparties were
12 secured, they had secured rights. He said he went in under
13 the assumption that the swap counterparties had valid liens.
14 When he was asked about what claims the city had, what were
15 the arguments, the legal arguments that the city had to argue
16 against the swap counterparties' positions, he didn't know
17 what they were. He testified he didn't even know if an
18 evaluation of those claims had been done. He went into these
19 negotiations completely unprepared. He was unarmed. He was
20 handicapped from being able to negotiate with the swap
21 counterparties aggressively. And this problem was
22 exacerbated in the negotiations by the fact that Mr. Orr
23 deferred completely to Mr. Buckfire. He testified on cross-
24 examination he sent Mr. Buckfire into these negotiations. He
25 hadn't had a conversation with him about the legal positions

1 and the arguments. Sent him and said, "Get the best deal you
2 can." Mr. Buckfire goes in, a week later comes out and says,
3 "This is the best deal I can get. Let's go with it."

4 The evidence revealed that there was not a serious
5 consideration given to a litigation strategy. Mr. Malhotra
6 testified that Ernst & Young was never asked to run cash flow
7 analysis that showed a litigation strategy, and Mr. Orr
8 confirmed that they never asked Mr. Malhotra or Ernst & Young
9 to do that. Now, in her closing argument, Ms. Ball suggested
10 that there was, in fact, a cash flow analysis that was run
11 showing a litigation strategy, and what she pointed to was --
12 I think it was Exhibit 111 that showed the three lines going
13 across, right, that Mr. Malhotra testified to. What did
14 those three lines show? The first one showed DIP financing
15 and a settlement. Second line showed no DIP financing, no
16 settlement, no trap. Third line, no DIP financing, no
17 settlement, cash trap. Where was the line that showed DIP
18 financing, no settlement? It's the fourth obviously missing
19 line on the chart. What has happened here is the city tied
20 in their minds the idea of post-petition financing to getting
21 the swaps deal done. Ms. Ball mentioned also in closing
22 argument that, in fact, the city believed the casino
23 revenues -- freeing up the casino revenues by doing this deal
24 was critical to getting post-petition financing. Where was
25 the evidence on that? Nobody testified to that,

1 Mr. Buckfire, Mr. Malhotra, Mr. Doak, Mr. Orr. Nobody
2 testified that freeing up the casino revenue was going to be
3 necessary to secure DIP financing in bankruptcy nor are there
4 any documents that show this would be necessary, and, in
5 fact, when they went out to look for post-petition financing,
6 they got several proposals from several banks offering post-
7 petition financing not secured by casino revenue but secured
8 by income tax revenues and asset proceeds. Proof is in the
9 pudding. There was no need to free up the casino revenue to
10 get post-petition financing. There was no need to link these
11 two together. The problem is the city managers didn't have
12 before them the documents they needed to show that litigating
13 was a real possibility. They were just moving too quickly,
14 and they weren't thinking through all of the options that
15 were available to it.

16 Now, I want to show you the analysis that the city
17 didn't do. I'm not an accountant. I don't run cash flow
18 analyses. But this analysis comes straight from the evidence
19 that was put forth at trial. Remember the original deal
20 here. The original deal is \$350 million in DIP financing;
21 right? 230 million of that was for the swaps, to terminate
22 the swaps, and that was going to be secured by income tax and
23 asset proceeds, 230 million. And the other piece of it was
24 120 million for reinvestment. That's going to be secured by
25 casino revenues. They call that the quality of life portion

1 of the loan so that it fits within the authorized uses under
2 the Gaming Act. And, as I said, we know that they did get
3 several offers in, including the Barclays deal that they
4 agreed to, that included \$230 million secured by income tax
5 and asset proceeds.

6 Now, on the left side of my screen here is the
7 proposed settlement that we have today. We are now looking
8 at post-petition financing of 285 million, and the reason
9 that's come down from the original 350 is because now we're
10 looking at a swaps portion of this that's 165 million. The
11 120 million for reinvestment has stayed the same. if we back
12 out of that the swaps-related cost of this financing, we back
13 out the 165 million, the result at the bottom there is
14 they're going to have 120 million to spend on their
15 reinvestment programs.

16 Now let's look at the right side of the screen. The
17 city has demonstrated they can get financing to the tune of
18 \$230 million secured by income tax and asset proceeds, so
19 let's assume that's what they get in their post-petition
20 financing, just that portion of the Barclays loan. Let's
21 assume that they don't get the other \$120 million portion
22 because maybe the banks aren't going to be willing to loan as
23 long as the casino revenue is tied up in litigation; right?
24 So let's assume they just get the 230. Now let's back out of
25 that the swaps-related cost. Well, the swaps-related cost in

1 this scenario is the cost of litigating. Mr. Orr testified
2 they were budgeting -- maybe it would cost them a million
3 dollars a month to litigate these issues. Now, I'm going to
4 come back to this. I think that's not credible, and we'll
5 talk -- I want to talk a little bit later about the
6 litigation costs and our assessment, but let's just assume
7 for right now that it's going to cost them a million dollars
8 a month to litigate these issues, and it's going to take them
9 six months to do it, \$6 million. You back that out of the
10 230, and now we've got \$224 million to spend on reinvestment
11 and to provide extra liquidity for the city. The city comes
12 out better. And even my little asterisk at the bottom, let's
13 credit the city's argument that they are concerned the cash
14 might get trapped, the casino revenue might get trapped
15 during litigation. Now, I'm going to come back to this a
16 little bit, too. I think that's, frankly, not a realistic
17 fear. I think the city would be able to get an injunction
18 that preserved the status quo and didn't have the casino
19 revenue trapped, but let's say I'm wrong. Let's say the
20 casino revenue gets trapped during the course of that
21 litigation. That's \$15 million a month in casino revenue
22 over six months. We're talking \$90 million. Let's back that
23 out of the number. Now we're looking at a result of 134
24 million to spend on reinvestment and liquidity, still more
25 than on the settlement side. Again, this is the analysis

1 that we see no evidence that the city ever did.

2 THE COURT: Where does the six months come from?

3 MS. ENGLISH: Six months is our estimate. Your
4 Honor, the Bankruptcy Court has shown it is able to move
5 through these issues presented, weighty issues, very
6 expeditiously. The arguments that we are talking about
7 raising in a litigation are pure legal issues. They could be
8 resolved on summary judgment. They would require no
9 discovery. We think six months on the outside is the length
10 of time it would take to try this case.

11 THE COURT: So not including appeals obviously?

12 MS. ENGLISH: Correct.

13 THE COURT: So under this analysis, if the city is
14 going to settle instead of litigate, looking at the numbers
15 here, there's got to be a reasonable and a credible
16 assessment that the claims have significant vulnerability if
17 they're actually going to settle and get to these numbers
18 that are worse, so that begs the question. Was there a
19 credible assessment done of the city's legal arguments? We
20 heard Orr testify that he did no independent assessment of
21 the claims. He did not independently analyze any of the
22 legal claims or the defenses. The totality of his testimony
23 is what his attorneys told him their assessments were.

24 Then we have the issue where the city claimed the
25 attorney-client privilege, so we have Orr's testimony as to

1 what his attorneys told him, and we have no underlying
2 documents. We have no way to test the testimony, no analyses
3 that were provided. All we got was a privilege log that
4 covers only, quote, selected documents, says right on the
5 title, only selected documents that the city chose to log.
6 Notably, those documents include not a single document that
7 shows as going to Mr. Kevyn Orr. The log shows only five e-
8 mails over a ten-month period, March to December. Is it
9 credible that Mr. Orr actually received analyses from his
10 lawyers that walked through the legal claims and the
11 defenses, and he used those analyses to inform the
12 negotiations?

13 Mr. Orr also testified that he viewed every single
14 claim that could potentially be raised -- and I think he
15 testified to four independent claims -- every single one, in
16 his mind, was a -- was 50-50 odds. It was a toss-up. If we
17 believe Mr. Orr that the claims were truly assessed as having
18 50-percent odds of success, we've still got a problem, and
19 that problem is that the settlement they've done, the deal
20 they've cut, doesn't reflect 50-50 odds. Now, first, as sort
21 of a footnote, we've got four independent claims here. If
22 it's true that we've got 50-50 odds on each of them times
23 four each -- any of which alone would invalidate the swap
24 transactions, it's not really that bad odds. Does it justify
25 a settlement that is now looking at 60-, 70-percent on the

1 dollar?

2 So let's, again, take Mr. Orr's testimony. He
3 believed that the assessments were 50-percent chance of
4 success, so in June what happens? Mr. Buckfire goes into the
5 negotiations and starts at 50 percent and negotiates up.
6 That doesn't reflect the legal assessment here. The original
7 deal they cut was at 75 percent. That's 25 percent higher
8 than how they assessed the merits of their claims. And then,
9 your Honor, you indicated to them 75 percent seemed a little
10 high, sent them off, renegotiate, cut a deal that more -- is
11 more tailored to the assessment of the legal claims and
12 defenses here. So what happens? They go into the
13 negotiations, and now they're beginning at close to 60
14 percent. Mr. Orr testified that he believed he was starting
15 somewhere in the range of 50 to 60 percent. The number he
16 was using in his head was roughly 150 million. As of the
17 date he's negotiating, that's 59 percent. That's where he
18 starts, and then he goes up. He ultimately gets to a number
19 for the new deal at 62 to 62 -- 3 percent is what he
20 believes. We're still looking at a number that doesn't match
21 their assessment of the claims. We think this history of
22 negotiations shows that they were trying to get a deal done
23 at any cost. They were trying to check off the list.

24 THE COURT: Okay. Let me pin you down --

25 MS. ENGLISH: Sure.

1 THE COURT: -- with a number. What do you think was
2 the highest reasonable number to settle with the swaps?

3 MS. ENGLISH: That is putting me on the spot now,
4 isn't it, your Honor? Can I say it's a hundred percent?
5 It's a slam dunk? Probably not. Nothing is a slam dunk in
6 the world of litigation, is it? But the truth is -- and I'm
7 going to be walking through two of these claims, and then Mr.
8 Gordon is going to walk through of them -- through several of
9 them, and we think they are very, very strong. I would have
10 to give them very, very high marks, certainly not 50 percent,
11 not even 75 percent, your Honor. I would give them a mark
12 higher than that. These are very strong, very clean issues.

13 THE COURT: What's your number?

14 MS. ENGLISH: I'm not going to give you a number,
15 your Honor, and I know you respect me for that. Okay. I
16 want to look just for a minute here specifically at the
17 December negotiations. Okay? The city basically put itself
18 in a box in June. It did the deal really fast, got the best
19 deal they thought they could get, weren't really armed in the
20 negotiations, came out with 75 percent. The problem is that
21 when your Honor sent them back into negotiations in December,
22 they just couldn't pull themselves out of that box, and, in
23 fact, they didn't really try. Mr. Orr did not go into those
24 December negotiations armed to bear, ready to refight the
25 fight, ready to negotiate as best he could. He didn't take

1 that time between the 18th when we recessed and the 23rd when
2 he went into mediation and pull together -- get his legal
3 ducks in a row, pull together the analyses, review the
4 liability that he was facing and get ready to go in there.
5 He wasn't armed. He wasn't prepared. He still hadn't
6 requested or reviewed any cash flows with the litigation
7 strategy. He still hadn't requested or reviewed an interest
8 rate analysis so that he could forecast termination payment
9 liability. He testified quite clearly he didn't actually
10 even know the current termination liability that the city was
11 facing on the day he was negotiating. That to me is a big
12 problem if you go into negotiations and don't even know your
13 potential liability that you're negotiating against.

14 Then we have this change from the percentage deal.
15 First we were looking at a discount of 25 percent. Now we're
16 looking at a fixed number, 165 million. This removes the
17 city's ability to take advantage of interest rates which
18 Mr. Orr agreed are, generally speaking, on the rise, and so
19 by switching it out from a percentage deal and now looking at
20 a fixed fee deal that's going to close by the 31st,
21 potentially this new deal could be the same as the old deal,
22 could even be worse, and let me show you what I mean by this.

23 First of all, I want to point out that the number in
24 the bottom right of the screen that shows a number for
25 January 31st is a hypothetical number. That's not a real

1 number. None of us knows what the number is going to be on
2 the 31st, so I don't want to mislead anyone with that, but I
3 do want to walk through a possible result here, so let's look
4 at the first line, the one that starts way over on November
5 29th. This is a stipulated number in the record. The city
6 has stipulated that as of November 29th, the total
7 termination payment liability was \$277.7 million. Then if we
8 look at the next number, December 10th, this number comes out
9 of the city's supplement to its motion where it argues that
10 the \$165 million it's agreed to is 62 percent of the total
11 termination liability as of December 10th, so that would make
12 that number, easy math here, 266 million. If we just look at
13 that trajectory there, we've got a loss of roughly a million
14 dollars a day, and if we follow that down, if that were to
15 remain the current trend, follow that down to January 31st,
16 we're going to be looking at a total termination payment
17 liability of 211.4 million, which at that point in time would
18 make the \$165 million deal 78 percent, 78 cents on the
19 dollar.

20 Let's look at the second line. These two numbers
21 are based on the recent stipulation that the city entered
22 into. They stipulated that on December 23rd, the day that
23 Mr. Orr was negotiating the new deal, the total termination
24 liability as of that date was 256 million. That would make
25 165 million on that date roughly 64 percent. The city also

1 stipulated that on December 31st at the close of the year-
2 end, the total termination payment liability was \$247
3 million. That would render as of that date the 165 million
4 67 percent. Again, if we follow the trajectory down to
5 January 31st, that line also ends up at a 78-percent figure.
6 That line ends up with projecting a possible total
7 termination liability of 212.1 million, and 165 million would
8 be 78 cents on the dollar of that.

9 This causes us great concern. Again, we don't know
10 what the number is going to be on January 31st, but the point
11 is that by removing the percentage deal, the discount that
12 was negotiated, we may have undone the good of the original
13 deal and made it worse. That means also, of course, that,
14 you know, Mr. Orr didn't assess this and doesn't know if this
15 deal is going to be better, and we don't know if this deal is
16 going to be better. And it means the Court also doesn't know
17 if this deal is going to be better. How can the Court assess
18 today whether this is a fair and equitable settlement of
19 claims if the termination payment deal could be 62 cents on
20 the dollar or perhaps it could be 78 cents on the dollar?

21 Now, I'm going to transition now to talking about
22 the two legal arguments. This is the test under Rule 9019
23 which the Court is very familiar with. You know, Ms. Ball
24 asked in her closing argument what is the city's burden. The
25 city's burden is quite simply this. The city has to put

1 forth enough evidence, testimony, facts, documents, for the
2 Court itself to make an independent and objective analysis as
3 to the strengths and weaknesses of the claims that are being
4 settled and, thus, to determine whether the settlement amount
5 is fair and equitable. The Court well knows -- I don't need
6 to tell you this, but the Court well knows it can't just
7 rubber stamp what Mr. Orr wants to do or what the city wants
8 to do. A fair and objective analysis must be done after
9 looking at all the evidence. You have to say, your Honor,
10 yes, settling these claims at 62 percent or 78 percent makes
11 sense to me under the evidence that's in front of me. This
12 represents a fair and equitable settlement.

13 Okay. These are the two claims I would like to
14 discuss now, first that the swaps are void ab initio because
15 they were unauthorized under Act 34 and, second, that the
16 liens on the casino revenues are invalid and void ab initio
17 because they were not authorized under the Gaming Act. As I
18 mentioned, Mr. Gordon is going to speak to some of the other
19 legal claims.

20 The Revised -- the Michigan Revised Municipal
21 Finance Act, which we refer to as Act 34, specifically allows
22 municipalities to enter into swap transactions, but in order
23 to do so, it imposes a number of conditions and requirements
24 on cities if they choose to engage in swaps. This is, of
25 course, because swaps are widely recognized to be inherently

1 risky transactions. Among the risks is the fact that cities
2 often don't anticipate or appreciate termination liability
3 they may ultimately face. The state legislature imposed
4 parameters on how cities can engage in swap transactions
5 specifically so that they could mitigate and address some of
6 these risks. Here the city, in undertaking the swap
7 obligations back in 2005 and 2006, did not follow those
8 requirements of Act 34. There's really no dispute as to
9 this, so I don't intend to spend a lot of time on this
10 because in none of their papers that the city filed or the
11 swap counterparties filed do they dispute that Act 34 was, in
12 fact, not followed.

13 The crux of the problem here goes to the structure
14 of the transaction. Under Section 317(4) of the Revised
15 Municipal Finance Act, in order to undertake a swap
16 obligation, structurally it has to be done as a limited tax
17 full faith and credit pledge or entered into in connection
18 with a municipal security. Here the transactional documents
19 themselves state they are not -- it's not a full faith and
20 credit pledge. Moreover, the definitions set out in Act 34
21 for a municipal security don't line up here with the
22 structure of the transaction.

23 Now, before -- just before I dive into the nitty-
24 gritty of the argument, it's very important here that we
25 understand the substance of the transaction, and the

1 substance is that it is inescapable that the city undertook
2 swap obligations. Mr. Buckfire testified, quote, unquote,
3 the city entered into swap transactions. Mr. Orr testified,
4 yes, these are the city's swap obligations. I have up here
5 on this slide some of the language out of the service
6 contract, in particular, the highlighted portion under
7 Section 8(c). The city will be obligated to make service
8 payments in respect of hedge payables. The city was entering
9 into swap transactions.

10 Now, there's two ways to look at this, two views of
11 the world. Here's view number one. In the middle we've got
12 the service corporations. As we know, the service
13 corporations have swap contracts with the swap counterparties
14 on the far right side of the screen. The city then, through
15 its service contracts, took on mirror image swap obligations
16 to the service corporations, so under this view of the world,
17 the city has swap obligations that run to the service
18 corporations pursuant to the service contracts.

19 There's a second view of the world. Here the
20 service corporations are viewed as a mere pass-through. The
21 swap obligations of the city actually are viewed as running
22 to the swap counterparties, which really gives rise to why
23 the city has brought this deal for your Honor's approval in
24 the first place. They're doing a deal now to resolve the
25 swap obligations that run to the swap counterparties.

1 Under either scenario, under either view, the city
2 has swap obligations, and, therefore, it had to comply with
3 Act 34. The service corporations here were basically used to
4 do -- to accomplish something indirectly that the city
5 couldn't do directly. If the city is going to take on swap
6 obligations, it has to comply with Act 34. They can't -- the
7 city cannot set up a service corporation to take on swap
8 obligations and not comply with Act 34 if it's going to then
9 bind the city to those swap obligations.

10 The city has argued, hey, wait a minute. Home Rule
11 City Act allows cities specifically to set up service
12 corporations. There's nothing unlawful about having a
13 service corporation, and they're right. However, there is
14 something very unlawful about having a service corporation
15 and setting it up in this way to bind the city. The whole
16 point of using service corporations is what we call off
17 balance sheet financing. They take on their own obligations.
18 They have their own sources of revenue, and they pay those,
19 and those obligations are not run through the city. Here, if
20 I can just go back -- whoops -- here's the problem on the
21 left side of the screen, that left swap obligations arrow.
22 Here the service corporations were engaging in their swap
23 obligations with the swap counterparties but then bound the
24 obligations back to the city. Mr. Orr testified specifically
25 he knows the service corporations don't have any other source

1 of revenue. These are the city's obligations, and that's the
2 problem with this.

3 Now, I want to address -- sort of pause for a moment
4 and address the city's argument that there might be a bigger
5 problem here, might not just be about the service
6 corporations taking on swap obligations and putting them over
7 on the city. It might be that the service corporations were
8 used unlawfully to evade the debt limit, and that would
9 render everything invalid; right? Now we're looking not only
10 at the swap obligations. Now we're looking at the COPs as
11 well. That's not the argument that is in front of your Honor
12 today. In fact, the city has specifically preserved that
13 claim that the COPs could potentially be invalid for another
14 day. That's not being litigated here. So all of the smoke
15 about, oh, my gosh, what if the service corporations were
16 used unlawfully to evade the debt limits and it renders all
17 of the COPs invalid, and before you know it this litigation
18 is going to take on a life of its own. Now everybody on this
19 side of the courtroom is going to be a defendant in this
20 litigation. We're going to have claims. We're going to have
21 counterclaims. We're going to have parties and
22 counterparties, and before you know it, it's going to be
23 huge. We've got to settle this right away because this
24 litigation is going to be so messy. That's not actually
25 what's being settled today. That litigation, if it happens

1 at all, that messy litigation, has been completely preserved
2 for another day. That's not being released in this
3 settlement. The only thing that's being released here are
4 claims against the swap counterparties. Our only argument
5 that we are asserting here today is that the swap obligations
6 themselves are void ab initio because the swap transactions
7 didn't comply with the swap requirements under Act 34.

8 Now, I want to just run through -- I believe there
9 are -- we've basically heard four defenses. The claim is the
10 swap obligations are void ab initio because they didn't
11 comply with Act 34. We've basically heard in the evidence
12 and sometimes not through the evidence but just from Ms.
13 Ball's argument four potential defenses that the city says
14 draw into question the strength of the city's legal claim
15 and, therefore, makes it reasonable to settle. The first
16 purported defense that they raise is service corporations
17 don't have to comply with Act 34. They are separate and
18 distinct entities. I think I've already sort of answered
19 this defense. It's irrelevant because whether your view of
20 the world is that the city took on swap obligations to the
21 service corporations or to the swap counterparties, it's the
22 city that still has swap obligations here that don't comply
23 with Act 34. But even more to the point, the evidence
24 doesn't bear out their argument. In neither the June
25 negotiations nor the December negotiations were the service

1 corporations anywhere to be found. I mean Mr. Buckfire even
2 testified he was still to this day unfamiliar with the
3 service corporations. They weren't in the room. They
4 weren't doing negotiations. Nobody even knows how -- whether
5 and how they negotiated with any party or how they signed the
6 agreement. To say that they are -- to conclude that the
7 service corporations are not controlled by the city, not
8 affiliated with the city, doesn't match up with the evidence
9 that we heard.

10 The second purported defense raised to the claim
11 that the swaps don't comply with Act 34 and are, therefore,
12 void is that the city didn't actually have to comply with Act
13 34 because there's home rule power in the State of Michigan,
14 and home rule allows it to take on swaps however it would
15 like to. Well, home rule doesn't work that way. Home rule
16 doesn't mean municipalities can do whatever they want to do.
17 Home rule powers are specifically limited, and I've thrown up
18 here just three bullet points, the Home Rule Charter, the
19 Home Rule City Act, and the Michigan Constitution, all of
20 which specifically say home rule is limited. It is subject
21 to the Michigan state Constitution, Michigan state statutes.
22 Act 34 is such a limitation on municipal power. It is a
23 limitation that says if you're going to enter into swap
24 transactions, great. Here's how you do it.

25 The question here becomes whether Act 34 preempts a

1 municipality's ability to enter into swaps under any -- in
2 any other manner. We briefed this pretty extensively in our
3 brief, and there's really been no arguments thrown up against
4 it. These are the Llewellyn factors for preemption, and
5 what's key to our case here are the second, third, and fourth
6 bullets on the slide, whether preemption of a field
7 regulation can be implied from the legislative history,
8 whether the state regulatory scheme itself is so pervasive
9 that it makes clear that it preempts a municipality --
10 municipal power, and whether the nature of the subject matter
11 demands uniformity, and here all of these factors weigh in
12 favor of a finding that cities cannot enter into swaps
13 outside of Act 34. Act 34 was clearly put in place -- and
14 the legislative history bears this out -- to protect the
15 credit of the state and its municipalities. It prohibits a
16 municipality from issuing debt or obligations except in
17 accordance with Act 34. The legislative scheme is all-
18 encompassing. The provisions are wide-ranging, and the
19 supervision by the state is all-encompassing, and the act
20 specifically includes a section on swap obligations. That
21 section, Section 317, is itself all-encompassing. It imposes
22 numerous prerequisites to entry into interest rate swaps,
23 including specified terms that must be in the agreement,
24 approval, review, compliance enforcement by the Treasury
25 Department, adoption of debt and swap management plans that

1 incorporate analyses of risk and cost and benefits, reporting
2 and disclosure requirements. This regulatory scheme is both
3 so broad and so detailed that it's clearly intended not as an
4 optional means for which a city could enter into swaps but
5 the required means by which they can enter into swaps.

6 The subject matter also speaks to this. The purpose
7 of Act 34 was to protect the credit and solvency of the State
8 of Michigan as a whole by protecting its municipalities from
9 entering into risky transactions. The notion that home rule
10 might provide a defense to a claim that the swaps are void
11 because they didn't comply with Act 34 simply lacks merit.

12 The third possible defense that's been raised to the
13 claim that the swap obligations are void, this comes down --
14 this potential defense is the defense of estoppel, and it
15 comes from Mr. Orr's testimony that there are countervailing
16 facts basically. The city got a benefit from the swap
17 obligations. There were City Council findings rendered when
18 they entered into the obligations. There were legal
19 opinions. All of these are facts that could potentially give
20 rise to an estoppel claim. Notably, the city mentions this
21 in its paper. The swap counterparties do not argue estoppel
22 in their papers, interestingly. The problem here is it's
23 black letter law that estoppel -- the doctrine of estoppel is
24 wholly inapplicable to challenges that municipal acts are
25 void ab initio or ultra vires, outside the municipal's --

1 municipality's authority. There's a Supreme Court case on
2 point, Pullman's Palace, that talks about if a contract is
3 ultra vires, it is wholly void, of no legal effect, and
4 neither party, quote, "can be estopped by assenting to it or
5 by acting upon it to show that it was prohibited by those
6 laws." There's also Michigan state cases that say
7 specifically the doctrine of estoppel is inapplicable to
8 ultra vires acts, and those cases are cited in our brief, so
9 there is no estoppel defense here whatsoever.

10 Finally, the fourth and last defense to a claim that
11 the swaps are void ab initio is something that Ms. Ball spent
12 quite a bit of time on in her closing argument, and we also
13 heard this morning from the counsel for the swap
14 counterparties. The idea -- I think your Honor said it this
15 morning yourself. The idea that you could have a transaction
16 that is rendered void, that is void under state law, that
17 could, nevertheless, be not only enforceable but protected in
18 bankruptcy -- I think you called it extraordinary, and I
19 agree. In fact, I think it's kind of absurd, to be perfectly
20 honest. I think this is a point of logic. If you have an
21 obligation that under state law is void, a nullity, of no
22 legal effect, then that same transaction, because you call it
23 something, can't suddenly get protections in bankruptcy. And
24 Judge Gonzalez in the Enron case -- notably, this is the only
25 opinion on this point. The swap counterparties' lawyer said

1 this morning, you know, it's a very narrow holding. He's
2 right. It is a very narrow holding, and it is directly on
3 point to this case. Judge Gonzalez looked at the underlying
4 transaction under Oregon law, and Oregon law was very clear
5 that that transaction done in that manner was void under
6 state law, and so he concluded where the transaction is
7 rendered void by state law, it is a nullity, and the purpose
8 of the safe harbor provisions cannot be implicated. The
9 transaction is void. The treatment of the financial
10 instrument is the result of state law voiding the entire
11 transaction. If it is determined that the transaction
12 violated state law, the agreement would be a nullity and have
13 no legal effect. As a consequence, the transfer would not
14 have been made under or in connection with the swap agreement
15 and could not be protected from avoidance under the
16 Bankruptcy Code.

17 Ms. Ball raised three cases in her closing argument
18 out of the Eighth Circuit, the Northern District of Illinois,
19 and the Second Circuit. None of these cases even remotely
20 call into question the idea that a void transaction cannot be
21 protected by the safe harbors. None of them call into
22 question the reasoning of the Enron decision, and that's
23 because in none of those cases was there even an allegation
24 made that the underlying transaction was void under state
25 law, none of them. I can go through those in more detail if

1 your Honor would like.

2 THE COURT: Well, I'm more interested in how you
3 deal with the precise language of Section 560 of the
4 Bankruptcy Code.

5 MS. ENGLISH: Well, the point is that if the swap
6 transaction itself is void, okay, Supreme Court law and
7 Michigan law say if you've got a municipal contract that
8 exceeds the scope of municipal authority, that is ultra vires
9 and, therefore, void ab initio, it's as though the
10 transaction never took place, never happened. It is of no
11 legal effect, so there is no swap agreement to protect.
12 There are no swap obligations to protect under the safe
13 harbor provisions. The swap counterparties have no legal
14 position to be protected by the safe harbors.

15 So the question is could the city -- based on these
16 four defenses, could the city have reasonably second-guessed
17 the strength of the legal argument that the swap obligations
18 were void ab initio based on these four defenses, which were
19 the only defenses we heard about? Can the Court reasonably
20 second-guess the strength of this argument based on these
21 defenses? The bottom line is that none of these so-called
22 weaknesses or roadblocks that the city has thrown up actually
23 call into question the strengths of the -- the strength of
24 the city's claim that the swaps are void. There are no facts
25 in evidence and no argument made that Act 34 was actually

1 followed. There's no legitimate argument that the city could
2 enter into swaps without complying with Act 34. The fact
3 that the service corporations may be viewed as separate
4 entities is irrelevant. The doctrine of estoppel is wholly
5 inapplicable to claims of void ab initio, and the safe
6 harbors in bankruptcy cannot save a void transaction that
7 doesn't qualify as a swap in the first place. Without any
8 meaningful defense, how could Mr. Orr say that this claim
9 gets a 50-50 assessment, 50-50 odds, it's just a toss-up?
10 How can the Court conclude that settling this claim at 62
11 cents on the dollar or maybe even 78 cents on the dollar is
12 fair and equitable?

13 Now I'm going to move to my second argument, and
14 that is that the liens on the casino revenue are also void
15 because, just as the swap obligations were not entered into
16 in accordance with the state statute, the pledge of the
17 casino revenue was also not authorized by a state statute,
18 and I'm talking specifically about the Gaming Act. The
19 Gaming Act has a specific list of authorized uses of casino
20 revenue. None of them involve financial obligations or
21 collateralization of financial obligations or swap
22 obligations.

23 Here's the list. Under the Gaming Act, casino
24 revenue may be used only for hiring, training, deployment of
25 patrol officers, neighborhood and downtown economic

1 development programs designed to create jobs, public safety
2 programs, emergency medical services, fire department
3 programs, street lighting, anti-gang and youth development
4 programs, other programs designed to contribute to the
5 improvement of quality of life in the city, relief to
6 taxpayers, capital improvements, road repairs. Not a single
7 one in that list that says hedge interest rates,
8 collateralize a financial obligation.

9 What are the city's defenses here as to the argument
10 that the pledge of casino revenue didn't meet any of those
11 authorized uses? They have two. The first is that it's
12 permissible under subsection little (v). That's the section
13 that says other programs are designed to contribute to the
14 improvement of quality of life in the city. Statutory
15 construction dictates when you have items in a list like we
16 do here and you see the first several there talk about
17 programs, economic development programs, public safety
18 programs, youth development programs, we're talking about
19 community betterment programs, programs that provide
20 services. Is this a program that provides for community
21 betterment or services? No. It's a swap obligation to pay
22 banks an interest rate.

23 Ms. Ball argued for the first time in her closing
24 argument that, hey, look, the pensions are a program, so it
25 can be an authorized use under this section because they're

1 related to the pensions. Notably, Mr. Orr never testified to
2 that, not in deposition, not in trial, not a single piece of
3 paper, not a single piece of evidence or testimony that shows
4 this -- that was the defense that was considered that led
5 them to their assessment of 50-50 odds. This came for the
6 first time in closing argument from Ms. Ball.
7 Notwithstanding that, the pensions are not the program here.
8 There was no money in the swap obligations that was going to
9 the Retirement Systems. Retirees weren't getting the benefit
10 of this. This was swapping interest that the city was liable
11 for under a financial agreement, didn't better off the
12 retirees. This is not a pension program.

13 The argument that the city and the swap
14 counterparties did mention in their briefs was that this is
15 an authorized use of casino revenue in that it would improve
16 the quality of life in the city because if they hadn't
17 pledged the casino revenue in 2009, the city was facing
18 massive liability, and that ultimately would trickle down,
19 and it would affect the quality of life in the city. Your
20 Honor, that, we respectfully submit, is just too attenuated.
21 If you start to read the Gaming Act that any financial hit to
22 the city might ultimately affect quality of life of the
23 residents of the city and, therefore, might qualify as a
24 quality of life improvement program, we should just -- it
25 renders the entire Gaming Act meaningless. Having a list of

1 specified uses just gets thrown out the window.

2 As to the tax relief prong, that's the second
3 defense they raise. Okay. Well, it's authorized under the
4 factor that says you can use casino revenue to provide relief
5 to the taxpayers of the city from one or more taxes or fees
6 imposed by the city. We've not heard actually anyone
7 seriously argue this defense, and I submit it's because the
8 language of the statute is very clear. Use of casino revenue
9 in this way must be to relieve taxpayers from a tax that's
10 been imposed. There was no such tax that was -- that had
11 been imposed and then was relieved by the pledge of casino
12 revenue, so we submit that this use also doesn't work.

13 So here again, we've not heard any arguments that
14 cast any meaningful doubt on the city's claims that the liens
15 were unauthorized by the Gaming Act and, therefore, invalid
16 or void, so we asked the question again. Is Mr. Orr's 50-50
17 assessment on this claim credible? Can the Court view the
18 settlement that's been presented today as reasonable based on
19 this claim that's being settled?

20 I've discussed on the two claims I've addressed that
21 we believe the probability of success is high. I didn't give
22 you a number, but fair to say we think it is very strong.

23 Let's look at what the rewards of litigation would
24 be. If these two claims were successful, it would mean that
25 the swap obligations are a nullity, void ab initio, no swap

1 obligations, and it would mean that there are no liens. The
2 swap counterparties don't have any liens on the casino
3 revenue. What does this mean for the city? It means the
4 casino revenue cannot be trapped. It means the city is free
5 to use its casino revenue for quality of life improvement
6 programs and initiatives. It means the city is relieved from
7 having to pay monthly swap payments to the swap
8 counterparties. It means the city does not face any
9 liability for a swaps termination payment, and it means that
10 the swap counterparties will owe the city hundreds of
11 millions of dollars. Mr. Orr testified to that. There's
12 going to be a disgorgement claim if the city wins to get the
13 swap payments back. This deal should have the swap
14 counterparties paying the city, not the city paying the swap
15 counterparties.

16 THE COURT: How much?

17 MS. ENGLISH: He keeps wanting a number from me.
18 The swap payments were about \$50 million a year, and this is
19 stretching back a number of years. I haven't looked into the
20 statute of limitations on this, but Mr. Orr agreed it would
21 be hundreds of millions.

22 THE COURT: I won't press you on the number anymore,
23 but where do the swap counterparties go if the city wins on
24 all of this?

25 MS. ENGLISH: Well, I don't know the answer to that,

1 but if the swap obligations in the first place were void and
2 of no legal effect, the result of that is that typically you
3 unwind the transaction and restore people back to their
4 original position.

5 THE COURT: Does that put the pension plans at risk?

6 MS. ENGLISH: Not on the swap obligations, your
7 Honor, no, it doesn't. Pensions did not benefit in any way
8 from the swap payments that were made.

9 THE COURT: Except indirectly as they supported the
10 COPs transaction.

11 MS. ENGLISH: Again, your Honor, let's -- I don't
12 want to get carried away here as Ms. Ball has done with the
13 idea that we have to unwind everything and look at the COPs'
14 validity right now. They're not settling that claim right
15 now. They've reserved the ability to pursue that claim
16 later. The only thing that's being settled is the swap
17 obligation.

18 One of the factors the Court has to consider is the
19 complexity, expense, and delay of litigating, of course.
20 What's the tradeoff? If you don't settle, what are you
21 looking at? And I think I touched on some of this earlier
22 on. These are pure legal issues that we've presented. They
23 require no discovery and could be resolved on summary
24 judgment. We think they could be resolved very quickly in
25 this court. We think an injunction in order to prevent the

1 swap counterparties from being able to trap the casino
2 revenue during the pendency of the litigation is likely given
3 that the probability of success on the merits is high and
4 clearly the balance of hardships would tip in the city's
5 favor, so ultimately we think the analysis comes out that the
6 litigation cost would be relatively low given the nature of
7 the issues. They can get their post-petition financing
8 secured by income tax and asset proceeds just as they've
9 shown they can do, which will support ample post-petition
10 financing while they litigate.

11 Given the strength of the city's claims against the
12 swap counterparties, we submit that the settlement on the
13 terms proposed in the current forbearance agreement is far
14 too rich. Moreover, we don't actually know what the
15 settlement means. Mr. Orr doesn't know. We don't know.
16 Your Honor doesn't know. It could be the 62 percent Mr. Orr
17 thought it was. It could also be much more. By agreeing to
18 a fixed rate without doing an interest rate analysis and
19 without knowing what the termination payment is going to look
20 like on January 31st, we've all been handicapped, and we
21 submit that the Court can't conclude under these facts and
22 circumstances whether this settlement is actually fair and
23 reasonable. I think that'll conclude my presentation. Thank
24 you.

25 THE COURT: Thank you.

1 CLOSING ARGUMENT

2 MR. GORDON: Good morning, your Honor. Robert
3 Gordon of Clark Hill on behalf of the Retirement Systems.

4 THE COURT: Should I not press you for a number
5 either?

6 MR. GORDON: I'd prefer you didn't, but we can
7 certainly talk about that along the way.

8 THE COURT: Okay.

9 MR. GORDON: I apologize, your Honor. The title
10 page on this does not reflect the updated date of January
11 13th. I have hard copies that do, though. It kept changing,
12 your Honor.

13 Your Honor, my comments are going to address
14 specifically and directly the swap settlement and certain
15 arguments that have been put forward both by the Retirement
16 Systems and by Ambac, as Ms. English has referred to. Of
17 course, those comments then indirectly address the post-
18 petition financing to the extent that that financing is
19 seeking financing to fund a settlement that we don't believe
20 should be approved.

21 Your Honor, as Ms. English has also indicated, we
22 are addressing the settlement under Rule 9019, and the
23 question under that rule is whether the settlement is fair
24 and equitable. And, of course, courts have used -- whether
25 it's fair and equitable -- I'm sorry -- and whether it's in

1 the best interest of creditors, and, of course, courts have
2 used the four-factor test to assess what is fair and
3 equitable in the best interest of creditors. I will be
4 addressing those factors specifically as they apply to two
5 arguments, specifically that the settlement fails in treating
6 the swap counterparties as likely secured creditors. It
7 fails under Bankruptcy Code Section 552 and under Sections
8 902 and 928 of the Bankruptcy Code.

9 Under the four-factor test, your Honor, the
10 Retirement Systems submit that the forbearance agreement
11 should not be approved. In summary on this page, we indicate
12 that the first factor is the probability of success, and we
13 submit that the probability of the city being successful in
14 challenging the swap counterparties' asserted liens in the
15 post-petition casino tax revenues is very high.

16 The complexity, expense, and delay of litigation is
17 the next factor. In that regard, the issues briefed and
18 described below are straightforward and primarily legal
19 issues capable of being resolved by the Court on summary
20 disposition, so the expense and delay are minimal.

21 Interest of creditors and proper deference to the
22 reasonable views is the next factor. We would submit that
23 the reasonable views espoused by numerous large and important
24 creditors in opposing the forbearance agreement should be
25 given proper deference. The interest of creditors militates

1 in favor of litigating to avoid an unwarranted windfall to
2 one set of creditors to the detriment of all other creditors.

3 And, finally, the last factor is the difficulties of
4 collection, and we would submit that that really doesn't have
5 much applicability in this situation or with respect to the
6 arguments that I'm addressing.

7 Starting with the probability of success, your
8 Honor, the Retirement Systems submit that the city should
9 have sued for declaratory relief and/or lien avoidance with
10 respect to the swaps asserted liens and that they should have
11 done so because there are a host of compelling legal
12 arguments here, the first being, of course, as Ms. English
13 has referred to, that the -- and this is the first of the
14 ones that the Retirement Systems have also articulated, is
15 that the casino revenue liens are entirely invalid under the
16 Michigan Gaming Act. Moreover, however -- and this is what
17 we will -- I will be addressing -- is that even if the casino
18 revenue liens were valid under the Michigan Gaming Revenue
19 Act pre-petition, those liens do not survive the bankruptcy
20 filing under Section 552(a) of the Bankruptcy Code because,
21 number one, they are consensual liens, not statutory liens,
22 and the post-petition casino revenues are not proceeds of
23 those pre-petition consensual liens. That's sort of the
24 Section 552 argument. And then, number two, that the casino
25 revenues are not special excise taxes and, therefore, are not

1 special revenues under Section 902(2) of the Bankruptcy Code,
2 and, thus, the liens are not special revenue liens under
3 Section 928(a) of the Bankruptcy Code. That's the 902, 928
4 argument that I will refer to. Your Honor -- and I will deal
5 with those both separately, but, your Honor, ultimately when
6 we go through these arguments, which I think are very strong,
7 there is no reason to treat the swap counterparties as
8 secured creditors with respect to the casino revenues
9 acquired post-petition.

10 So let's start with Section 552 if we may. Section
11 552(a) provides that property acquired by the debtor after
12 the bankruptcy filing is not subject to a lien resulting from
13 a security agreement entered into by the debtor prior to the
14 petition date. That is the cutoff provision of Section
15 552(a). Section 552(a), as indicated in the County of Orange
16 case, quote, "should be viewed broadly given the goal of
17 facilitating a fresh start for the debtor," end quote. As
18 the Court knows, Section 552(a) applies only to liens arising
19 out of, quote, "any security agreements," end quote, which
20 has been interpreted to mean consensual liens, and,
21 therefore, Section 552(a)'s cutoff does not apply to
22 statutory liens and other types of liens. Not surprisingly,
23 therefore, the emergency manager and the swap counterparties
24 claim that the swaps -- I'll call them the swaps or the swap
25 counterparties -- have a statutory lien. They do not.

1 Section 101(53) of the Bankruptcy Code defines a
2 statutory lien as a -- and I quote -- "lien arising solely by
3 force of a statute on specified circumstances or conditions,
4 but does not include security interest or judicial lien,
5 whether or not such interest or lien is provided by or is
6 dependent on a statute and whether or not such interest or
7 lien is made fully effective by statute," end quote. So even
8 if a security interest or a lien is dependent on a statute to
9 be fully effective, that doesn't make it a statutory lien.
10 The lien must arise solely by force of a statute.

11 The District Court in Orange County cited the
12 legislative history to Section 101(53) of the Bankruptcy Code
13 and stated, quote, "A statutory lien is only one that arises
14 automatically and is not based on an agreement to give a
15 lien," end quote. The Orange County court also cited the
16 authority under Collier on Bankruptcy, which distinguished
17 statutory liens from security interests by stating, quote,
18 "If the lien arises by force of statute, without any prior
19 consent between the parties, it will be deemed a statutory
20 lien. If the creation of the lien is dependent upon an
21 agreement, it is a security interest even though there's a
22 statute which may govern many aspects of the lien," end
23 quote. This language is very important, as you will see.

24 Here, as of early 2009, your Honor, there were no
25 statutes or ordinances authorizing or creating the casino

1 revenue liens until the parties agreed upon all of the key
2 terms and presented a term sheet to City Council, which then
3 adopted Ordinance 05-09 for the express purpose of
4 authorizing the collateral agreement, so let's look at the
5 history of the events. On March 31, 2009, the city and the
6 counterparties enter into a nonbinding term sheet for the
7 collateral agreement. On May 26, 2009, the City Council
8 adopts Ordinance 05-09 which adds Article 16 to Chapter 18 of
9 the City Code specifically to implement the term sheet and
10 facilitate the city's entering into the collateral agreement.
11 Section 18-16-4 of the City Code, which was added by
12 Ordinance 05-09, provides in part as follows, and we have the
13 different sections here. Section -- Subsection F recites
14 that the parties entered into a settlement. Subsection H
15 discusses settlement terms. Subsection N states, and I
16 quote, "This Ordinance is adopted for the purpose of
17 implementing the transactions contemplated by the term sheet,
18 and when this Ordinance becomes effective and implemented by
19 one or more resolutions as herein provided and the definitive
20 documents (defined below) are executed and delivered, the
21 complete agreement of the city and the 2006 counterparties
22 shall be expressed thereby," end quote.

23 Then on June 23, 2009, the City Council passes a
24 resolution authorizing the city to enter into the collateral
25 agreement and other transaction documents, and on June 26 the

1 transaction documents are executed. Thus, it is clear, your
2 Honor, that Ordinance 05-09 merely facilitated the
3 transaction, and the genesis of the casino revenue liens is
4 in the collateral agreement itself, and we've highlighted the
5 section of the collateral agreement that required the
6 authorizing ordinance to be implemented -- adopted in order
7 to create the lien, but it is provided in the first instance
8 in Section 4.1 of the collateral agreement.

9 Put another way, the casino revenue liens are not
10 created automatically and solely by force of an existing
11 general statute. To the contrary, Ordinance 05-09 was
12 created in part specifically to authorize and implement the
13 collateral agreement and the liens arising thereunder. In
14 this case, but for the collateral agreement, your Honor,
15 there would be no lien on the casino revenue. Thus, the
16 liens clearly do not constitute statutory liens.

17 There's also one other interesting argument to take
18 into consideration here, although it's not necessary to this
19 point. You will note that the argument that the casino
20 revenue liens are statutory liens is solely predicated on the
21 effect of Ordinance 05-09. Implicit in that argument then is
22 that 05-09 is a statute. However, we would submit that there
23 is a substantial open question as to whether an ordinance is
24 even the equivalent of a statute for purposes of creating a
25 statutory lien, and we cite the case -- it's not a bankruptcy

1 case, but we cite the case of Rental Property Owners
2 Association versus City of Grand Rapids, 455 Mich. 246, 247,
3 a 1997 case, where they -- and there's a quote there, "A
4 municipal ordinance is preempted by state law if 1) the
5 state's -- the statute completely occupies the field that the
6 ordinance attempts to regulate, or 2) the ordinance directly
7 conflicts with a state statute," end quote, so you see from
8 the language there that there is a distinction being made
9 between statutes and ordinances that we think ought to be
10 considered as well.

11 So if the casino revenue liens arise by consensual
12 liens and not by statutory lien, the next question that one
13 has to ask under the Bankruptcy Code is whether Section
14 552(b)'s exception to the cutoff under 552(a) applies. The
15 exception there is -- provides that if property acquired by a
16 debtor post-petition constitutes the proceeds, products, or
17 offspring of pre-petition collateral, then the pre-petition
18 lien would continue to reach that collateral or those -- that
19 property acquired post-petition. Here we've briefed it
20 extensively. It merits very little discussion.

21 The post-petition casino revenues acquired by the
22 city clearly are not proceeds of the swap counterparties'
23 pre-petition collateral. The casino tax revenues that are
24 acquired post-petition simply don't arise from the only
25 collateral that the swap counterparties claim that they have,

1 which is the pre -- which is just the casino tax revenues, so
2 post-petition casino tax revenues are not offspring of pre-
3 petition casino tax revenues. They are products and
4 offspring of the operation of the casinos themselves and the
5 levying of the taxes post-petition.

6 So the next issue, your Honor, is -- since the liens
7 do not survive under Section 552, the question is whether
8 there is an exception under Section 902 and 928 of the
9 Bankruptcy Code as being liens on special revenues, so let's
10 turn to that, if we may. The emergency manager and the swap
11 counterparties contend that the swap counterparties' asserted
12 liens are liens and special revenues protected under Section
13 928. They are wrong. Section 902 -- I'm sorry. Hang on a
14 second. Did I go too far? I did. I apologize. Section
15 902(2) defines special revenues as inter alia, quote,
16 "special excise taxes imposed on particular activities or
17 transactions," end quote. The emergency manager and the swap
18 counterparties have argued that the casino revenues are
19 excise taxes, and, therefore, they're special revenues under
20 Section 902(2)(B) of the Bankruptcy Code. What they gloss
21 over critically is the word "special." Not all excise taxes
22 qualify due to the inclusion of the word "special." And I
23 heard both the emergency manager and counsel for the
24 emergency manager on January 3 say to this Court that the
25 casino revenues are excise taxes; therefore, they're special

1 revenues, not mentioning the word "special" at all. The
2 placement of the word "special" before "excise tax" in
3 Section 902(2)(B) of the Bankruptcy Code was done to
4 illustrate Congress' intention that Section 928(a) only apply
5 to special revenues that secure the payment of special
6 revenue bonds. As the Court in the Heffernan case stated,
7 and I quote, "According to Congress, comma" -- sorry -- the
8 intent, quote, "is to define special revenues to include the
9 revenues derived from a project or from a specific tax levy,
10 where such revenues are meant to serve as security to the
11 bondholders," end quote, and they are citing the legislative
12 history in that regard. Consistent with this notion that
13 special revenues and the protections of Section 928(a) apply
14 only to revenues that support specific bond finance projects,
15 there was a report submitted in connection with the
16 legislative process that illustrates the situations in which
17 excise taxes should be considered special, and, therefore,
18 special revenues, and this report was drafted by Mr. Richard
19 Levin and Lawrence King. I don't know if they're Mr.
20 Bennett's personal pantheon of great practitioners along with
21 Justice Cardozo, but I think they're fairly authoritative
22 figures. So they write, and I quote, "Hotel-motel taxes,
23 meal taxes, and the license fees are included in special
24 excise taxes. They are often imposed for particular
25 purposes. For example, hotel-motel excise or meal tax might

1 be imposed in a particular area of a municipality or
2 throughout a city to finance the construction and operation
3 of a convention center," and the last sentence of this
4 paragraph is important. "Bonds secured by the special excise
5 tax are issued to finance the construction." I want to read
6 on for just a moment, and I quote again from the report,
7 "Property, sales, and income taxes would generally not be
8 considered special revenues. However, some exceptions may
9 exist, for example, where a special property tax is levied
10 and collected for the specific purpose of paying principal
11 and interest coming due on bonds issued in connection -- in
12 conjunction with the levy of the -- in conjunction with the
13 levy of the property tax, the revenues may constitute special
14 revenues. In these cases, there is generally a prohibition
15 under state law on using the special tax revenue for any
16 purpose other than the payment of the bonds. However, where
17 the revenue may be used for other purposes, it should not
18 constitute special revenues," end quote.

19 So were the casino revenues levied for a specific
20 project here? That's the next question. The answer is no.
21 Section 12(3)(a) of the Gaming Revenue Act identifies eight
22 general categories of purposes for which a wagering tax may
23 be used by a city. It does not specify a specific purpose or
24 project to which the proceeds of a wagering tax may be used.
25 So now we look to the City Code to see if there's some

1 special purpose why these particular casino tax revenues were
2 levied in this instance. Section 18-14-3 of the City Code
3 creates the wagering tax levy by the city. Section 18-14-10
4 entitled "Use of Proceeds" merely states that the proceeds
5 from the wagering tax can be used for any purpose under the
6 Gaming Revenue Act. No specific purpose is identified.

7 As such, your Honor, the casino revenues constitute
8 general excise taxes, not special excise taxes, and are not
9 special revenues under Section 902(2)(B) of the Bankruptcy
10 Code. Moreover, the granting of a lien in the casino
11 revenues in favor of the swap counterparties does not change
12 the nature of the casino revenues as general excise taxes.
13 Therefore, Section 928's protection of liens and special
14 revenues does not apply to any asserted lien of the swap
15 counterparties in the casino revenues.

16 Now, it's interesting. On page 34 of the city's
17 omnibus reply, all they say in response to this is that this
18 argument isn't -- and I quote, "This is not free from doubt,"
19 end quote, but that's not the standard under Rule 9019, your
20 Honor. The question is likelihood. Is it likely that this
21 argument is correct, not that it's free from doubt. It's
22 likelihood. And we would submit that the clear likelihood is
23 that the casino revenues are not special revenues.

24 I heard this morning the swap counterparties'
25 counsel say that they have insurance for their claim. I

1 would say so what. That doesn't mean that they or their
2 insurers are entitled to be treated as secured creditors.

3 Your Honor, the analysis that we just went through
4 under 902 is very much consistent with the well-recognized
5 purposes as to what 928 was adopted in the Bankruptcy Code
6 for. A leading treatise indicates that Section 928(a) should
7 only apply to liens on special revenues that secure revenue
8 bonds that finance the project from which the revenue is
9 derived, and we cite Collier on Bankruptcy for that.

10 In the County of Orange case, it was stated by the
11 Court that the goal was to remove the risk that revenue
12 bondholders would be stripped of their liens on revenue
13 acquired by the debtor after the commencement of a
14 municipality's Chapter 9 case pursuant to Section 552(a) of
15 the Bankruptcy Code. Collier's states, and I quote, "The
16 effect is to prevent a -- prevent special revenues that
17 secure an issue of revenue bonds from being diverted to be
18 available for the municipality's general expenses or
19 obligations," end quote. That's essentially what's
20 threatened here. Here, your Honor, the swap agreements bear
21 no relation to the development of the casinos that generate
22 the casino revenue and, therefore, bear no relation to the
23 policy and intended class of protected claim holders under
24 Section 928(a) of the Bankruptcy Code. The rationale for
25 Section 928(a) to encourage bond financing investment in

1 municipal programs or projects by protecting the holders of
2 those bonds is simply not implicated with respect to the swap
3 counterparties and their asserted lien claims. So that deals
4 with the probability issues, your Honor.

5 I would submit it's a bit astonishing if you look at
6 the papers filed by the emergency manager and the swap
7 counterparties how little space they devote to these issues.
8 They, instead, gloss over these issues, I would submit.

9 The complexity -- then the other factors that need
10 to be considered, there's the complexity, expense, and delay
11 of litigation. Your Honor, here, as I've indicated, these
12 issues are straightforward and primarily legal in nature.
13 You may recall actually the Court at the beginning of the
14 swap matters back in August asked whether there was any need
15 for an evidentiary hearing because the issues seemed to be
16 legal in nature, and it was only when the emergency manager's
17 team suggested that they need to put witnesses on that
18 suddenly it turned into an evidentiary hearing. This is not
19 highly fact-intensive. These issues are susceptible to
20 resolution, I would submit, on summary disposition. For
21 these reasons, the litigation of these issues should not
22 constitute a significant expense, particularly relative to
23 the overall expense of the case and the dollars at stake in
24 this matter. Similarly, in that context, these issues could
25 have been and still could be litigated in a very quick

1 fashion, so the delay in administration of this case is not a
2 factor. In fact, at the pace that this case has been going,
3 I would submit that these issues could have been litigated
4 three or four or five times over by now.

5 So what is the response of the emergency manager to
6 these issues? I would submit not much. It is recited in a
7 mechanical and pro forma way that the expense and delay of
8 litigating should be avoided, and a settlement provides,
9 quote, unquote, financial stability. I don't know how
10 layering on \$165 million of new debt on the city stabilizes
11 the city's finances. That boggles my mind. I don't
12 understand that at all.

13 And then let's look at the proverbial expense and
14 delay that the emergency manager articulates in an anemic
15 sort of way. As I've mentioned, the expense relative to
16 saving \$165 million cannot be a concern in this situation is
17 not persuasive, and the delay is not an issue either. Ms.
18 English has indicated that with respect to the arguments
19 under Act 34 and so forth that the litigation may take up to
20 six months, and that may well be. I would submit for these
21 issues maybe six weeks. It does not take that long to
22 litigate these issues. I heard on January 3 counsel for the
23 city make reference to that oft cited standard under the W.T.
24 Grant case that a settlement under Rule 9019 only needs to
25 meet the lowest point in the range of reasonableness. I

1 really question whether that court ever thought that what it
2 stated in that regard would become the standard under Rule
3 9019 for all settlements that debtors bring before courts,
4 but I would submit that that shouldn't be the target, the
5 lowest point in the range of reasonableness, and it shouldn't
6 be a self-fulfilling prophecy. And in any event, I don't
7 think this settlement even comes close to the lowest point in
8 the range of reasonableness for all the reasons I've stated
9 and the reasons that Ms. English has stated this morning. I
10 would submit that the city and its creditors deserve far, far
11 better.

12 Your Honor, I don't know why the emergency manager,
13 quite frankly, is pushing this deal. Often you can at least
14 see some reasons. I don't see them in this case at all. On
15 December 18th, the Court suggested to the emergency manager
16 that his team go back to the drawing board, and they emerged
17 several days later with a revised settlement that is
18 remarkable in its obstinacy because it doesn't take to heart
19 the Court's direction and puts back before this Court a
20 settlement that fundamentally continues to ignore the
21 arguments that are being put forward by parties such as Ms.
22 English and myself against the swaps positions and is not
23 substantially or meaningfully better than the original deal
24 and, indeed, may be worse by the time the case -- by the time
25 the transaction would close. That's all I have, your Honor.

1 Thank you.

2 THE COURT: Thank you, sir.

3 MR. PEREZ: Should I go, your Honor, or are you
4 going to take a break? Go forward?

5 THE COURT: Sorry?

6 MR. PEREZ: Should I go forward?

7 THE COURT: Yes.

8 MR. PEREZ: Okay. Your Honor, Alfredo Perez on
9 behalf of FGIC.

10 THE COURT: Let me just caution you about this
11 little time limitation I do have. I need to break at about
12 quarter till or ten till twelve for a judges' meeting that I
13 have at noon.

14 MR. PEREZ: No problem, your Honor. I will probably
15 be the briefest of all of the speakers, so I can't imagine
16 I'd be more than about 20 minutes. Your Honor, as a
17 housekeeping matter, I do have copies of the -- certified
18 copies of the order and the plans, whenever I need to
19 substitute that in the record. Those were Exhibits, I
20 believe, 305 and 306 --

21 THE COURT: Okay. Thank you, sir.

22 MR. PEREZ: -- that were entered in, and I just
23 didn't have them at the time.

24 CLOSING ARGUMENT

25 MR. PEREZ: Your Honor, I'm only going to address a

1 couple of things in connection with particularly the
2 forbearance agreement and the insurance rights with respect
3 to the forbearance agreement. Ms. Ball indicated that what
4 we had was here the allowance of a secured claim, and I think
5 it's a lot more than the allowance of a secured claim. First
6 of all, your Honor, the parties -- the swap counterparties
7 and the city seek to terminate pursuant to the early
8 termination provisions. They don't seek to terminate
9 pursuant to the early termination provisions of Section 6
10 but, rather, through the optional termination provisions.
11 And, your Honor, pursuant to those provisions, the swap
12 counterparties cannot terminate and cannot receive a payment.
13 The optional termination provision explicitly provides -- and
14 that's found on part 5(xx) of City Exhibit 133 -- that for
15 the avoidance of doubt, in no event will Party B owe any
16 money to Party A in connection with the election by Party A
17 to exercise the swap termination, so, in fact, just because
18 it's the city as opposed to the service corporations, which
19 are, in fact, the parties to the swaps that are making the
20 payment, that doesn't change the result. There is no way
21 that the swap counterparties can terminate under that
22 provision and receive payment.

23 And, your Honor, the testimony from Mr. Buckfire is
24 directly on point. He confirmed that if you use the optional
25 termination provisions, the right to walk away without

1 receiving payment, and if you look on the transcript of
2 December 17th, page 173, lines 13 to 24, again page 174,
3 lines 12 to 13, and page 175, lines 15 through 19, they
4 cannot terminate pursuant to that optional termination
5 provision and receive payment. So obviously, your Honor,
6 that begs the question why is it that they're terminating
7 under Section 5(xx) as opposed to the optional termination
8 provision under Section 6? And the reason is is that under
9 Section 6 it's clear that they cannot terminate without our
10 consent, so they're trying to shoehorn themselves in a
11 provision which says they can't receive any money, yet
12 they're receiving \$165 million, and the provision that they
13 can use, which would -- in which they are entitled to receive
14 money, they can't do that without our consent, your Honor, so
15 we believe that the forbearance agreement, in essence,
16 modifies the swaps. They're not entitled to modify the swaps
17 transaction without our consent and that, in essence, what
18 they're doing is they're modifying it against our economic
19 interest, which they're not allowed to do.

20 Furthermore, your Honor, the proposed transaction
21 and specifically the order in connection with the proposed
22 transactions goes way beyond approving a settlement under 19,
23 goes way beyond approving the assumption of a contract under
24 365. It basically grants a third-party injunction against
25 our clients. Section G -- I'm sorry. Paragraph G of the

1 proposed order basically has the Court make a finding that
2 the parties' entry into and performance under the forbearance
3 agreement does not violate any law, including the Bankruptcy
4 Code, does not give rise to any claim against the parties
5 thereto except as expressly provided in the orders, and
6 paragraph 4, paragraph 5, paragraph 7 all make similar types
7 of findings that, in essence, immunize the swap
8 counterparties from any potential claims that we may have. I
9 mean as the Court is aware, the -- under the Dow Corning case
10 in the Sixth Circuit, generally speaking, third-party
11 injunctions against and third-party releases are not
12 permissible except under unusual circumstances in the plan
13 context. We're not in the plan context. There's no evidence
14 as to the unusual circumstances, so that would be
15 impermissible at this point.

16 Additionally, your Honor, they're using Rule 9019 to
17 extinguish third-party rights. There is -- there are many
18 cases, and probably the best one is the one cited in the
19 materials. It's called SportsStuff, and let me just read to
20 you the provision in SportsStuff because they're going much
21 farther than they really should be going in the context of a
22 9019. You heard previously them saying that you have to make
23 a determination as to our consent rights in order to rule on
24 this motion. I think it was repeated by Mr. -- counsel for
25 the swap counterparties this morning. I didn't quite hear

1 it, but I think he did repeat that, but in SportsStuff it
2 says a settlement between only two parties to a multi-party
3 lawsuit is not a settlement, and a procedure to approve a
4 compromise under 9019 cannot be used to impose an injunction
5 on a nonsettling party. And it basically -- and it goes on,
6 and that's precisely what I believe they are trying to do
7 here.

8 THE COURT: I'm a little confused. Do you agree
9 that the issue of consent rights should be determined now or
10 not?

11 MR. PEREZ: I don't think the Court can determine
12 that. I don't think that's before the Court, your Honor. I
13 don't think that in the context of a 9019 or in the context
14 of a 365 the Court can determine the rights as between a
15 third-party to that settlement. It's got to be -- it's got
16 to be an open issue, your Honor.

17 THE COURT: Well, but the parties can consent to
18 that. That's why I asked. Do you consent to it or not?

19 MR. PEREZ: We do not consent to that, your Honor,
20 absolutely not. And, your Honor, there's lots of cases --
21 and several of them are cited, including the D.J. Christie
22 case, which you can't -- you can't, in essence, decide things
23 in order to prejudice people's rights, and the same thing is
24 true, your Honor, in the context of 36 --

25 THE COURT: Well, but how can I determine whether

1 it's appropriate for the city to enter into the forbearance
2 agreement without determining your client's consent rights?

3 MR. PEREZ: Well, your Honor, I think the Orion case
4 speaks to that, and let me just read the provision of the
5 Orion case, which I think is very important. And this is in
6 the context of 365, and it was, in essence, my next argument.
7 It says, "Finally, it's important to keep in mind that the
8 bankruptcy court's business judgment" -- because, in essence,
9 that's what you're going to be doing; you're going to be
10 determining whether their business judgment in assuming this
11 contract was appropriate -- "in deciding a motion to assume
12 is just that -- a judgment of the sort a businessman would
13 make. In no way is this decision a formal ruling on the
14 underlying disputed issues, and thus will receive no
15 collateral estoppel effect. In a given case, the bankruptcy
16 court might decide it would be beneficial for the trustee or
17 the debtor-in-possession to assume a certain contract. The
18 court thinks it unlikely that a court would hold the debtor
19 breached the contract, and thus assuming the contract would
20 be good 'business judgment.' This 'business judgment' could
21 turn out to be wrong, however, if a later fact
22 finder in an adversary proceeding decides that the underlying
23 contract was in fact breached. In such a case, the judge's
24 wrong decision is simply an error of business judgment, not a
25 legal error." So, your Honor, you might be making a

1 preliminary decision on that. You might be informing
2 yourself as to the facts, but you're not making a decision on
3 the merits, and that issue is going to be left for another
4 day.

5 And, your Honor, there are -- the Orion case, which
6 I read from, is probably the leading case on it, and there
7 are several other cases, Big Rivers, GI Industries, which
8 also address this issue and including the issue of the
9 enforceability of the contract. We've submitted proposed
10 language in the order which would, in essence, leave
11 everybody's rights -- and it would -- and it would, in
12 essence, undo many of the findings that they're asking you to
13 make in connection with, in essence, taking away our third-
14 party rights.

15 Finally, your Honor, is the question of the harm.
16 In essence, this is a balancing of the harms, and there is
17 harm to the insurers as a result of this. We have very long
18 dated obligations. Some of them go out for more than 20
19 years. The swaps were intended to insure against that risk,
20 and sometimes there was -- in fact, there was at one time
21 where there was a payment made by the insurance to the city
22 because the interest rates were in their favor, so to that
23 extent, taking away the hedge, in essence, does that. Ms.
24 Ball argued that in 2009 the city had, in essence, done away
25 and that the hedge had been undone, but, your Honor, that's

1 only in the case under this provision that they're trying to
2 shoehorn themselves where the city would be receiving a
3 payment, not where the city would be paid. It was never
4 contemplated, and if you read the plain language of that
5 section of the amended schedule, Section 5(xx), it was never
6 contemplated that the swap insurance would be receiving a
7 payment. It was always contemplated that the city would be
8 receiving a payment, and if that were the case, they could
9 have easily gone out and hedged again cheaper than they've
10 done -- than they've done -- than they would have done
11 because of that.

12 Additionally, your Honor, the contract
13 administration agreement, Section 6.9.2, basically gives the
14 swap insurers broad consent rights, and what the city and the
15 swap counterparties are doing is is they're just trampling
16 through our consent rights as a result of amending -- in
17 essence, amending the swaps, taking out the provisions that
18 are helpful, and trying to shoehorn themselves in a provision
19 that simply doesn't work.

20 Finally, your Honor, unrelated to the swaps but more
21 related to the DIP, the Court, in essence, instructed us
22 to -- that we couldn't address the issue of need and that we
23 couldn't address the issue of use of funds. If those two
24 things are not in the record in connection with the financing
25 motion, I question how the Court can make a good faith

1 finding if there's no evidence on any of the -- on any of
2 those two issues. Thank you, your Honor.

3 THE COURT: Thank you, sir.

4 MR. MARRIOTT: Good morning, your Honor. What time
5 did you say you needed to break?

6 THE COURT: I need to break at a quarter till or ten
7 till, approximately.

8 MR. MARRIOTT: All right. I think that works for
9 me.

10 THE COURT: Excellent.

11 CLOSING ARGUMENT

12 MR. MARRIOTT: Your Honor, Vince Marriott, Ballard
13 Spahr, on behalf of EEPK and affiliates. I'm going to ask
14 you to switch gears in your head now from forbearance
15 agreement to DIP because what I'm going to be talking about
16 is the DIP, and what I'm going to be addressing are two
17 process issues and whether or not the city cleared two
18 gateway hurdles to obtaining the relief they seek with
19 respect to the post-petition financing.

20 Your Honor, one of these gateway hurdles arises
21 under the Bankruptcy Code and one under state law, and each
22 is designed to protect the integrity of the process so that
23 creditors and other stakeholders are not unduly or
24 unnecessarily prejudiced by the city's efforts to obtain
25 post-petition secured financing from Barclays on the terms it

1 proposes here.

2 The Bankruptcy Code gateway issue is contained in
3 364(c) with conditions, approval of secured post-petition
4 financing on a demonstration by the debtor that unsecured
5 financing is not available. The state gateway issue is
6 contained in PA 436, which both requires the emergency
7 manager to submit a proposed financing to City Council for
8 approval or disapproval and entitles the City Council to
9 attempt to find an alternative transaction that is at least
10 economically equivalent to what the emergency manager
11 proposes.

12 THE COURT: Sir, I'm advised that in the overflow
13 courtroom they can't hear you very well. Can I ask you to
14 turn the microphone more towards you?

15 MR. MARRIOTT: Yes. Hopefully that's better.

16 THE COURT: Yes. That sounds better.

17 MR. MARRIOTT: Seems better in here.

18 THE COURT: Yes. Go ahead.

19 MR. MARRIOTT: All right. I'm going to begin with
20 the Bankruptcy Code and Section 364, and the statute provides
21 specifically that it is a condition to seeking approval of
22 secured post-petition financing or -- and/or financing which
23 has a superpriority administrative expense that the debtor
24 have been unable to obtain unsecured credit. It is the
25 burden of the debtor to demonstrate that it is unable to

1 obtain such credit, and that burden cannot be met unless the
2 debtor demonstrates it actually attempted to do so, and there
3 are a great number of cases to this effect. The L.A. Dodgers
4 case, a recent case out of the District of Delaware, 457
5 Bankruptcy Reporter 308, "The Court may not approve any
6 credit transaction under subsection (c) of Section 364 unless
7 the debtor demonstrates that it has attempted, but failed, to
8 obtain unsecured credit under section 364(a) or (b)."

9 Another recent case out of the Southern District of New York,
10 MSR Hotels & Resorts, 2013 Westlaw 5716897, "The standard
11 here does not permit a debtor to purposely choose not to seek
12 financing on better terms on the basis that they themselves
13 subjectively believe that financing they've obtained is the
14 best terms possible." I'll skip a few of these, drop down to
15 In re. Ames Department Store, 115 Bankruptcy Reporter 34, "A
16 court, however, may not approve any credit transaction under
17 subsection (c) unless the debtor demonstrates that it has
18 reasonably attempted, but failed, to obtain unsecured credit
19 under sections 364(a) or (b)." Sorry.

20 Your Honor, the testimony of Mr. Doak was clear.
21 The city did not ask a single lender whether it would provide
22 unsecured credit. Mr. Doak testified,

23 "Question: As part of the solicitation process,
24 you did not send out a solicitation document that
25 asked parties to return bids for unsecured

1 financing; right?

2 Answer: No, we did not.

3 And did you personally ask any prospective
4 lender -- and you did not personally ask any
5 prospective lender if it would make the DIP loan on
6 an unsecured basis; right?

7 Answer: I did not ask that particular
8 question."

9 On further cross, he was asked,

10 "Question: My understanding is that you led the
11 efforts of the city to find post-petition financing;
12 correct?

13 Answer: Yes.

14 Okay. Did you direct anybody else to contact a
15 prospective lender or lenders to ask if they would
16 provide to the city unsecured credit?

17 No, I did not.

18 Did anybody do that anyway and report to you the
19 answer?

20 Not to my knowledge, no."

21 Your Honor, indeed, when the city approached
22 prospective lenders, it did so with an indicative term sheet
23 that proposed to provide lenders all the collateral that
24 ended up being part of the Barclays deal as well as a
25 superpriority administrative expense that is also part of the

1 Barclays deal.

2 Your Honor, a brief excerpt from City Exhibit 56,
3 the collateral swap termination loan. They describe the
4 collateral as income tax revenues, asset proceeds collateral,
5 quality of life loan, swap termination loan, asset proceeds,
6 income tax revenues, quality of life loan, casino taxes, and
7 asset proceeds collateral and a junior lien on the income
8 tax, and all the loans were going to have a 364(c) and 503
9 superpriority administrative expense status. This is what
10 went out to prospective lenders. This, of course, put the
11 rabbit in the hat and essentially reduced to zero the chances
12 that any lender would make a proposal without collateral or
13 without a superpriority administrative expense. Mr. Doak
14 himself acknowledged this. He was asked,

15 "So the initial proposal that you sent out
16 contemplated that the DIP financing would be
17 secured; correct?

18 Yes.

19 And the collateral that the city included in its
20 initial proposal was income tax revenue, asset
21 proceeds, and casino revenues; correct?

22 Yes.

23 And you would agree with me that it would be
24 unlikely that a potential lender would remove
25 protections that went out with the city's initial

1 proposal; right?

2 Answer: I would agree."

3 The city has attempted to overcome this failure to
4 even ask for unsecured credit by offering as opinion
5 testimony the view of Mr. Buckfire and Mr. Doak that such
6 credit would not have been available in any event.

7 I'll point out, Judge, that as an initial matter --
8 this is not under 364(c) but 364(d), which has a comparable
9 requirement that the debtor demonstrate that better credit is
10 not available, that -- and this is the Reading Tube Industry
11 cases. The court could not find that the debtor met its
12 evidentiary burden based solely on opinion testimony of the
13 chairman of the debtor's board, an individual with extensive
14 financing experience and business acumen, that less onerous
15 financing was not available where the debtor did not engage
16 in an effort to approach other potential lenders.
17 Essentially the Court -- you're being asked to do something
18 that the Reading Tube court declined to do, and that is
19 accept testimony from an individual who, notwithstanding
20 extensive financing experience and business acumen, really
21 shouldn't be making opinion testimony on this issue when all
22 you really actually have to do is go out and ask.

23 More specifically, Judge, the availability of
24 unsecured credit to a Chapter 9 municipal debtor is simply
25 not presently amenable to expert testimony that should be

1 accorded any weight. First, both Mr. Buckfire and Mr. Doak
2 acknowledged that neither has had any past experience in
3 sourcing municipal debt. This was his testimony to that
4 effect. Mr. Doak,

5 "Prior to this case, you had no personal
6 experience sourcing municipal financing; isn't that
7 correct?

8 That's correct."

9 Mr. Buckfire,

10 "My expertise is in the origin of DIP financing
11 for corporations. This is the first municipal DIP
12 financing we have arranged."

13 Indeed, Mr. Buckfire testified that nobody has done
14 this before. This has never been done before. Nobody has
15 ever done a post-petition financing for a municipality, so
16 it's new and different. Because no one has any experience in
17 sourcing municipal debt for a Chapter 9 debtor, there are no
18 antecedents to provide supporting facts or data for an
19 opinion. Under those circumstances, the prudent course would
20 be to ask. After a certain amount of no's, Mr. Doak or
21 Mr. Buckfire could perhaps have opined that they had
22 sufficient data points to conclude that further inquiry would
23 be futile, yet, as noted, neither Mr. Doak nor anyone else on
24 his team approached a single lender about providing unsecured
25 credit. Indeed, Mr. Doak went out to market with a proposed

1 collateral package, which surely frustrated any effort to
2 obtain unsecured creditors -- credit. In other words, as a
3 practical matter, no data was available from which to form a
4 basis for an opinion on the availability of unsecured
5 municipal credit to the city.

6 As a result of this failure to seek any input from
7 the municipal markets at all and, thus, lacking any facts
8 whatsoever upon which to base any opinion, Mr. Buckfire and
9 Mr. Doak are simply expressing their own personal views on
10 the subject of available unsecured credit, which is simply
11 not helpful to the Court. As Judge Spector of this Court has
12 observed citing to the Supreme Court's Daubert case, "It is
13 not sufficient for the expert's testimony to be based merely
14 upon subjective belief or unsupported speculation," and
15 that's in the Dow Corning case, 237 Bankruptcy Reporter 364
16 at 367.

17 Now, if we could put Exhibit 61 up. Ms. Ball in her
18 argument made reference to City Exhibit 61 in support of
19 meeting the city's burden with respect to the lack of
20 availability of unsecured credit, and Exhibit 61 was a
21 document produced by JPMorgan. As evidence of the lack of
22 availability of unsecured credit, however, this exhibit
23 suffers from two infirmities. The first is that, like the
24 indicative term sheet that was sent to prospective lenders,
25 the city communication to JPMorgan to which Exhibit 61 was a

1 response indicated from the outset that the city would be
2 providing collateral. This is indicated in the document
3 itself at the top there. The city and its advisors have
4 identified four distinct revenue streams to be used as
5 security to secure any potential lending facility, so, again,
6 out of the box and when approaching JPMorgan the city was
7 putting the rabbit in the hat.

8 Could we go back to -- Mr. Buckfire, in his
9 testimony, confirmed this point. When he was asked by Mr.
10 Hackney when the city sent whatever it sent to JPMorgan
11 soliciting the response that Exhibit 61 constituted, he
12 indicated that, "So isn't it fair to say" --

13 "Question: So isn't it fair to say,
14 Mr. Buckfire, that the proposal that you sent out
15 there also suggested collateral to the market?"

16 Some colloquy, then my question was,

17 "Isn't it true that when you sent that letter
18 out --

19 Yeah.

20 -- it proposed collateral to the market?

21 Answer: Yes, it did."

22 Now, the second issue, your Honor, is as and to the
23 extent that the city wants to use Exhibit 61 generated by
24 JPMorgan as evidence of what was available in the market,
25 they are actually asking the judge to rely on the opinion of

1 JPMorgan, but JPMorgan wasn't here to testify. JPMorgan
2 wasn't here to be cross-examined. Therefore, JPMorgan is not
3 in a position to provide opinion testimony to this Court on
4 the availability of unsecured credit.

5 In short, your Honor, having failed to take the
6 simple step of genuinely testing the market for the
7 availability of unsecured credit, the city has failed to meet
8 its burden under Section 364(c) to demonstrate the
9 unavailability of such credit.

10 Second gateway issue, your Honor, is PA 436. Oops.
11 This should be back to the -- Judge, Section 19 of PA 436,
12 which is what is up on the screen, provides that the
13 emergency manager must submit a proposal to borrow money to
14 the Detroit City Council. Now, that requirement is in
15 Section 12(u). They list various parts of Section 12. The
16 requirement that a borrowing be submitted is Section 12(u),
17 which then has ten days to approve or disapprove. In
18 addition, the City Council is given the opportunity if it
19 does not approve the proposal -- this is in 19(2) -- to seek
20 and propose an alternative with the same or presumably better
21 financial result.

22 Mr. Orr did, in fact, submit the Barclays proposal
23 to City Council. This was City Exhibit 98. But such
24 submission was incomplete. It did not include the fee
25 letter, which was City Exhibit 93. The fee letter -- it is

1 the fee letter which set forth what has been called market
2 flex, and your Honor may recall that market flex was the
3 ability that Barclays has if the loan is approved to go out
4 and to syndicate the loan to other lenders, and if it is
5 necessary to achieve a successful syndication, it is entitled
6 to raise the minimum interest rate under the facility from
7 3.5 percent up to 6.5 percent so that the market flex
8 provision and the specifics of it demonstrate a significant
9 variability in what might end up being the minimum interest
10 rate on the loan from 3.5 percent to 6.5 percent.

11 Other than the fact that there was market flex, the
12 substance of it was never provided to counsel. This was
13 clear from the testimony of both Mr. Doak and Mr. Orr. Mr.
14 Doak testified that,

15 "In discussions with City Council, the substance
16 of the market flex provision was not provided to the
17 City Council; right?

18 Answer: No, it was not.

19 Question: The city notes the existence of
20 market flex but does not actually disclose the
21 specific terms of the market flex; correct?

22 Answer: Yes."

23 Mr. Orr testified first correctly that he provided
24 to City Council his submission, Exhibit 98.

25 THE COURT: I'm sorry to interrupt you, sir, but,

1 again, I've been asked --

2 MR. MARRIOTT: Oh, I'm sorry.

3 THE COURT: -- to ask you to adjust the microphone
4 again and try to stay closer to it.

5 MR. MARRIOTT: I apologize. I get wrapped up in my
6 own argument. Referring to Exhibit 98, which, as I
7 mentioned, was the -- Mr. Orr's submission under Act 436 to
8 the City Council,

9 "But Exhibit 98, the submission to City Council,
10 did not include a copy of the fee letter that we
11 just reviewed, which was Exhibit 93; correct?

12 I believe that's correct.

13 Just the term sheets that were attached to the
14 commitment letter; correct?

15 Yes."

16 And the term sheets, your Honor, did not contain the
17 scope of the market flex. It merely identified that there
18 was market flex. It was the fee letter that provided the
19 substance of the market flex.

20 "Now, other than this communication to City
21 Council regarding the proposed Barclays financing,
22 which does not include the fee letter, which has the
23 substance of the market flex provision, did you
24 personally otherwise communicate to City Council the
25 substance of the market flex provision that's

1 contained in the see letter -- in the fee letter?

2 Answer: No.

3 To your knowledge, did anybody else?

4 Not that I know of."

5 And Mr. Doak confirmed that he didn't.

6 Now, Judge, it goes without saying, but each of Mr.
7 Doak, Mr. Buckfire, and Mr. Orr confirmed it anyway. The
8 cost of a credit facility is a key component in the
9 evaluating the attractiveness of the facility. Mr. Doak,

10 "And you would agree with me that pricing was an
11 important fact when you were evaluating the various
12 proposals; right?

13 Answer: Yes, it was."

14 Mr. Buckfire,

15 "And the cost of this facility was an important
16 factor in Miller Buckfire's evaluation of the
17 proposals; isn't that right?

18 Answer: Yes."

19 Mr. Orr, who made the ultimate decision to accept
20 the financing,

21 "When you were asked earlier on direct what
22 factors you considered in making the selection, the
23 first factor you indicated was the cost of the
24 various alternatives available to you; correct?

25 Yes.

1 And, in fact, the cost of financing is an
2 important factor in deciding whether or not to
3 undertake a financing transaction; correct?

4 Answer: Yes."

5 In keeping with the importance of knowing the true
6 cost of a financing facility and evaluating it, the testimony
7 makes clear that neither Mr. Buckfire nor Mr. Orr would
8 recommend -- I'm sorry -- neither Mr. Buckfire nor Mr. Doak
9 would recommend and Mr. Orr would not approve a financing as
10 to which they did not know the true cost.

11 Testimony of Mr. Doak,

12 "In fact, you would not have been in a position
13 to recommend the transaction to Mr. Orr if you were
14 not aware of the specifics of the market flex
15 provision; right?

16 Answer: I think that's correct, yes."

17 Mr. Buckfire,

18 "Question: I believe you testified earlier that
19 you ultimately recommended the Barclays proposal to
20 the emergency manager on the basis that it was --
21 and I think your phrase was 'the cheapest one.' Do
22 you recall that testimony?

23 I do.

24 In order to evaluate among alternative what's
25 the cheapest one, you have to know what the cost of

1 each of the alternatives is; correct?

2 Correct.

3 I mean otherwise there's no basis to make a
4 comparison; correct?

5 Answer: Correct."

6 And Mr. Orr, "And, indeed" --

7 "Question: And, indeed, it would be imprudent
8 to accept a financing proposal if you did not know
9 what the cost of the financing would be; correct?

10 Answer: It might be.

11 Well, it might be or it would be?

12 Generally, yes."

13 Now, the city -- let me first say, having said that
14 they wouldn't recommend a facility if they didn't know the
15 true cost and Mr. Orr saying he wouldn't approve a facility
16 if he didn't know the true cost, this is exactly what they
17 asked of City Council in supposedly complying with PA 436.
18 They recommended and sought approval of a facility as to
19 which they failed to disclose the true potential cost and
20 asked the city to do something that all three of them
21 indicated they would be unwilling to do.

22 Now, the city attempts to gloss over this failure by
23 stating that in meetings with council members -- Ms. Ball
24 referred to this in her argument -- Mr. Doak provided to such
25 members a range of possible rates. This was in Exhibit 90.

1 This is page 6 of Exhibit 90, including the cover page. This
2 is the range that the city testified to and that Ms. Ball was
3 arguing from, and it's in the middle there. And the argument
4 is that this range covered the upside of the market flex,
5 yet, your Honor, a range is not what was provided to Mr. Orr,
6 but, rather, the actual terms of the market flex. If we
7 could have Exhibit 89, and if we could go to page 6, which is
8 the last page. Well, maybe one more page. This is what was
9 provided to Mr. Orr. This doesn't just have some
10 hypothetical range. This shows the actual terms of the
11 market flex so that he had available to him the specific
12 information. And if we could go back to the PowerPoint. And
13 this is what Mr. Doak says. Mr. Doak testified that merely
14 having a range of possible interest rates without knowing the
15 actual possible interest rate would be insufficient for him
16 to make a recommendation to the emergency manager.

17 "Okay. Now, in providing information to
18 Mr. Orr, you didn't provide a range of potential
19 rates from five to nine percent. You provided the
20 actual potential interest rates, market flex and
21 all, under each of the commitments that the city had
22 in time -- had in hand at the time; correct?

23 Yes.

24 Would you have considered yourself adequately
25 advising him on the potential costs of these

1 facilities? Instead of giving him the actual
2 interest rates, you just gave him a range?

3 Answer: No."

4 Moreover, your Honor, when the time came ten days
5 later to prevent a -- to present a briefing to City Council
6 on the Barclays transaction itself, the only substantive rate
7 information given was the low end of the possible rate on the
8 Barclays loan, 3.5 percent. And if we could go to Exhibit
9 91, which are the materials presented to City Council at that
10 time for that briefing -- look at Exhibit 91. Under
11 "Pricing" on page 6 of that LIBOR plus 250 basis points, 100
12 basis points, floor; i.e., 3.5 percent as the minimum rate,
13 what do they say about market flex? Subject to market flex.
14 Don't say what it is. Don't see any interest rate ranges
15 there. The only number available to City Council is 3.5
16 percent.

17 Now, Judge, one response to this might be, well,
18 City Council said no anyway. They just would have said no
19 more vigorously if they'd known the complete interest rate
20 provisions for the Barclays proposal, so no harm. Well,
21 there are two responses to that, your Honor. The first is
22 appointment of an emergency manager is an extraordinary step
23 involving the shifting of control over a city from its
24 elected representatives to a state appointee with only a
25 limited reserved role for those elected representatives. One

1 such limited reserved role is the ability to approve or
2 disapprove borrowings by the city. The integrity of that
3 limited role is undermined if the emergency manager is
4 permitted to withhold material information when seeking such
5 approval or disapproval.

6 Moreover, just as an example, what if the City
7 Council had instead said yes thinking the interest rate was
8 3.5 percent only to find out later that due to market flex it
9 had jumped to 6.5 percent? A transparent process would
10 prevent that sort of outcome from happening. A process where
11 material terms are kept from City Council invites such an
12 outcome, if not here, the next time with something else, and
13 highlights the need for the emergency manager to make full
14 disclosure.

15 Now, second, Section 19 does not just give City
16 Council the ability to approve or disapprove. There is the
17 corollary right to seek an alternative proposal that would
18 yield the same or better financial result. The City Council
19 has -- if the City Council has withheld from it material
20 information about the true cost of the loan proposal put
21 forth by the emergency manager, its ability to exercise this
22 right is frustrated, what's its target? How will it know
23 it's found a better deal if it doesn't know the material
24 terms of the deal before it? It may well have been
25 impossible for City Council to find an equivalent or better

1 financing proposal at 3.5 percent, and that's all it knew in
2 terms of what its target might be. If it had known it might
3 go up to 6.5 percent, it might have had a better shot at
4 finding a proposal that it could present as at least as good.

5 Accordingly, your Honor, in sum, the city has failed
6 to satisfy its second gateway hurdle either. It has not
7 really complied with PA 436 because it really did not provide
8 to City Council all the material terms of the proposal it was
9 asking it to approve and the proposal that the City Council
10 had the right to try to seek an alternative for. Both for
11 this reason and because of the city's failure to meet its
12 burden under 364(c) to demonstrate the unavailability of
13 unsecured credit, it's our position, your Honor, that the
14 city's motion to approve post-petition financing should be
15 denied.

16 THE COURT: Thank you, sir. Stand by, please. All
17 right. We'll break for lunch now. I'm showing 82 minutes
18 left for the objecting parties' arguments. We'll reconvene
19 at 1:30, please.

20 THE CLERK: All rise. Court is in recess.

21 (Recess at 11:44 a.m., until 1:30 p.m.)

22 THE CLERK: All rise. Court is in session. Please
23 be seated. Recalling Case Number 13-53846, City of Detroit,
24 Michigan.

25 THE COURT: It appears that everyone is here. Let's

1 proceed.

2 MS. GREEN: Good afternoon, your Honor. Jennifer
3 Green on behalf of the Retirement Systems for the City of
4 Detroit. Before I begin, can I just confirm how much time we
5 have left?

6 THE COURT: I'm showing 82 minutes.

7 MS. GREEN: And one additional housekeeping matter
8 before I begin. I just wanted to inform the Court that the
9 deposition transcripts for the witnesses who were not called
10 live have been provided to the court clerk as of this
11 morning.

12 THE COURT: Okay. Let me just be sure I have the
13 ones you're thinking about. I have Mr. Turbeville.

14 MS. GREEN: Yes.

15 THE COURT: Mr. Corley.

16 MS. GREEN: Yes. There were only two.

17 THE COURT: Oh, those are the two. Okay.

18 MS. GREEN: You have them both.

19 THE COURT: Actually, one more housekeeping matter.
20 It would help me if I could have hard copies of the other
21 PowerPoint slideshows that were used during closing
22 arguments --

23 MS. GREEN: Yes, your Honor.

24 THE COURT: -- if those are available.

25 MS. GREEN: How many copies would you like?

1 THE COURT: Just the one is fine.

2 MS. GREEN: Just one. Okay.

3 CLOSING ARGUMENT

4 MS. GREEN: This morning Ms. English addressed the
5 validity of the casino revenue pledge as it relates to the
6 assumption motion, and I will be addressing the validity of
7 that pledge as it relates to the financing motion.
8 Specifically, I'm addressing the proposed order submitted by
9 the city in connection with its financing motion and whether
10 the city has carried its burden of showing the validity of
11 the pledge in support of the proposed Barclays loan.

12 So let's start by taking a look at the proposed
13 order itself. The proposed order the city seeks to have
14 entered by this Court states that the city is authorized to
15 grant perfected security interests in and liens on the
16 quality of life bond collateral, which is the casino revenue.
17 And the picture here is of the proposed order, page 3. The
18 proposed order also requests that this Court find the pledge
19 of the casino revenue to be valid, binding, enforceable and
20 nonavoidable. Thus, the city has the burden of establishing
21 that its pledge of the casino revenue as collateral is valid
22 and enforceable, but in order to do so, the city must first
23 establish, number one, that the casino revenue can be pledged
24 as collateral for a financial obligation of the city, and,
25 number two, if it can be pledged, that the purpose for which

1 the city intends to use those quality of life funds in this
2 case complies with Section 12 of the Gaming Act.

3 And with respect to this first issue, the glaring
4 problem with the city's proposed order is that the city has
5 not once during this proceeding taken the position that the
6 pledge of the casino revenue is actually permissible, yet it
7 seeks this Court to order that it is, indeed, permissible.
8 For example, you may recall that during the city's closing
9 arguments on January 3rd, the city emphasized how low the
10 burden is for the city to seek approval of the swap
11 settlement under the business judgment standard, and the city
12 urged this Court that the lowest point of reasonableness is
13 all that is necessary under that standard. And in support of
14 its theory of the case, the city has argued that in order to
15 prevail, all it has to establish is that there's a chance
16 that the casino revenue lien is invalid; that there's
17 arguments on both sides; and that while there may be doubt as
18 to whether the casino revenue can even be pledged in the
19 first place, it is this doubt and this uncertainty that is
20 causing it to settle in the first place. And this
21 uncertainty might be acceptable, although the objecting
22 parties don't agree, but it might be acceptable under a Rule
23 9019 analysis or under a business judgment analysis, but this
24 uncertainty, which is now all that is in the evidentiary
25 record, does not satisfy the burden the city must establish

1 for this Court to enter an order with findings that the city
2 is actually authorized to pledge the casino revenue. The 50-
3 50 chance that you've heard all about is not enough, for
4 instance, to demonstrate to this Court that the casino
5 revenue can actually be pledged in compliance with Michigan
6 law.

7 And the second issue is, even assuming this Court
8 were to find that generally the casino revenue can be used as
9 collateral for a financial obligation of the city, a separate
10 issue is that the quality of life proceeds must actually be
11 used for one of the eight enumerated purposes under the
12 Gaming Act, and, once again, the city has boxed itself sort
13 of into this impossible position. It's argued that the scope
14 of your review was so narrow that it does not have to concern
15 itself with how the funds are used, but the problem with that
16 is the city is now stuck with a record that is barren of any
17 facts or testimony sufficient to enable this Court to satisfy
18 itself that the funds will, indeed, be used in compliance
19 with Section 12 of the Gaming Act. And, in fact, not only is
20 the record barren of any testimony averring that the funds
21 will be used for any particular purpose, the only affirmative
22 testimony on point actually came from Ken Buckfire, who
23 admitted the funds would be used only as working capital,
24 nothing more, and, you know, not for any particular quality
25 of life program. So as we will see in the next few slides,

1 there's nothing in the record to establish either of these
2 two elements to the case.

3 This morning Ms. English went over the Gaming Act
4 and the eight enumerated purposes, so I will not reread them
5 into the record. Subsection 5 is the section that the city
6 is seeking to hang its hat on, and it states that other
7 programs that are designed to contribute to the improvement
8 of the quality of life in the city. Notably, as Ms. English
9 stated this morning, hiring, training, deployment of street
10 patrol officers, public safety programs, things of that
11 nature, are specifically provided for in the Gaming Act, and
12 yet rather than commit to any of those purposes, the city has
13 said that it wants to fall within the catch-all of the
14 improvement of the quality of life for the citizens in the
15 City of Detroit. But as admitted by the city and its
16 witnesses, there's nothing in the Gaming Act and in those
17 eight provisions in particular that permits the funds to be
18 used as security for a loan, and Kevyn Orr admitted as much
19 during his direct exam. And we have quoted here his
20 testimony where he states, "Under the state's Gaming Act,
21 there was an argument that the pledge of the casino revenue
22 in 2009 to -- as collateral for the COPs was inappropriate.
23 Section 12 of the Gaming Act. It was my understanding there
24 were certain limited uses of the gaming revenue -- approved
25 uses by state law and that there was an argument that to

1 pledge it for collateral was inappropriate." And when he was
2 asked by his counsel why it was inappropriate, Mr. Orr
3 explained, "there were certain specified uses under the
4 Gaming Act generally for programs, street patrol officers,
5 educational programs, or improve the quality of life in the
6 city," but he admitted the act did not specify the use of
7 gaming revenue as collateral for an unrelated debt.

8 And you may also recall that Mr. Orr mentioned that
9 weaknesses with respect to the pledge of the casino revenue
10 claim was that there were legal opinions in support of the
11 pledge and that City Council had voted and even passed an
12 ordinance supporting the pledge. Notably, with respect to
13 the post-petition financing, there is no such legal opinion
14 opining that the casino revenue pledge is appropriate, and
15 City Council resoundingly voted down the proposed Barclays
16 loan.

17 To add to this uncertainty, the city has never been
18 willing to commit what it will use the funds for in writing
19 in any of its papers. What we have on the screen for you is
20 the actual motion that was filed in support, and it is
21 Document Number 1520 on the docket, and the city would only
22 go so far as to state that the quality of life note, quote,
23 "may ultimately be used to fund reinvestment initiatives such
24 as police, fire, and blight." The word "may" is the same if
25 you continue into the proposed order that the city has filed

1 on the docket. It just states that after the loan is closed,
2 then the city will provide some sort of report regarding what
3 the funds are used for, not before closing and not before
4 this Court is being asked to enter an order that actually
5 signs off on the validity of the pledge. In other words, the
6 city just says to the Court, "Trust us. We'll use it for a
7 good purpose, and we'll report back 30 days after closing."
8 And, again, the problem with this is that the city is asking
9 for this Court to approve the use of the casino revenue
10 without having first confirmed to the Court that it will use
11 it for one of the purposes specified in the Gaming Act.

12 Furthermore, the city's own witnesses and documents,
13 which make up the evidentiary record in this hearing,
14 demonstrate that no such quality of life usage is guaranteed
15 to occur in this case. Ken Buckfire, the city's investment
16 banker, admitted that the quality of life loan proceeds are
17 really intended to provide adequate working capital and that
18 the Barclays financing is a true working capital facility.
19 he also admitted the title of the loan as a quality of life
20 loan is actually not the best choice of words because it
21 probably should have just been called a working capital loan.

22 And internal e-mails such as this one also
23 demonstrate that the proceeds are not intended to provide an
24 improvement of the quality of life for the citizens of
25 Detroit but, rather, to provide general fund liquidity, which

1 is consistent with Mr. Buckfire's prior testimony. And here
2 we have an August 29th e-mail that says use of the proceeds
3 is to financing the swap termination and provide general fund
4 liquidity through the Chapter 9 case.

5 Jim Doak from Miller Buckfire also admitted that
6 this moniker "quality of life" was created by Jones Day
7 attorneys in late August of 2013 after they had had
8 discussions relating to the restrictions in the Gaming Act,
9 and he testified that they were aware of these limitations
10 under Michigan law and that they had attempted to structure
11 the loan in such a way that the casino revenue pledge would
12 be less controversial. And he also testified that some
13 lenders were still concerned about the casino revenue pledge
14 as was City Council. In fact, City Council had asked a
15 question in writing when they were doing their due diligence
16 into the Barclays loan, and they asked a question about under
17 the Gaming Act, which lists the restrictions on the use of
18 the wagering taxes, which category allows the use of wagering
19 taxes to secure the swaps or the proposed financing, and the
20 portion that's highlighted there, the city's answer was, "In
21 connection with the proposed post-petition financing, the
22 city intends to rely on the federal Bankruptcy Code to
23 authorize the pledge of collateral, including the wagering
24 taxes," which is not an answer, and in addition to their
25 motion, their proposed order, Jim Doak's testimony, Ken

1 Buckfire's testimony, their internal e-mails and now this
2 written response to City Council, there has never been a
3 commitment to use the funds for any particular purpose.

4 The deposition that was filed today is one of Mr.
5 Irvin Corley. He was the executive policy manager tasked
6 with actually conducting the due diligence for City Council
7 in relation to the Barclays financing, and he testified at
8 his deposition that the emergency manager's consultants
9 indicated to him during this due diligence period that the
10 state gaming law would not allow the gaming tax to be used as
11 a pledge and that there were concerns involving using the
12 casino revenue as a pledge.

13 In conclusion, there's nothing in the evidentiary
14 record to support the city's position that the casino revenue
15 can be pledged as collateral in general in any case, nor is
16 there any evidence that the quality of life funds in this
17 case under the Barclays loan will actually be used for a
18 quality of life purpose as required by the Gaming Act, and,
19 in fact, the only affirmative evidence in the record
20 clarifies that the funds are going to be used as nothing more
21 than straight working capital throughout the Chapter 9 case.
22 And the city made its bed by arguing that the scope of this
23 Court's review is so narrow that it need not concern itself
24 with how the funds are going to be used, but now the city has
25 to lie in that bed, and, as a result, we're stuck with a

1 record that is barren of any facts that would satisfy this
2 Court that the funds will be used in a purpose in accordance
3 with Michigan law.

4 THE COURT: Thank you.

5 MS. GREEN: Thank you, your Honor.

6 CLOSING ARGUMENT

7 MR. BENNETT: Good afternoon, your Honor. Ryan
8 Bennett with Kirkland & Ellis, and I represent Syncora. Your
9 Honor, my colleague, Stephen Hackney, sends along his
10 regards. This morning Mrs. Hackney gave birth to a beautiful
11 baby daughter. Steve is at home in Chicago with the family.

12 So today in my closing, your Honor, I'd like to
13 focus on the process that the emergency manager undertook in
14 connection with the proposed DIP financing transaction. The
15 objectors have decided to spend some time on this issue
16 because we believe that the process surrounding the DIP
17 financing is important both with respect to approval of the
18 pending DIP motion and also with respect to the overall
19 bankruptcy case.

20 The focus of my presentation, therefore, is on the
21 flaws in the debtor's approach to date and how such
22 shortcomings impact the finding of reasoned business judgment
23 that the city is requesting from your Honor. In addition,
24 I'd like to briefly offer some thoughts on the overall
25 process and how the debtor's handling of the DIP financing

1 and -- has the potential to frustrate plan confirmation. In
2 both the Section 364 and Chapter 9 context, the process is
3 just as important as the substance, and to date we feel like
4 there have been a number of flaws in the emergency manager's
5 process made evident by the lack of any consensus around a
6 Chapter 9 plan to date among the debtor and any of its
7 creditor constituencies.

8 In sum, the purpose of my closing is not just to
9 identify flaws, though, your Honor, but, rather, to outline a
10 better process based on both the purpose and policies behind
11 Chapter 9 and how other municipal debtors have handled their
12 Chapter 9 cases in the past, specifically Orange County. In
13 particular -- and I know the Court shares my view -- I think
14 it's important that this process be one that focuses on
15 consensus, something that has been clearly and unfortunately
16 absent from the transaction in the debtor's overall process
17 to date.

18 THE COURT: You're going to argue that any such loan
19 should be in the context of plan confirmation?

20 MR. BENNETT: Come again, your Honor.

21 THE COURT: You're going to argue that any such loan
22 should be in the context of plan confirmation?

23 MR. BENNETT: That's part of my argument, your
24 Honor, yes.

25 THE COURT: Well, then I hope you'll address why

1 Congress would have made Section 364 applicable in Chapter 9.

2 MR. BENNETT: Sure, and that'll come up in the
3 context of the Orange County discussion, your Honor. Thank
4 you. So as your Honor clearly stated in the -- that its
5 review in relation to the DIP motion will not include the
6 city's proposed uses and needs of the DIP financing, and
7 while that is a limited scope of review and we certainly
8 respect it, the debtor still must show how it's exercised
9 sound business judgment in soliciting, negotiating, and
10 executing the DIP, particularly at this point in its case.
11 The Court itself -- or the city itself acknowledged that
12 review of the DIP motion pursuant to 364 requires the Court
13 to analyze its business judgment. Specifically, the city
14 noted that for the DIP motion to be approved, the city's
15 business judgment cannot run afoul of the provisions of and
16 policies underlying the Bankruptcy Code, and the main policy
17 and purpose underlying Chapter 9 is to allow a municipal
18 debtor to continue its operations while it refinances or
19 adjusts its creditors' claims with minimum in some -- in most
20 cases no loss to creditors.

21 So to ascertain whether the debtor's business
22 judgment is reasonable, it's important to look at the DIP
23 motion in the context of the broader proceedings. As a
24 threshold matter, Syncora agrees that Detroit needs help.
25 Many of its citizens need help, but the focus of this Chapter

1 9 case is a limited one. As this Court recognized in its
2 eligibility ruling, the debtor's focus here and now should be
3 on building consensus around a confirmable Chapter 9 plan, a
4 plan that adjusts Detroit's balance sheet and allows it to
5 have access to liquidity going forward. Substantial
6 borrowing and spending may be necessary for the city's
7 ultimate revitalization, but this case is first and foremost
8 a debt adjustment process. As noted, Chapter 9 is and has
9 always been a forum to restructure municipal debts in a
10 consensual fashion where possible. This is a Bankruptcy
11 Court sitting in Chapter 9. It's not some type of an
12 emergency triage center for municipal ailments. It has a
13 focus, which is debt adjustment through a plan, and we
14 believe that should be the debtor's focus, particularly one
15 that's built around and focused on consensus. The city's
16 decision, unfortunately, is, instead --

17 THE COURT: What in the Bankruptcy Code says that
18 there is a consensus required before the city can borrow
19 money? 364 doesn't require that.

20 MR. BENNETT: No, but --

21 THE COURT: If Congress intended that, they would
22 not have made 364 applicable in Chapter 9 but would have made
23 a permissive provision of plans to borrow money.

24 MR. BENNETT: Yeah. Your Honor, I think it's a
25 sequence issue and really that, you know, 364 is available to

1 debtors in Chapter 9. No doubt about it. But the key factor
2 here is that the debtor, for whatever reason, decided to
3 proceed forward with this 364 request before ever having any
4 consensus developed in the case. As Mr. Ellenberg said --

5 THE COURT: What's the problem with that?

6 MR. BENNETT: It's actually creating angst and
7 frustration in the bankruptcy case so that because of this,
8 for whatever reason, hurried request, we have no consensus in
9 the case. As Mr. Ellenberg said, his clients are the only
10 ones to date that have reached any kind of agreement with
11 this debtor when the real focus of this process and this case
12 should be on forming consensus around a Chapter 9 plan.
13 Instead, we've had the opposite. We've had an alienation of
14 consensus, and --

15 THE COURT: So the Court should deny the motion
16 because it's impeding consensus on the plan?

17 MR. BENNETT: The Court should deny the motion for
18 that reason because it's a -- it represents a bad exercise of
19 the debtor's business judgment or, alternatively, the Court
20 could adjourn the motion to be heard in connection with the
21 Chapter 9 plan once the city then focuses on consensus. Now,
22 there are additional risks, and I will get into that
23 momentarily, but, your Honor, so far the date has really --
24 the focus has really been on these piecemeal motions, these
25 one-off transactions that have really all worked against the

1 consensus that we all want to reach in the context of this
2 Chapter 9 case. The assumption motion was the first example.
3 Then we had the Public Lighting Authority motion as the next,
4 and now the DIP is the latest iteration. What's next? Will
5 it be the art collection? Will it be the DWSD? I don't know
6 what other, you know, more transactions need to be negotiated
7 on this one-off basis outside of the creditor body's
8 consensus and protections that are afforded to it through a
9 Chapter 9 process.

10 THE COURT: I will ask you what I asked Mr.
11 Hackney --

12 MR. BENNETT: Um-hmm.

13 THE COURT: -- when you raised the same issue about
14 public lighting. Is it your position that the people of the
15 City of Detroit have to wait for safe lighting for a plan of
16 adjustment?

17 MR. BENNETT: Your Honor, if the emergency manager
18 wants to implement initiatives, he can under state law. All
19 right. Like your Honor has recognized, like the debtor has
20 argued multiple times, 904 provides for that opportunity.
21 All right. He does not need to come to the Bankruptcy Court
22 if that's what he's trying to do. And if that -- and if he
23 has -- now, he does, to a degree, do so at his peril to the
24 extent -- and as I'll talk about with the Fano decision out
25 of the Ninth Circuit, to the extent you're alienating value

1 to the detriment of creditors outside of a plan, you do
2 create potential confirmation problems down the road, but to
3 the extent the emergency manager needs to focus on
4 initiatives such as public lighting, such as police, he can.
5 He's protected. You know, he has the -- he has the -- you
6 know, like I said earlier, this is a limited forum, I think
7 your Honor has recognized. The thing is that he keeps coming
8 back to you for things like good faith findings, for, you
9 know, various other Chapter 9 bankruptcy relief that
10 implicates issues such as -- you know, that would really put
11 us more appropriately focused on a Chapter 9 plan. Now,
12 again, like I said --

13 THE COURT: So the answer to my question, if I
14 understand you correctly, was if the emergency manager
15 decides that authorization from the Court is either necessary
16 or appropriate, then, yes, the citizens of Detroit have to
17 wait for plan confirmation? Do I have that right?

18 MR. BENNETT: Yes, your Honor. I think that's the
19 appropriate use. Your Honor doesn't have to. Okay. Your
20 Honor can enter an order approving this stuff now, as you're
21 fully aware. There is a problem, though, there. Number
22 one --

23 THE COURT: I'm asking you -- I'm asking your
24 client's position on these questions.

25 MR. BENNETT: Yep.

1 THE COURT: So the citizens of Detroit have to wait
2 for safe lighting when the city manager -- or the city
3 emergency manager decides that it's necessary or appropriate
4 to get court permission because that then would have to wait
5 for plan confirmation?

6 MR. BENNETT: If the citizens -- if the City of
7 Detroit wants to get out of bankruptcy quick -- in an
8 expedient fashion, then it should wait before it gets that
9 type of relief because what this is doing -- what these one-
10 off motions are doing is creating angst and discontent among
11 the creditor pool and potentially alienating --

12 THE COURT: What about the safety of the citizens?

13 MR. BENNETT: Pardon?

14 THE COURT: What about the safety of the citizens?

15 MR. BENNETT: Like I said, then Mr. Orr doesn't need
16 to come to your Honor for the relief; right? He can just
17 implement initiatives in his governance capacity of the city.
18 The emergency manager statute is very broad.

19 THE COURT: So in deciding between necessary and
20 appropriate process in Bankruptcy Court and citizen safety,
21 he's got to choose one or the other?

22 MR. BENNETT: If he wants to move forward on an
23 initiative for the benefit of the citizens, he can do so
24 outside of Bankruptcy Court. To the extent he wants to come
25 to Bankruptcy Court, he needs to remember what the focus is

1 about, and it's about debt adjustment through a plan with the
2 protections associated with a plan and plan confirmation.
3 These one-off approaches outside of that context are
4 stretching out this process and potentially --

5 THE COURT: How is it stretching out the process?

6 MR. BENNETT: -- endanger -- your Honor, we're six
7 months into this bankruptcy case, and there is zero consensus
8 at this point among the city --

9 THE COURT: What about the process?

10 MR. BENNETT: -- and its creditors. The city should
11 have been focused on a plan up front instead of spending all
12 this money and focus on these one-off transactions that are
13 the antithesis to it, that really are alienating creditors in
14 the process, so the --

15 THE COURT: Where's the evidence of that?

16 MR. BENNETT: Well, the fact we don't have any
17 consensus standing here.

18 THE COURT: Where's the evidence of that?

19 MR. BENNETT: None has been announced, none that I'm
20 aware of, your Honor.

21 THE COURT: Wasn't there a major announcement by the
22 mediators today of a consensus?

23 MR. BENNETT: There was an announcement about a
24 potential deal around art. I don't know if anyone, including
25 the potential beneficiaries of that deal, are on board with

1 that arrangement. I mean it was just a kind of --

2 THE COURT: Well, but it's progress.

3 MR. BENNETT: Potentially. I don't know, your
4 Honor.

5 THE COURT: All progress is potential until it's
6 done.

7 MR. BENNETT: Um-hmm. Now, I'm trying to make
8 some -- I'm trying to understand why the -- hang on -- excuse
9 me -- why the city is focused on going forward with these
10 what I've called piecemeal motions. There we go.

11 THE COURT: Okay.

12 MR. BENNETT: And --

13 THE COURT: One second, sir. Okay. Go ahead, sir.

14 MR. BENNETT: Okay. Sure. And a lot of it is --
15 comes out of some of what Mr. Buckfire said during his
16 testimony that time is not the city's friend, it's got to
17 move forward with this forbearance agreement, yet that record
18 failed to establish really anything that sounded persuasive
19 in terms of why the city should move forward with this
20 transaction right now, both the forbearance agreement and the
21 DIP, recognizing that they both are contractually tied.
22 Mr. Buckfire noted the delay between executing the
23 forbearance agreement in June and the present day worked in
24 favor of the city as interest rate -- rising interest rates
25 have reduced the swap termination payment. He also conceded

1 that it would be economic irrational -- economically
2 irrational for the swap counterparties to exercise their
3 optional early termination right as long as they were in the
4 money. He recognized that, so I don't know where the rush
5 comes from in the context of needing to have this forbearance
6 agreement and DIP dealt with now versus in the plan once
7 we've got some consensus around the table, your Honor. The
8 city -- the evidence at trial failed to show that.

9 You know, we also hear things about that there's
10 this 18-month term for Mr. Orr, you know, and that's used in
11 various contexts to describe why the case needs to move
12 faster and transactions such as the DIP and the forbearance
13 agreement need to be expedited, and, you know, Mr. Orr's
14 testimony, Mr. Buckfire's testimony supported that, that
15 that's the city position, but the key thing is is that Orr's
16 term does not expire in 18 months. The City Council can
17 remove him by two-thirds vote, but even if they were -- okay.
18 And we know who the City Council is. And even if they
19 were -- okay -- we know, you know, what their position is on
20 a lot of issues, but even if they were to remove him, the
21 governor can put somebody new in place -- all right --
22 because the governor can decide that the emergency situation
23 has not been fixed, and we can -- and we can remain in
24 emergency management until the consensus is developed and the
25 case is executed.

1 Now, as a result of this kind of hurried approach,
2 right, to the forbearance agreement and the DIP financing,
3 you also have just some breakdowns in just the process around
4 the DIP in general, as Mr. Marriott pointed out earlier;
5 right? We've got a clear hole in the approach where the city
6 failed to look for unsecured financing where in a scenario
7 like this, it probably -- I would think that that would be a
8 probable course where you've got administrative superpriority
9 status available to you, designated revenue streams. That
10 would seem to be at least something worth asking a couple
11 questions.

12 THE COURT: What's hurried about the Court's
13 consideration of a motion in -- a DIP motion that was filed
14 on the first day five months later?

15 MR. BENNETT: I'm sorry. Can you say that one more
16 time? I apologize.

17 THE COURT: What's hurried about the Court's
18 consideration of a motion that was filed on the first day of
19 the case five months later?

20 MR. BENNETT: What's hurried about it is that it's
21 ahead of the plan, which is the main focus of a Chapter 9
22 case and should be all of our focus. And it's distracting,
23 and it's taking away the city's resources, and it's
24 alienating its creditor constituents where all that energy
25 could be focused on the end game, which is a Chapter 9 plan.

1 Now, as further evidence that the city's approach --
2 the emergency manager's approach to the transactions are
3 outside of its sound business judgment, the City Council, the
4 only elected officials involved in the DIP process and
5 arguably the people most familiar with the interests of the
6 citizens of Detroit, emphatically rejected the DIP financing.
7 City Council made detailed findings with respect to the
8 proposed DIP financing, and they filed those on the docket,
9 and I'm sure your Honor has reviewed them. Among those
10 findings are that the proposed DIP financing transaction is
11 an extremely complex deal on a number of fronts. It does not
12 seem to be in the best interest of the city. The DIP appears
13 to be, quote --

14 THE COURT: I actually have not reviewed that
15 document. Is it in evidence here?

16 MR. BENNETT: It is. It's EEPK Exhibit 805.

17 THE COURT: 805? Thank you.

18 MR. BENNETT: The DIP appears to be putting the
19 interests of lenders before the interests of the city and
20 residents, end quote. The goal seems to be to ensure
21 protection of the lenders at the detriment of all other
22 interested parties, end quote. The presentation -- or the
23 resolution goes on. The city still moves forward
24 notwithstanding the City Council's political decision in that
25 regard.

1 Now, notably the city has correctly pointed out that
2 in the course of the process, my client, Syncora, did provide
3 a DIP proposal to the City Council, and, now, unlike
4 Barclays, my client is an incumbent creditor in this case,
5 and unlike the swap counterparties, we are long in Detroit.
6 We are going to be here, and we're not looking to exit. All
7 right. And so we had to look at the various alternatives
8 that were in front of us at the time understanding that we,
9 unlike the debtor, do not dictate the process and approach,
10 and we needed to explore contingency plans.

11 THE COURT: Better than Barclays' deal?

12 MR. BENNETT: The city determined it was not, it was
13 not better, and the City Council -- I'm sorry.

14 THE COURT: I'm asking you.

15 MR. BENNETT: I do think our deal was better than
16 the Barclays deal, yeah --

17 THE COURT: How?

18 MR. BENNETT: -- your Honor. Because, among other
19 things, we had a lower -- well, let's see. What did we do?
20 We had a -- we did not put restrictions on the asset sales,
21 on the city's ability to make asset sales and what would
22 happen with those proceeds, including -- and we also improved
23 our rate so that it was consistent with Barclays' rates,
24 reduced the fees that we'd previously put in there, but I
25 believe there was a determination that for whatever reason we

1 were not up to snuff in terms of our --

2 THE COURT: I want to make sure I understand your
3 position. Is it your position that the city, in proposing
4 this lending, did not exercise sound business judgment
5 because there was a better offer on the table --

6 MR. BENNETT: No.

7 THE COURT: -- from your client?

8 MR. BENNETT: No, your Honor, no.

9 THE COURT: Oh, all right.

10 MR. BENNETT: This is merely a footnote. I think
11 this is -- we would want -- we want this DIP denied. We want
12 no DIP in the case, all right, not ours, not anybody's, but
13 we recognize --

14 THE COURT: No DIP? Okay. Why did you offer one
15 then?

16 MR. BENNETT: No. That was where I was going with
17 my point is that we did it because we did it as a contingency
18 plan because we knew that -- we knew that we didn't control
19 the process and it was likely that even when we make our
20 objections here, were -- you know, were it to be
21 unsuccessful, and if we've got an alternative in place, which
22 is an alternative DIP, it gives us a fallback. Like I said,
23 we're an incumbent creditor, so -- so I mentioned earlier
24 Orange County, so the only other major DIP post-petition
25 financing in Chapter 9 that we've been able to locate is

1 Orange County, and it was a significant number, 278 million,
2 back in '95. Now, the difference, though, is notable in the
3 context of when you compare where Orange County was in the
4 context of its Chapter 9 cases versus where Detroit is today,
5 so in Orange County, unlike the present case, the DIP
6 financing had significant creditor support. It did not
7 prejudice creditor recoveries and was negotiated in a
8 transparent manner as part of a settlement that facilitated a
9 resolution of all claims -- nearly all claims in the case.
10 The Orange County proposal came later in the case, in the
11 bankruptcy case, and closer to a plan, and a plan which
12 provided for full creditor recovery. That's the significant
13 difference, your Honor. Here you have creditors who to date
14 have just seen the June 21 proposal which shows their
15 unsecured recoveries getting significant impaired, and Orange
16 County, on the other hand, had a scenario where those
17 creditors got a hundred cents on the dollar.

18 Now, in further contrast -- I mean at this point the
19 city's DIP has virtually no support, no creditor support, and
20 was negotiated behind closed doors with little transparency,
21 and there's almost no claims except those of the swap
22 counterparties and at the same time allows 285 million to
23 come on top of the capital stack to the prejudice -- to the
24 potential prejudice and the prejudice of creditor recoveries,
25 so this takes me to what I mentioned earlier, which is the

1 part about where I talk about how debtor's plan confirmation
2 prospects are being permanently prejudiced. As courts have
3 recognized, preplan expenditures by a Chapter 9 debtor may
4 threaten the debtor's ability to confirm a plan of
5 adjustment, and this is specifically the Ninth Circuit
6 decision in Fano where the Fano -- where the water authority
7 took -- the irrigation authority took money during the case
8 and before the plan and spent it toward improvements for
9 the -- excessive improvements toward the irrigation facility
10 and then came later to the Bankruptcy Court in the context of
11 its plan and said, "Look, your Honor, we only have 'X' amount
12 of dollars left for creditor recovery, and that's what the
13 recovery should be." Here we're concerned that a similar
14 situation is going on. Because you have a part of the loan,
15 at least, that's being used to fund improvements or
16 rehabilitation and by so doing incumbering previously
17 unincumbered collateral, we're creating a situation where
18 there may be potential problems down the road when that
19 collateral has been incumbered and, thus, removed from
20 creditor recoveries, and -- all outside of the context of a
21 Chapter 9 plan.

22 We don't think the debtor should be able to carry
23 out this reinvestment initiative largely at the expense of
24 creditors outside of the plan. The city's creditors, its
25 retirees, they're entitled to the protections of a Chapter 9

1 plan, and outside of that context, there's significant
2 opportunity for prejudice where the creditors do not have the
3 ability to buy in with voting, with -- do not have the
4 fundamental protections as best -- for best interest of
5 creditors, for fair and equitable. Those tests -- those
6 protections are not available, and there's a risk that
7 creditors' interest can be prejudiced in the process.

8 You know, I think it's important to note that
9 Detroit's creditors, unlike stakeholders in a traditional
10 Chapter 11 reorganization, do not stand to benefit from the
11 city's additional borrowings under the quality of life note.
12 Indeed, pursuant to the DIP motion, new borrowings will be
13 layered on top of existing creditors and used to fund civic
14 improvements and services which will not inure to a large
15 portion of the city's creditors' benefits. This is unlike a
16 scenario in Chapter 11 where creditors -- pre-petition
17 creditors might be receiving new stock, right, of the
18 reorganized company.

19 THE COURT: Won't the city's revitalization enhance
20 its ability to pay its debts back?

21 MR. BENNETT: That's not been clear to us from the
22 testimony, your Honor. It looks as if this money is going
23 out the door and not turned into any type of revenue-
24 generating alternative, at least not for purposes of paying
25 off our claim or for plan recovery on any of our claims,

1 certainly not for purposes of the presentation that was given
2 to us on June 21 either. In that scenario, our recovery was
3 fixed as of that date, so whatever the city did with its
4 value and alienated that value, it did not inure to our
5 benefit.

6 So, your Honor, in closing, we think that the city's
7 business judgment would be more appropriately and responsibly
8 exercised by abandoning this current tack of engaging in one-
9 off preplan transactions that consistently result in
10 substantial opposition and extensive litigation, discovery
11 and appeals, instead focus on building consensus around a
12 plan of adjustment that adjusts the city's balance sheet and
13 cash flows enabling it to access the liquidity it needs to
14 rehabilitate after it gets out of bankruptcy. This Court
15 should deny the DIP and the forbearance agreement motions or
16 at least adjourn them to be consistent with plan -- to be
17 commensurate with plan confirmation. Barclays is not going
18 anywhere. If they do, then we can just work our way down Mr.
19 Doak's list till we find somebody who wants to stick around,
20 but it was pretty clear that Barclays is focused on the exit
21 financing, and this can get rolled in -- this ultimately is
22 part of a plan. The DIP should and would be exit financing.
23 The swap counterparties, they're not going anywhere either.
24 They're on their sixth amendment, and they're not going to
25 trap cash. And if they try to trap cash, trust me, Mr.

1 Hertzberg can get a TRO. Okay. We know from experience.
2 And so I don't see the -- we don't see the imminent threat,
3 and we think that the proper course really for this city for
4 its citizens would be to secure the rehabilitation through a
5 rapid -- a more expedient exit from Chapter 9 rather than
6 trying to do the rehabilitation during Chapter 9 prior to the
7 exit. That's all I have, your Honor.

8 THE COURT: Thank you, sir.

9 MR. BENNETT: Thank you, sir.

10 CLOSING ARGUMENT

11 MR. GOLDBERG: Good afternoon, your Honor. Jerome
12 Goldberg appearing on behalf of interested party, David Sole.
13 I first wanted to begin by -- your Honor asked Ms. English, I
14 believe, what the disgorgement amount was that would be being
15 pursued if the city was able to succeed in that, and I
16 believe the testimony of Mr. Orr was that that amount was 247
17 million covering the amount that was paid on the swaps from
18 2008 to 2012, and that's also documented in the June 14th
19 financial report. I think that's 1316, Exhibit -- our
20 Exhibit 1316. It also included approximately 50 million that
21 was paid this year, so it would be in the neighborhood of
22 \$300 million in terms of recovering on what has already been
23 paid on the interest rate swaps.

24 In addition, your Honor, at the hearing on --
25 pretrial hearing on December 13th, your Honor laid out how

1 the Court's role in this proceeding is to determine whether
2 the settlement is fair and equitable and whether it is in the
3 best interest of the estate as a whole. Your Honor stated
4 you look at -- the Court looks at what the impact of the
5 settlement might have on the plan process on the city and
6 public's interest in reconstruction and revitalization. Your
7 Honor, I would submit that the -- paying \$165 million in a
8 termination amount that goes really to two banks through a
9 third bank, Barclays, at an interest rate that's anywhere
10 from 5.5 to 8.5. percent totaling, as Mr. Orr testified,
11 approximately \$30 million to pay off this loan with a \$4.2
12 million breakage fee for a total of about \$200 million hardly
13 will help the citizens of Detroit in the revitalization
14 process moving forward. In fact, what it does is pledge 20
15 percent of income tax revenues for the next four years of \$4
16 million a month or \$48 million a year, and in the city's
17 motion -- and Mr. Orr acknowledged this on testimony -- the
18 city's income tax revenue is approximately 232 million. It
19 means that 20 percent of income tax revenues that can be used
20 for revitalization and reconstruction of the city, that can
21 be used to turn the lights on, get the busses running,
22 providing services and also pay pensioners and workers what
23 they're due instead will be diverted to UBS and Bank of
24 America through Barclays. I submit that that is not -- I
25 mean especially when you balance that against a potential

1 recovery of \$300 million, it hardly feels to me like that is
2 in the best interest of the citizens of the city and
3 reconstruction and revitalization.

4 In his testimony, the other objectors have
5 eloquently, you know, gone through many of the issues that
6 were raised in terms of why the swap agreements can be
7 challenged on the basis of statutory grounds whether under
8 the Bankruptcy Code or under the state law. I would just
9 remind the Court that Mr. Orr also testified that the city
10 had drawn up a complaint not just dealing with those issues
11 but raising, rather, what I would call equitable issues. He
12 testified that the city -- testified that his attorneys drew
13 up a complaint against UBS and Bank of America alleging,
14 among other counts, fraud, unjust enrichment, and breach of
15 contract based on a breach of the implied duties of good
16 faith and fair dealing and that they were ready to file that
17 complaint if no agreement was reached. The fact that they
18 were ready to file that complaint indicates that they believe
19 that it was a substantive complaint; that there was a basis
20 for that complaint to move forward, and I believe that kind
21 of satisfies the standard, at least initially, in this motion
22 whether this motion was to determine whether a factual
23 predicate in a summary way of what the claim would be. The
24 fraud count was, in part, based on problems with the LIBOR
25 index, as testified to by Mr. Orr, and is documented based on

1 UBS's admission of fraud in dealing with the LIBOR, which is
2 well-documented.

3 In addition, the claims were based on the following
4 scenarios: one, that the counterparties had superior
5 knowledge when they entered into this complex financial
6 transaction with the city and had a duty to make clear the
7 terms of the transaction; that the counterparties
8 misrepresented that there was a low risk of default and
9 termination in connection with the swaps; that Bank of
10 America and UBS did not explain to the city the potential
11 dangers that a termination event would mean for the city --
12 i.e., that the city could immediately have to pay tens of
13 millions or hundreds of millions in interest payments and the
14 termination fee; that the city was a ticking time bomb, as
15 Mr. Orr described it, for a default based on the lowering of
16 the city's bond rating because of the city's financial
17 history; and that the fact that the city's chief financial
18 officer, Sean Werdlow, took a job with SBS, one of the
19 counterparties at the time, who was backed up by Merrill
20 Lynch, approximately five months after the swaps were
21 transacted raising a red flag.

22 It should be noted that in -- Sole Exhibit 1328 is
23 the July 31st, 2012, SEC Report on the Municipal Market --
24 Securities Market. All of these claims that the city was
25 drawing up in its complaint to go after the swap

1 counterparties for disgorgement to recover -- to at least
2 disallow or subordinate the claims and even to go after a
3 recovery of the money that's already been paid, the 300
4 million that's been paid to the counterparties, are
5 consistent with what is reported in this report, in this SEC
6 report, and I would urge your Honor to take a look at pages
7 approximately 92 to 105 of that report, which deals with
8 swaps specifically. That report outlines a series of SEC
9 actions that have been carried out against -- around these
10 issues. It lays out the actions that have been taken out
11 that led to settlements, and they included settlements
12 against -- in the Orange County case. They included
13 settlements in Jefferson County. They included settlements
14 and judgments against five -- enforcement actions against
15 five major financial actions, Bank of America, UBS, JPMorgan,
16 Wachovia Bank, and GE Funding Capital, for their role in
17 interest rate swaps. And most of these actions dealt with
18 the precise issues alleged by the city, lack of transparency
19 to the inequality, the difference when you're dealing with a
20 financial transaction of this magnitude between a
21 municipality and a bank in terms of understanding it,
22 misrepresentation of the risk of -- that are incurred by a
23 termination event that can have drastic effects, especially
24 in a city like Detroit, which, as Mr. Orr stated, was a
25 ticking time bomb because of its precarious financial

1 situation. It detailed potential bribery. That was an issue
2 in Jefferson County, improper dealings with the -- with city
3 officials in the context of securing the swaps, and it
4 detailed also issues dealing with municipal bond rigging. In
5 fact, another exhibit that we've attached to -- that's been
6 admitted in this case is a final judgment -- it's Sole
7 1321 -- on UBS municipal bond rigging that, interestingly
8 enough, one of the bonds cited was one of the Water Board
9 bonds in Detroit.

10 Based on the fact that, again, the -- at this stage,
11 as your Honor indicated, the proceeding was not to take
12 testimony to prove these claims but to say whether a
13 predicate had gone -- was made to move forward on these
14 claims, and we believe the Orr testimony, when viewed in the
15 context of similar claims that have been carried out in
16 connection with municipal bonds and especially interest rate
17 swaps all over the country lays that predicate to move
18 forward and to not resolve this case and remove the swaps
19 from the purvey and jurisdiction of the Bankruptcy Court at
20 this time.

21 But there's another issue that I think is important
22 to look at when we examine the swaps to put them in their
23 proper context. In Pepper v. Litton, 308 U.S. 295, the U.S.
24 Supreme Court held that the Bankruptcy Court -- that this
25 Court -- the Supreme Court has held that for many purposes,

1 courts of bankruptcy are essentially courts of equity, and
2 their proceedings inherently are proceedings in equity. They
3 have been invoked to that end so that fraud will not prevail;
4 that substance will not give way to form; that technical
5 considerations will not prevent substantial justice from
6 being done. A claim which has been disallowed may be later
7 rejected in part according to the equities in the case.
8 Disallowance or subordination in light of equitable
9 considerations may originally be made.

10 In examining the equities involved with the swap, I
11 think you can't separate them from the context in which these
12 swaps took place. The fact is Mr. Orr testified -- and it's
13 well-documented -- that these swaps became a disaster for the
14 City of Detroit beginning in 2008, and what happened in 2008?
15 As Mr. Orr acknowledged, there was a financial collapse that
16 took place in this country and that he admitted -- and I
17 think it was somewhat enlightened in his admission -- that it
18 was in part a product of the subprime predatory lending
19 policies carried out by the major banks across the U.S. And,
20 in fact, the precipitous drop in interest rates occurred when
21 the government intervened and the Federal Reserve intervened
22 to stimulate the banks, essentially bail them out of their
23 failed policies and their fraudulent policies, and one of the
24 asterisks of the bailout, as Mr. Orr testified, was the
25 purchase of \$1.7 trillion in mortgage securities. In other

1 words, what happened in 2008 and the reason these swaps
2 became a disaster for the city was that interest rates went
3 down precipitously. They went down to zero, virtually zero,
4 and it was that gap between the floating rate tied to the
5 LIBOR and the fixed rate that caused the disaster that cost
6 the city \$300 million already and potentially will cost the
7 city \$500 million if this agreement is approved.

8 Exhibit 1326 to the motion hearing is a report by
9 the City of Detroit Planning & Development Department,
10 Neighborhood Stabilization Program Plan, and what it
11 indicates is Detroit almost more than any other city was
12 devastated by the subprime lending policies of the major
13 banks. And if there's any question that there was fraud
14 involved in these policies, I call your attention to Exhibit
15 1324, which is excerpts from the Senate Subcommittee Report
16 on Wall Street and the Financial Crisis.

17 The Exhibit 26 notes that from 2004 to 2006 73
18 percent of new mortgages written in Detroit were subprime
19 mortgages. In 2006 that means they're three percent above
20 the prime. As of 2006, 29,000 adjustable rate mortgages or
21 nine percent of all existing mortgages reset triggering
22 higher payments for loan recipients, and in the case of
23 Detroit, many of these loan recipients were on a fixed
24 income. It resulted from 2005 to 2007 in the City of Detroit
25 experiencing 67,000 mortgage foreclosures with two-thirds of

1 the homes foreclosed upon staying vacant. It was this
2 imposition of subprime lending on Detroit that caused the
3 financial collapse in many ways, the immediate collapse in
4 the City of Detroit, and the idea -- the idea that the same
5 banks who participated in these lending practices that had
6 such a devastating consequence on the City of Detroit are now
7 to be paid \$165 million with a pledge of 20 percent tax
8 revenues is inequitable and unconscionable.

9 In fact, my client, Mr. Sole, is here today. He
10 asked me to intervene in this case because he not only is a
11 City of Detroit retiree facing a reduction of his benefits,
12 as is his wife, but he lives on a block on the east side of
13 Detroit which was a thriving residential block ten years ago,
14 but today there are five families -- five homes left standing
15 out of twenty on that block. The home next to his is boarded
16 up on the right; it's boarded up on the left. Across the
17 street there are two boarded up and a third one that's
18 occupied by a flock of wild dogs because they didn't -- the
19 banks didn't even bother boarding it up after foreclosure.

20 That's the impact of this crisis that's being felt
21 by the people of the city, and I think in viewing the
22 equities of this case it can't be separated. It isn't just
23 about numbers. It isn't just about form. It isn't just
24 about detail. And as a court of equity, it's important to
25 view how are we going to move Detroit forward, and moving --

1 Detroit would not move forward if the banks who helped
2 precipitate this crisis through their lending policies become
3 the beneficiaries of 165 million -- really 200 million in a
4 loan that takes them out of the bankruptcy when there's a
5 potential to go after them, and I was excited when I heard
6 Orr actually raise that.

7 The last point I would raise, in pursuing this
8 litigation, Emergency Manager Orr said that he could bring
9 in -- that he had contacted the SEC, and under the Bankruptcy
10 Code specifically in Chapter 9 the SEC could intervene into
11 this bankruptcy. It could help conduct the investigation of
12 these swaps and these lending practices. The cost wouldn't
13 just be on the city, but they would come in, and the
14 government could come in and aid us in that if a request was
15 made. Unfortunately, that request was not made till after
16 August 30th, but I'm glad to hear that the request has been
17 made and they've indicated interest, based on his own
18 testimony.

19 Let me just end by saying there are a number of
20 cases that I could cite that show how -- BKB Properties
21 versus SunTrust Bank. It's a 2009 U.S. District, Lexis
22 16284, where the Court then -- in the U.S. Eastern District
23 the Court allowed a fraud in the inducement claim based on
24 the fact that the bank was a far more sophisticated entity
25 that brought a sub -- a swap transaction and allowed that to

1 be a basis and indicator of a claim for fraudulent
2 inducement. in Yellowstone Mountain Club versus Official
3 Committee of Unsecured Creditors, 2009 Bankruptcy, Lexis
4 2047, the Court allowed a claim for equitable subordination
5 to go forward on the basis that the creditor, the bank --
6 that its policies relative to the entity who was -- received
7 the loan was at a far unequal basis and, in fact, that they
8 could see no basis for laying out this loan except the greed
9 of the bank, and that was a basis for finding equitable
10 subordination.

11 So I will end here, your Honor. I appreciate it. I
12 think this has been a very important proceeding for the
13 Court, and I appreciate that the Court treated it with the
14 significance it belies because the question here is whether
15 the banks -- at a time when the people of Detroit are facing
16 terrible services, when we're barely surviving, when our
17 lights aren't on, when services are being cut, when retirees
18 are fearing the loss of pensions, to sit back and make a
19 payment of 165 million to UBS and Bank of America, banks with
20 a history of subprime lending that helped cause this crisis,
21 seems unconscionable and will not allow the city to go
22 forward. If this is examined, it's going to cause a great
23 deal of consternation in the city, and we would hope that the
24 Court rejects this and allows the Court to move forward to
25 deal with these issues in the bankruptcy proceedings in a

1 proper examination of the whole issue. Thank you.

2 THE COURT: Thank you, sir. Any other remarks from
3 objecting parties?

4 MS. ENGLISH: Could we just --

5 THE COURT: How much time is left?

6 MS. ENGLISH: Could we just have five minutes, your
7 Honor?

8 THE COURT: I'm sorry.

9 MS. ENGLISH: Could we just have five minutes to
10 make sure we're done?

11 THE COURT: But to answer the question, you have 25
12 minutes remaining.

13 MS. ENGLISH: Okay. Thank you, your Honor.

14 THE COURT: All right. I'll just sit here while you
15 decide.

16 MS. ENGLISH: That's fine. Thank you. Thank you
17 for the time, your Honor. Mr. Marriott would like to address
18 the Court.

19 MR. MARRIOTT: Good afternoon. I'm sorry.

20 THE COURT: And you may proceed, sir.

21 MR. MARRIOTT: Good afternoon again, your Honor.
22 Vince Marriott, EEPK. I wanted to briefly address one point
23 that you made in response to Mr. Bennett's argument, which
24 was how can -- in effect, how can you ask the city to choose
25 between the safety of its citizens and its creditors. And I

1 just wanted to indicate that we're not callous, and we're not
2 suggesting that the city play Russian roulette with its
3 citizens. It is not our position that the city should just
4 become starved for cash and collapse. If you recall, before
5 this hearing commenced, the Court ruled that under Section
6 904 of the Bankruptcy Code it was not the province of this
7 Court to pass judgment on the need of the city for borrowed
8 funds or for the uses to which the city planned to put those
9 funds. As a result, the objectors, although ready to do so,
10 put in no evidence on those issues. I just think it is
11 important to know -- to put in context the arguments we've
12 made today that had we been entitled to put that evidence in,
13 we would have put evidence in that, in our view, there's not
14 an immediate need for funds to meet what the city is
15 immediately capable of doing, and so we are not -- we would
16 have, had that issue been amenable to evidence from the
17 objectors -- I just think it's important for the Court to
18 know that we are not operating from a perspective that it's
19 choose between the citizens and the banks. We believe, based
20 on our own analysis, that the city is actually not at this
21 time confronted with that choice.

22 THE COURT: All right. Thank you. Anything
23 further? All right.

24 MS. ENGLISH: Thank you.

25 THE COURT: All right. Will the city be giving a

1 rebuttal argument?

2 MS. BALL: Yes, your Honor.

3 THE COURT: All right. Before we do that, we'll
4 take a 20-minute recess and reconvene at 2:50, please.

5 THE CLERK: All rise. Court is in recess.

6 (Recess at 2:32 p.m., until 2:52 p.m.)

7 THE CLERK: All rise. Court is in session. Please
8 be seated.

9 THE COURT: Looks like everyone is here. You may
10 proceed.

11 MS. BALL: Good afternoon, your Honor. Corinne Ball
12 of Jones Day for the city. Your Honor, may I inquire as to
13 how much time we have?

14 THE COURT: Sixty-eight minutes.

15 MS. BALL: Thank you, sir.

16 REBUTTAL ARGUMENT

17 MS. BALL: Your Honor, we have before you today two
18 motions, one to approve forbearance and optional termination
19 agreement and the other to approve a post-petition financing.
20 The point of these motions is to enable the city to
21 rationalize its debt structure and restore viability to the
22 city by eliminating its most costly obligation and obtaining
23 financing on a cost-effective basis to move forward.

24 Your Honor, these matters are before you as core
25 matters under 28 U.S.C. 157(b) (2) (A), (B), which is the

1 allowance of claims, your Honor, (C) the obtaining credit,
2 (K) the extent of the lien, and (O) the adjustment of debtor
3 and creditor.

4 Your Honor, I'd like to take some time, since the
5 evidence here after three days but more so of voluminous
6 documents may have escaped even Ms. English's notice as to
7 some points that might help the Court where there was
8 evidence for points where she suggested that there weren't,
9 but I must admit, as you know, we agree with Ms. English and
10 Mr. Gordon to the extent that we fully understand -- and we
11 think we do -- one of his arguments that there are litigable
12 claims here. We do not disagree. I think we just, in the
13 context of the city and its current circumstance, may have a
14 different conclusion as to what's in the best interest of the
15 city.

16 But with that, your Honor, I'd like to start with
17 the post-petition financing and address the objections of
18 Mr. Marriott that we did not demonstrate that unsecured
19 credit was not available, the objections of Mr. Perez that
20 the good faith findings aren't merited, Mr. Marriott that we
21 didn't comply with 436, and a new one from Ms. Green on the
22 authority for granting liens, which, as your Honor may
23 recall, the authority that we are seeking for the provision
24 of this pledge are authority to pledge under 364(c) as a
25 matter of federal law.

1 Finally, your Honor, in terms of the purpose of
2 Chapter 9 and Mr. Bennett's comments, I think we are really
3 reminded -- and we will get there because we did talk about
4 it in our reply -- the primary purpose of Chapter 9 is to
5 restore viability of the city, and by that it means the
6 provision of public services at the level it deems necessary,
7 meaning the city, not its creditors. Well, your Honor, with
8 that, moving ahead, I think the evidence has shown that
9 unsecured credit is not available to the City of Detroit and
10 the post-petition financing is the best financing available.
11 Your Honor, we have excerpted opinions from Mr. Doak and
12 Mr. Buckfire. And I would point out to your Honor that your
13 Honor did qualify Mr. Doak as an expert in sourcing financing
14 in municipal cases, and, your Honor, the reference for that
15 is December 17th's hearing transcript at 250, lines 10
16 through 12, despite some questions from Mr. Marriott on that
17 point. Mr. Buckfire also qualified as an expert in
18 restructuring finance on December 17th at 131, lines 12,
19 through 132, lines 21.

20 In addition, your Honor, I would point out that
21 during December 18th's hearing Mr. Buckfire, after being
22 qualified as an opinion, was asked,

23 "Question: And in the process of going out to
24 seek this DIP financing, did you consider the idea
25 of seeking unsecured financing?

1 Answer: We thought about it and dismissed it as
2 impractical.

3 Question: When you said you dismissed it as
4 impractical, why is that?

5 Answer: Well, again, based on my experience,
6 I've never seen any post-petition financing done on
7 an unsecured basis. Lenders in this field always
8 want security. They're not going to take what I
9 would call plan risk. If there were an unsecured
10 lender, they would be taking that, and I don't think
11 there's any case I'm aware of where that's been
12 done."

13 Your Honor, if we move ahead, I think we've had the
14 discussions regarding the JPMorgan Exhibit 61. This was one
15 of the preliminary market tests that Mr. Buckfire testified
16 to, and it is true that they did identify general revenue
17 sources. I think the document speaks for itself, but it
18 clearly was another information point that informed the
19 opinion of Mr. Doak -- Messrs. Doak and Buckfire. And we
20 find it interesting, your Honor, that no objector could bring
21 in any witness, expert or otherwise, who would tell this
22 Court that their bank or financial institution was willing to
23 lend on an unsecured basis. Indeed, as your Honor elicited
24 from Mr. Bennett, the proposal from Syncora was secured as
25 well and on that same basis with the exception of asset

1 proceeds.

2 Your Honor, then in discussing this with Mr. Orr,
3 who ultimately had to make the decision, and it's his
4 business judgment, we excerpted the evidence where it is
5 clear that Mr. Orr had also discussed the basis and the
6 credit available and what he was looking for. And, your
7 Honor, I think he was quite clear that he was looking for the
8 best deal available for the city. If we move ahead -- and I
9 think Mr. Marriott mentioned the next exhibit, which was City
10 Exhibit 88 -- we think the evidence has shown that the city
11 has undertaken a robust competitive process. The terms and
12 conditions of the post-petition financing are fair and
13 reasonable, reflect the city's best business judgment, and
14 are supported by reasonably equivalent -- excuse me --
15 equivalent value and fair consideration. The evidence does
16 establish that the city solicited 50 banks and financial
17 institutions. It received 16 lending proposals. And as your
18 Honor can see from page 5 of City Exhibit 88, the Barclays
19 proposal was by far the strongest proposal. Even after that,
20 the city would go on, as was clear from City Exhibit 89, to
21 fully negotiate four commitment letters, and, your Honor, all
22 of those were also secured. And what I wanted to take time
23 with page 5 of this exhibit to share with your Honor is
24 please note that Barclays again, even with flex, is by far
25 the best proposal. And one might suggest to you, your Honor,

1 that, indeed, the fact of including a flex provision, which
2 the two most competitive lenders did, in fact, do, as you can
3 see from this exhibit, confirms that unsecured debt would not
4 have been possible if even, in fact, on a secured basis we
5 would have market flex to this extent.

6 I do want to add on a happier note that Mr. Orr also
7 testified on December 18th that he was confident that we
8 would be able to arrange exit financing for this loan rather
9 than the scenario outlined by Mr. Goldberg. That four-year
10 scenario outlined again by Mr. Goldberg, your Honor may
11 recall, was a product of a limitation that we couldn't
12 possibly have a lender who was enforcing against the city in
13 any way that would inhibit the city's ability to provide
14 services. So, your Honor, I think the evidence has
15 established that the Barclays proposal is the best available.
16 In fact, I've excerpted for your Honor's benefit the
17 testimony of Jim Doak to that effect and, again, underscore
18 that we provided limited collateral. It was a fully
19 underwritten commitment by a major financial institution, and
20 it was the most advantageous. In fact, Mr. Doak would go on
21 to tell us that even with the market flex, it would still be
22 the most advantageous proposal, and, in fact, he's confident
23 that no party was willing to provide comparative overall
24 better terms.

25 Moving on to the issues raised by Mr. Marriott under

1 436, your Honor, the city believes and has demonstrated that
2 the City Council received more than adequate and sufficient
3 information to assess the Barclays proposal, and for your
4 Honor's benefit we have identified those portions of Mr.
5 Doak's testimony where he confirms in his meetings with the
6 individual City Council members -- and, your Honor, the
7 materials for those meetings were City Exhibit 90 -- that he,
8 in fact, did say that the range, even with market flex, was
9 well within the range described to in those materials, and
10 that range, your Honor, was five to nine percent, which more
11 than covered the market flex ranges that we've just gone over
12 on Exhibits 89 and 90. He also -- again, they did it with
13 the City Council in closed session.

14 Mr. Doak would then go on to tell us that not only
15 did he talk about the market flex, but, although Mr. Marriott
16 is adamant that he didn't give them the fee letter, which is
17 true, Mr. Doak has testified that he discussed the commitment
18 fee that the city agreed to pay with Barclays. "And did you
19 disclose it?" And he said, "Yes, I did." So, your Honor, I
20 think --

21 THE COURT: Well, but did he testify that he
22 disclosed to the City Council members the market flex
23 process?

24 MS. BALL: He said -- no, your Honor. He said that
25 he assured the individual members of the City Council that

1 the interest rates that would result from the Barclays
2 proposal were well within the range that he provided in his
3 materials, which were five to nine percent, which was, in
4 fact, the range of the market flex, your Honor, if you were
5 to look --

6 THE COURT: So without disclosing the market flex
7 process --

8 MS. BALL: He did --

9 THE COURT: -- the consequences, how is that
10 consistent with what PA 436 requires?

11 MS. BALL: He disclosed the range of possible
12 consequences should flex be invoked, five percent being where
13 no flex was invoked, which would be the best outcome to the
14 city, and nine percent, which would be the range and the all-
15 in cost should the flex be invoked with the fee. So I think
16 if the City Council were thinking about an alternate
17 proposal, they knew the range that this proposal would,
18 indeed, cost. That was discussed as was the commitment fee,
19 and, your Honor, we do think that is sufficient for that
20 purpose. Your Honor may recall that market flex -- there's
21 some commercial sensitivity around market flex, and perhaps
22 we were a little over-sensitive to that, as your Honor's
23 later ruling would confirm, but in terms of the consequences
24 and impact of this Barclays proposal, the spreads were, in
25 fact -- at the bookends of the proposal were, in fact,

1 discussed with City Council members as was the commitment
2 fee.

3 In addition, your Honor, beyond going through the
4 process Mr. Marriott described, which was giving the City
5 Council notice of the proceeding, which, as we said, there
6 were two series of meetings, individual meetings and then the
7 closed session, City Council would then have time to submit
8 an alternate proposal. The City Council did not approve the
9 post-petition financing, as your Honor is aware, but it did
10 not offer any alternate proposals either. In that case, the
11 next step indicated under the Home Rule City Act was for the
12 emergency manager to seek approval from the Emergency Loan
13 Board. And, your Honor, we have excerpted an image of the
14 order of the Emergency Loan Board, which was entered on
15 December 20th after hearing, approving this post-petition
16 financing with certain conditions. Primary among the
17 conditions, your Honor, is your Honor's approval. Paragraph
18 7 of that order authorizes the city to issue bonds in an
19 amount not to exceed 350, in fact, recognizes at that time
20 that the transaction might be shifting with the swap parties
21 and, indeed, further qualifies its approval and conditions it
22 on your Honor's approval of the settlement.

23 THE COURT: Can you please pull the microphone
24 closer to you?

25 MS. BALL: Of course. My apologies. With that,

1 your Honor, I think that we would conclude that we have met
2 our burden on the post-petition financing. We seek your
3 Honor's authorization under 364(3) to grant the liens and the
4 priority claims that are described in our papers. We also,
5 based on the robust process that we followed, seek your
6 Honor's findings that the process was, in fact, in good
7 faith. The matters raised by Ms. Green when she excerpted
8 the financing orders talk about the grant of a lien under
9 Section 364, your Honor, and that authorization under federal
10 law. As your Honor is well aware, 364 continued in 1978 what
11 had long been a tradition certainly as far back as 34, the 34
12 Act, and, again, the 37 Act, and then the Chandler Act, of
13 certificates of indebtedness being issued by states, and it
14 is very clear that as a matter of federal law, a Bankruptcy
15 Court can issue and authorize liens that are prior to other
16 liens, and it is a federal question within your powers under
17 Section 364, and that is the foundation of what we seek and
18 not to comply with the Gaming Board. Actually, your Honor,
19 there is no statute governing income taxes either, and in
20 this case -- and we are reminded of your Honor's observation
21 that Section 901 included Section 364(c), (d), and (e) for a
22 reason, and it was in recognition that, yes, in fact,
23 municipalities may need to borrow, and it is that authority
24 that we're asking you to grant us.

25 THE COURT: So your position is that even if state

1 law prohibits the granting of a lien in whatever property,
2 Section 364 authorizes the Bankruptcy Code to allow the
3 debtor to grant such a lien?

4 MS. BALL: We think it provides independent
5 authority, and I'm not sure that anyone has established that
6 it's prohibited, your Honor, at least no evidence in this
7 hearing that state law prohibits it, but we do think that the
8 position is that we're asking for it to be authorized as a
9 matter of federal bankruptcy law.

10 THE COURT: Any cases on that?

11 MS. BALL: No, your Honor, just the long history of
12 the certificates of indebtedness. And, in fact, as your
13 Honor is well-aware, superpriority claims and superpriority
14 liens only exist in bankruptcy and nowhere else and certainly
15 would not be permitted under state law. If your Honor gives
16 me a minute, there may be cases, the reason why I am
17 struggling on that one, your Honor, but if you give me five
18 minutes and we have time, I will get you some. I am told
19 there are cases. That argument was not in the Retirement
20 Systems reply or supplemental reply, so it is not in our
21 papers, but we will endeavor, as I move through the
22 assumption motion, to get those cases.

23 Moving on, your Honor, I think that Mr. Bennett's
24 point we actually did cover in our reply. He suggests that
25 the context for post-petition financing should be a plan, and

1 the standards should be confirmation standards. We disagree
2 with both propositions. However, we did point out -- and I
3 would point to paragraphs 49 and 50 of our reply -- that just
4 in responding to objectors' concerns that they should have
5 weighed a plan, Chapter 9 is about the payment of creditors
6 and provision of essential services. We, in fact, point out
7 that, no, that's not the case. The fundamental purpose of
8 Chapter 9 is to provide municipal services, and it's the
9 viability of the city. And in that case, your Honor, we
10 would point you to the Mount Carbon case, 242 B.R. 18, from
11 the District Court of Colorado in 1988, which is cited in our
12 reply, and, your Honor, I would note when Mr. Bennett cites
13 Fano, he neglected to advise you -- and I'm sorry -- it's
14 Bankruptcy Court, District of Colorado, 1999 -- he neglected
15 to advise you that the Ninth Circuit decided four cases that
16 day, the same day that they decided Fano in 1940.
17 Interestingly, Fano was the one case where there was evidence
18 that the irrigation district -- it was not a city; it was an
19 irrigation district -- was eminently solvent, had the power
20 to increase taxes, and did nothing, did not even explore it,
21 and so their plan was not approved. However, as the three
22 cases that are discussed in Footnote 10 on page 25 of our
23 reply, decided three other cases that day, all of them the
24 plans were approved, so I think we have to look at Fano in
25 the context of its unique facts, your Honor, which are that

1 you had a very solvent situation where there was no evidence
2 that they had attempted to increase taxes in the face of
3 evidence that they could afford to, and certainly in the
4 three companion cases decided that day written by the same
5 circuit judge he went the other way in the other three cases.

6 With that, your Honor, perhaps we can move on to the
7 approval of the forbearance and optional termination
8 agreement, which, your Honor, we seek two things, your
9 approval under Section 365 to assume the forbearance
10 agreement, and implicit in that, your Honor, is the
11 settlement of claims and the allowance of the secured claim
12 of the swap counterparties in the amount of 165 million. We
13 and Ms. English, Mr. Gordon, Mr. Goldberg see things very
14 similar. These are litigable claims, and they may, in fact,
15 be litigated. They have one advantage, however, that my
16 client does not. The emergency manager has to live in the --
17 has to live in the real world of providing services to the
18 residents of Detroit every day, and he has to address -- we
19 thought of it almost, your Honor, as the missing third column
20 in Ms. English's PowerPoint. She assumed that we would win,
21 and we would hope if we sued we would win, but she didn't
22 address what happens if the city loses, what would be the
23 real impact, and yet that possibility and those consequences
24 were things that the emergency manager had to consider
25 because, in fact, he would have to live with it, so I would

1 think, your Honor, that the luxury of litigation -- and I
2 don't use that phrase lightly because we have all invested
3 somewhat heavily into what the prospects for litigation is
4 here, and I would like to move on to offer some of our
5 observations which tend to suggest that no outcomes are
6 certain, no outcomes are near certain, and no outcomes are
7 quick.

8 Certainly the issues regarding the validity of the
9 COPs and swaps were reviewed. We have excerpted for your
10 Honor's benefit the city exhibits that really focus on the
11 service corps, and the one -- two of them, in particular, may
12 be of interest to you, your Honor. Those are the
13 transactional documents, which are Exhibits 120, 121, which
14 are the service contracts themselves as well as the offering
15 circular, which is Ambac 404. There is one -- well,
16 actually, there are two -- four service contracts that they
17 cover the obligations to the COPs and swaps. They're not
18 separate. They're really not separate provisions. It's the
19 same funding. It's the same provisions. The argument, on
20 the other hand, one, they were authorized. We have
21 ordinances. We have opinions. The opinions are appended to
22 the offering circular that Ambac put into evidence. We have
23 service contracts that say this is not indebtedness of the
24 city. You have no recourse but suing as contract vendor.
25 You are left to the annual appropriation process as opposed

1 to full faith and credit. It was clearly dealt with as a
2 nondebt obligation of the city outside of Article 34. That
3 evidence supports that proposition; however, in litigation
4 the service corps should be disregarded and Act 34 and its
5 debt limits retroactively applied to declare the swaps and
6 COPs void ab initio. It is true -- and Ms. English is
7 absolutely right -- that this settlement still preserves the
8 right to continue to look at this transaction in a number of
9 ways, 2005, 2006. The only thing it settles is the swaps and
10 terminates the swaps. A lot of other things can be looked
11 at, and, your Honor, the order, I think, is fairly clear on
12 that. We do not -- Ms. English is right. We do not share
13 her view of estoppel. We think the cases, once you get
14 beyond the mid-20th century cases, are -- and your Honor used
15 words differently -- I was somewhat impressed -- illegal
16 versus ultra vires could be a very important difference for
17 estoppel. Intra vires versus ultra vires could be a very
18 important difference. And here, because we're talking about
19 the facts and the representations made by the city regarding
20 the service contracts, your Honor, I think we'd have to take
21 that into account that it's not certain, but I would disagree
22 with Ms. English that it is as easy to just sue the swaps and
23 not have the core common facts, core common documents, core
24 provisions when you're coming to Act 34 not involve the COPs.
25 It seems to us that it is the entire transaction and

1 structure, and it is not very realistic to think that one
2 could only attach the swaps.

3 As to issues regarding the validity of the COPs and
4 swaps in terms of the challenges premised on fraud and
5 unconscionability, I think it was quite clear that Mr. Orr
6 understood those claims, evaluated those claims, ranging
7 from -- I think he called it LIBOR price fixing as opposed to
8 LIBOR manipulation, superior knowledge, the ticking time bomb
9 and even the personnel question when former city CFO Werdlow
10 joined the swap bank. Clearly those things are looked at. I
11 also think the downsides to those claims, which involve the
12 duration, difficulty, and fact-intensive nature of any such
13 trial, weighed heavily on his mind.

14 When it came to issues regarding the validity of the
15 pledge of the casino revenues, they were also reviewed.
16 Again, we would view the role of estoppel here somewhat
17 differently from Ms. English, and the reason we would do that
18 here is because clearly on the finding of the pledge, there
19 were findings of fact by the City Council at a legislative
20 hearing, and those findings of fact are unlike one would say
21 the mid-20th century void ab initio cases which are premised
22 on knowledge of the law. Here there was a finding of fact,
23 and, in fact, your Honor, there was also an opinion by a
24 well-known law firm who opined that the pledge was proper.
25 And in addition to that, of course, we had the letter from

1 the executive director of the Gaming Commission, who said
2 there were no compliance issues that they saw.

3 THE COURT: Well, but let me ask this. Is there any
4 Michigan case law that prohibits a city on the grounds of
5 estoppel from asserting the illegality of a transaction?

6 MS. BALL: Your Honor, there is substantial case
7 law, and it's actually coming up in another litigation before
8 you, that says the only party that has standing to assert the
9 illegality of that position is the state treasurer under Act
10 34. So, your Honor, I am not aware of cases --

11 THE COURT: That's a different question. I'm
12 asking --

13 MS. BALL: I'm not aware of cases of any private
14 citizen where that has been held.

15 THE COURT: I'm not sure what you mean by "private
16 citizen." My question was is there any case law that
17 prohibits a city from asserting the illegality of a
18 transaction that it entered into on the grounds of estoppel?

19 MS. BALL: Your Honor, when you're dealing with an
20 intra vires, yes, Highland Park, and when you're dealing with
21 a factual representation, yes. If the city was clearly
22 involved in a misrepresented factual situation, there are
23 cases, your Honor, and they would actually be more applicable
24 to the validity of the pledge of casino revenues perhaps than
25 the Act 34 questions, although I think that disregarding the

1 service corporations is a bit complicated. So, yes, we do
2 know that there are cases where a city where it was intra
3 vires, which meant a city official went beyond their
4 authority, and where there was a fact-finding where a city
5 was estopped from going forward. There are cases. There are
6 not such cases, your Honor, that I am aware of in the void ab
7 initio area, which is a distinction here.

8 Your Honor, I wanted to go on to another point that
9 Ms. English made, and I was concerned because she had
10 suggested that the pension obligations were not part of the
11 2009 ordinances, and, indeed, they were. And, in fact, our
12 next slide highlights the ordinance, which is also in
13 evidence, that talks about the pledge being necessary as
14 incident of the pension funding program, so I think it was in
15 evidence, and it was not something that came out of the clear
16 blue sky, but obviously, your Honor, there are at least two
17 ordinances. There's a legislative hearing here, and there
18 are a number of opinions, so I'm not surprised.

19 In terms of the issues regarding the special
20 revenues, your Honor, we looked at that. Are casino revenues
21 special revenues? It was studied. I think we were in the
22 camp that there's an issue when you have a definition of
23 special revenues which has some five different kinds of
24 special revenues, only one of which appears to be for a
25 construction project and others of which are very different,

1 and they include special excise taxes. We were struck by the
2 plain meaning. After all, the Gaming Control Board Act is a
3 1996 event, and it used the term "excise taxes" entirely
4 independent of whatever might later happen in 2009.

5 We also were a little confused by Mr. Gordon because
6 we think the argument that we and the banks are making is
7 they are squarely within that plain meaning, and they are
8 squarely within the consensual security agreement arrangement
9 described in 922(a) -- 928(a), which, your Honor, actually --
10 Mr. Gordon put it up in his PowerPoints -- provides that a
11 lien granted to -- pursuant to a security agreement will
12 continue post-petition. Clearly the collateral agreement is
13 a security agreement, and clearly the banks, if there are
14 special revenues, we have excise taxes that are pledged
15 pursuant to a security agreement, and, your Honor, we're
16 dealing with two very plain meaning arguments.

17 THE COURT: Mr. Gordon distinguishes between excise
18 taxes and special excise --

19 MS. BALL: Special excise taxes, your Honor.

20 THE COURT: -- taxes.

21 MS. BALL: Your Honor, we can find no case that
22 distinguishes or distinguishes as to use, and even Mr. Gordon
23 ended up using two treatises, and we're not aware of where
24 they have been applied. And, your Honor, we think --

25 THE COURT: Well, but does the reading you propose

1 read the word "special" out of the Code?

2 MS. BALL: I think "special" is back -- we think
3 it's included here because it is on a particular activity.
4 We think the casino revenue taxes are special because they
5 are an excise tax on a particular activity, and because
6 they're on that particular activity of gaming, we think they
7 are within the meaning of special. We don't read it out.

8 THE COURT: Isn't an excise tax, by definition, a
9 tax on a particular activity?

10 MS. BALL: Your Honor, I think that the legislative
11 history tells us that it does include those, but, your Honor,
12 I think that's as close as we can get to is reading the words
13 "legislative history" in the statute, and I don't think we're
14 asking you to read the word "special" out, but I do think
15 that one has to be incredibly cognizant of the various types
16 of secured debt that are currently outstanding not only as
17 special excise taxes but as we have here, state intercept
18 secured loans and many other types. This should not be
19 construed, we would think, your Honor, to prohibit a city
20 from financing itself.

21 THE COURT: Can you give me an example of an excise
22 tax that is not a special excise tax?

23 MS. BALL: Sure. Smoking, tobacco. I think taxes
24 on gasoline and cigarettes are often considered excise taxes,
25 and I think they're pretty general. It's not a particular

1 activity. And if you think about how they're used, I think
2 they are different. That's not a municipal activity.

3 THE COURT: If it's in relation to an activity, it's
4 special, but if it's in relation to a product, it's not?

5 MS. BALL: I would think, your Honor, if it's not a
6 particular product for a particular use in a city within a
7 municipality, yeah, I think we're having trouble if we're
8 talking about a general product that goes beyond a
9 municipality. And those are called excise taxes, and, in
10 fact, your Honor, they exist in 507 where we use the word
11 somewhat differently.

12 Your Honor, we also were confronted by the opinion
13 of a fairly well-known major law firm that did apply, and, of
14 course, this opinion made it into evidence through the
15 Retirement Systems.

16 THE COURT: What's the relevance of it, though?

17 MS. BALL: Your Honor, it's something you -- it's a
18 fact that you would have to overcome. It would be something
19 that Mr. Orr, as emergency manager, considered. He had to
20 consider the views that were considered at the time if he was
21 now going to attack them and rethink them, and --

22 THE COURT: Well, but if the question --

23 MS. BALL: -- he couldn't just disregard it.

24 THE COURT: If the question is a question of law,
25 what difference does it make that some lawyer expressed an

1 opinion on it at an earlier date?

2 MS. BALL: Your Honor, I think it's a matter of
3 diligence. If it is something as we've had, we can
4 demonstrate through the colloquy we've just had as to what
5 does the word "special" mean, then I think one would do
6 diligence and see what other experts in the area have said,
7 and this would fall into that category of diligence. He did
8 look. He should look, and, in fact, those who would be --

9 THE COURT: So its weight depends on its persuasive
10 value?

11 MS. BALL: I think so, your Honor --

12 THE COURT: All right.

13 MS. BALL: -- as much as a treatise if one would
14 think about it --

15 THE COURT: All right. All right.

16 MS. BALL: -- certainly not less. If we were to
17 move on, your Honor, I think that in evaluating the
18 litigation, the emergency manager had to reconcile the safe
19 harbors and what they would mean here. You've heard from the
20 banks earlier today somewhat what the difference means
21 between void and voidable, and, in fact, we have a very
22 different view. We think that it was an illegal dividend in
23 Contemporary Industries in the Eighth Circuit. The question
24 before Judge Gonzalez was also an illegal dividend. I think
25 we have cases now on the non-Bankruptcy Court issues that you

1 raised with the banks and with Mr. Ellenberg when you asked
2 about this. Right now we do have two cases going neck and
3 neck in the Seventh Circuit. Your Honor may recall SemCrude,
4 which was a case in Delaware, and we have Bettina White as
5 the trustee of SemCrude bringing a case post-Chapter 11 as
6 the litigation trust to avoid matters, and, in fact, she is
7 being -- her actions were totally disallowed as being
8 preempted by the safe harbors. We have another case pending,
9 your Honor, and that is the Tribune case, also a litigation
10 trust, also seeking to move post-confirmation of a Chapter 11
11 plan to avoid payments that clearly everyone agreed that
12 during the bankruptcy were safe harbored. That one is on
13 appeal, and the appeal has not yet been decided, so, your
14 Honor, I think there is still a question not only as to the
15 void and voidable and the doubt cast on Enron, but in answer
16 to your question, which is where are we going with state law,
17 what if we tried to go to a different forum -- as you know,
18 in fact, the city, before the safe harbors attached, did go
19 to state court and did seek relief and, in fact, had very
20 seriously considered the importance of not being in
21 bankruptcy to avoid those safe harbors. Your Honor, the cite
22 for the SemCrude case is White versus Barclays Bank at 49
23 B.R. 196. It's in our reply. And the Tribune case, which is
24 on appeal in the Seventh Circuit going the other way, is also
25 in our reply, your Honor. If you give me a minute, I can

1 find you that one, but it is on appeal to try to reverse that
2 ruling and be able to go forward and attack in state court
3 what it could not attack in the Bankruptcy Court. Moving
4 ahead --

5 THE COURT: Well, but from a -- apart from the case
6 law, from the standpoint of just pure logic --

7 MS. BALL: Okay.

8 THE COURT: -- why should the safe harbors be
9 permitted to protect a transaction that under state law is
10 void ab initio? It's as if under state law the transaction
11 did not exist.

12 MS. BALL: Your Honor, there is a concern -- and I
13 think Mr. Ellenberg tried to express it, and I think the
14 legal term for it is coming through most strongly as
15 preemption in the Second Circuit's ruling in Enron, which is
16 that state law has to give way to federal law where there is
17 an area where Congress has decided to act and exercise its
18 bankruptcy power. And when it comes to contracts that are
19 traded not only across the country and across state lines but
20 globally, Congress intervened for many -- I think the term is
21 often qualified financial contracts, your Honor, settlements,
22 margin payments, swaps, forwards, commodity contracts, on the
23 theory that this is not an area that states should be
24 intervening in. These products operate in a market which as
25 2008 -- as fast as the world melted down when we all saw how

1 interconnected we were, that it should be preempted, and, in
2 fact, that's what's suggested by Enron and again by Judge
3 Easterbrook's affirmance of the Lancelot case. In fact, we
4 even have that view being taken when you have a clear Ponzi
5 scheme as in the Peterson case in the Seventh Circuit, but
6 the logic is really that Congress has spoken. This is an
7 area that's critical to systemically important financial
8 institutions because of their interdependence, and they have
9 acted and do not believe that states should be meddling in
10 this area. Do we have a case that says, yes, we have a void
11 ab initio under --

12 THE COURT: Why is it meddling -- why is it meddling
13 when you're talking about state control over a municipality
14 and what it can and can't do?

15 MS. BALL: Because we actually have a swap which
16 goes far beyond that municipality and probably involves
17 multiple other parties beyond that municipality. Your Honor,
18 we would have to go back to was there anything -- and I think
19 we're getting back to was this voidable, was it void ab
20 initio, and what does illegal really mean because it's not
21 clear to me that illegal is one or the other when you say
22 that, and I would think if we do have to litigate this -- and
23 we may -- and, in fact, we may -- that we would be agreeing
24 with Ms. English as this morning that this is an issue that
25 is undecided. It is still undecided, your Honor, but it does

1 put us in the position of the city, when you think of
2 complexity, duration, and expense, of evaluating how much
3 time are we going to have to spend -- how much time and money
4 are we going to have to spend litigating over whether or not
5 we have the right to litigate? And I think that certainly to
6 that extent it was a very valid concern for us because it is
7 unclear. No one could guarantee that those casino revenues
8 would be safe, and because, as I stand here now, I don't know
9 whether we will be seeking an injunction from your Honor --
10 we believe, yeah, maybe there are arguments, and we were
11 prepared through Mr. Hertzberg and his firm to go after them,
12 but, your Honor, how much time and how much appellate -- not
13 even on the substance, just figuring out do we have a right
14 to litigate before we even get to the substance, and that was
15 a concern in this context for the city because there is no
16 doubt here -- and I think Mr. Buckfire may have made it too
17 clear -- that in looking at the litigation, it had to be
18 reconciled with the needs of the city, and what were really
19 realistically available options for the city at the time, and
20 what did the city do to preserve its rights should
21 circumstances change going forward, and perhaps we should
22 turn to talking about that with your Honor's permission.

23 THE COURT: Sure. Go ahead.

24 MS. BALL: Thank you. Turning to the next -- I
25 think this is the slide that, yes, Ms. English is right. I

1 do view this as a litigation forecast, and I do view it that
2 way because I have seen no evidence of a loan to fund
3 litigation, and I've seen no evidence that anyone would make
4 a loan when what Mr. Orr testified as 20 percent of the
5 city's revenues are under a tremendous cloud. It seems
6 pretty speculative to me, but what does seem rational to us
7 is to look at if we could hope for the best and maintain the
8 status quo during litigation, what would it look like, and we
9 did not think while we were litigating over 20 percent of our
10 revenues that it was feasible to get a loan, and no one has
11 come forward with any evidence to the contrary, that even
12 that put us in a very delicate position, not impossible, not
13 impossible, your Honor -- nothing is impossible -- but very
14 delicate. In fact, Mr. Malhotra testified -- and your Honor
15 may recall that you qualified Mr. Malhotra as an expert
16 twice, once in the field of financial analysis and once as to
17 his expert opinion on cash flow analysis, and, your Honor, he
18 shared with us without the DIP loan if we didn't obtain
19 financing and we had the status quo, that we were in jeopardy
20 as early as March. He talked about what I called the hard
21 deck, the 50 million operating capital requirements, that
22 that's in jeopardy even earlier, and he reestablished Kevyn's
23 concern and leveled the emergency manager's concern about the
24 hard deck at 50 million. It's interesting, your Honor, that
25 he had these concerns, and this is our cash, and this is

1 where our cash stands. And if we go back to Mr. Malhotra's
2 chart, with the benefit of having, thanks in part -- large
3 part to your Honor's ruling on August 28th, with having the
4 casino revenues for June, July, August, September, October,
5 November, December -- that's \$77 million we otherwise
6 wouldn't have had, and this is still where we would be, so,
7 your Honor, I don't think it can be taken lightly, and I do
8 think that that was much on Mr. Buckfire's mind. We had a
9 lot of back and forth about whether or not -- what did Mr.
10 Orr do, what did he think, and, in fact, he would tell us
11 that he had a very significant concern if he didn't step in
12 and do something that this situation would quickly get out of
13 hand. In fact, I think he testified that he considered doing
14 nothing, and he determined that that would be fairly
15 catastrophic because the city was running out of money. I'll
16 get to the point made by Ms. English because perhaps June was
17 a pinch point, which is what she has suggested, but for
18 cities whose income is cyclical, there are always pinch
19 points, which is why we want the DIP financing for working
20 capital, as Mr. Buckfire testified. So it was very much on
21 Mr. Orr's mind, and it's interesting that no objecting party
22 has offered any rebuttal evidence with respect to financing
23 litigation or moving forward.

24 We actually, your Honor, did have the experience,
25 remember, of the casino revenues being trapped for a minor

1 period before we were in bankruptcy, and we did have to sue
2 to get them back, so the concern was real, having had the
3 Syncora experience. In fact, Mr. Orr further testified that
4 if you were unable to get casino revenues, the consequences
5 would be quite severe, and here, your Honor, is what he had
6 to think about if the city lost, the third column not in the
7 Ambac chart. The single largest most secure source of
8 revenue would have been imperiled. Your Honor, I think that
9 that was very important to him.

10 And, your Honor, I would just like to point out for
11 the moment that Ms. English has talked about us rushing and
12 rushing to June, and I wanted to spend just a few minutes on
13 that because, as your Honor is aware -- let's go back --
14 June, low point for the city, no doubt -- in fact, dire was
15 the testimony -- did the deal, agreed in principle in a week,
16 took a month to document it, but, your Honor, what
17 Ms. English neglected to point out to you is that there was a
18 very pressing need for protection for the city. The Syncora
19 experience totally demonstrated that we needed protection.
20 We needed some assurance that these revenues would be
21 available to the city, but that wasn't turtle up. We had an
22 escape valve. And, in fact, City Exhibits 50 to 54 confirm
23 that we kept that escape valve alive until we had another
24 one. Your Honor, by that I mean that we had a right to walk
25 should we perceive the benefits of this agreement were no

1 longer necessary for the city. We kept that alive first
2 through fifth amendments, which took us to September 23rd.
3 Thereafter, the forbearance agreement itself, which is City
4 Exhibit 18, Section 1.3(m), for reference -- your Honor, we
5 had a right to walk because we failed to get an order within
6 75 days of filing, so until December 24th when we committed
7 before the mediator to not litigate and stay with this deal
8 until after 1-31 if your Honor were to fail to approve it, we
9 did have an escape valve, and we did go back, and if
10 situation changed, there was a way to do this. I would
11 suggest to your Honor that the fundamental key for us is we
12 agree that the challenges are litigable. I think we disagree
13 on the difficulty of establishing the claims, and we disagree
14 on the timing and expense it will take, but footnote, your
15 Honor, we do not agree that rushing is deciding anything
16 ahead of the plan. The city's residents should not have to
17 wait to stabilize the city's finances.

18 We also think it is fairly important to your Honor
19 that you can determine that the issues before you right now
20 are properly before you. We are asking you to approve
21 assumption of the forbearance agreements -- agreement, not
22 the swap, not the service contracts. They're all contracts
23 with different parties at different times. It is an
24 executory contract, and we think, your Honor, there is no
25 doubt in our mind -- and we would urge that the cases would

1 suggest that there should be no doubt in your mind -- that
2 matters regarding the assumption of a contract and a
3 settlement under 9019 -- and I can focus on the post-Stern
4 cases if that would be more helpful -- are clearly properly
5 before you as is the allowance of a claim, as is the
6 adjustment of debtor-creditor.

7 Your Honor, we think that your decision on the
8 eligibility motion has confirmed what the cases tell us,
9 which is if our matters are properly before you, then you
10 have the ability to decide them, and that's what we are
11 asking you to do here. There is no doubt in our mind, your
12 Honor, that 365 and assumption is within your core authority.
13 We think that the Sixth Circuit has recently affirmed that in
14 a case called In re. G.A.D., Inc., 340 Fed. 3d 331, and that
15 was just this fall. Similarly, the Seventh Circuit has said
16 that rejection of a contract is clearly core. It's 365 even
17 though it involves state law issues, and that was decided --
18 that was affirmed by the Seventh Circuit in 2012, and that is
19 Lakewood Engineering & Manufacturing Company, and it is
20 reported -- excuse me, your Honor -- at -- it's reported in a
21 lower court decision, 49 B.R. 306, and the particular point I
22 would urge you to look at is on 312. It was later affirmed
23 by the Seventh Circuit in 2012, and cert was denied by the
24 Supreme Court, 133 Supreme Court 1790.

25 Similarly, your Honor, the Third Circuit has had two

1 cases post-Stern where 9019 settlements affecting state court
2 were found to be core. One was New Century TRS Holdings,
3 Inc., which is 213 Westlaw 5944049. Third Circuit decided
4 that on November 17, 2013. And its second decision is Lazy
5 Days' RV Center, Inc. at 213 Westlaw 3886735, which was also
6 decided by the Third Circuit in 2013.

7 Interestingly, there's another one, your Honor, on
8 the extent of liens and your power to decide state law issues
9 regarding the extent of liens, their priority and their scope
10 and termination, and interestingly, your Honor, that's an art
11 case. It's In re. Salander O'Reilly Galleries, 453 B.R. 106,
12 and it's in the Bankruptcy Court in New York, 2011, and would
13 be later affirmed by the Southern District. We think, your
14 Honor, that all parties here have agreed that the issues to
15 approve these 365, 9019 include the enforceability and
16 validity of the forbearance agreement. In fact, one of
17 Syncora's lead cases, In re. III Enterprises, Inc., which was
18 affirmed under the name Pueblo Chemical, actually holds, and
19 I quote, "The issue of existence and enforceability of the
20 underlying contract are threshold issues, the resolution of
21 which is absolutely essential to adjudication of the motion."
22 Your Honor, that case distinguishes Orion. I would
23 distinguish Orion on multiple grounds here. The facts in
24 Orion, as you may recall, your Honor, the underlying contract
25 was between Showtime and Orion. There was a default, and

1 Showtime was enforcing the default. There are no defaults
2 under the forbearance agreement. We have no problems with
3 the forbearance agreement, and that's the agreement that
4 we're talking about, and, in fact, because of that, knowing
5 that, in fact, there is a contract, it has become a critical
6 predetermination.

7 We also thought it would be interesting to your
8 Honor to think about another case that was affirmed by the
9 Third Circuit. Mr. Perez brought SportsStuff to your
10 attention. SportsStuff is reminiscent of the channeling
11 injunction cases, but they got it wrong there, but that's not
12 the proposition I would like you to think about with
13 SportsStuff. What I'd like you to think about is let's first
14 start with a case called RNI Wind Down Corp., 348 B.R. 286,
15 Bankruptcy Court, Delaware, 2006. That court was called upon
16 to determine whether an objector to a settlement who asserted
17 a consent right -- whether or not their consent right was
18 necessary and whether, in fact, it was legitimate. That
19 court determined that the objector was not a necessary party
20 to amend the settlement agreement, and consideration of Rule
21 9019 in the face of adjudicating that objector's consent
22 rights more or less was a core proceeding. That decision
23 would be affirmed by the Third Circuit at 359 Fed. Appendix
24 352. Interestingly, if you think about SportsStuff just a
25 little bit differently, there you had objectors to a

1 settlement -- you know, a channeling injunction wasn't under
2 plan the way we usually think about it -- and the issue was
3 could the court decide whether or not those objectors had
4 rights and should pay attention to it, and you know what?
5 That's exactly what it did. So in terms of your ability to
6 reach the decision, SportsStuff would suggest that, yes, you
7 can, and, yes, you should. Similarly, RNI Wind Down, yes, it
8 is within your power to do this, your Honor, to figure out
9 whether these consent rights and to determine that the
10 forbearance and optional termination agreement is a valid and
11 enforceable contract and that that's all core. There's no
12 doubt in our mind -- and this gets to another point raised by
13 Mr. Perez -- that settlements always have collateral
14 consequences on third parties. There are cases to that
15 effect -- multiple cases to the effect. Allowing a secured
16 claim by definition adjusts debtor-credit relationships. I
17 would point out here, however, your Honor, that we were able
18 to resolve the reservation of rights objection that was made
19 by the ad hoc COPs holders represented by Mr. Tom Mayer and
20 that that provision was added to the order, which was filed
21 with your Honor before we started this hearing and, in fact,
22 read into the record on one of those early days by Mr. Mayer.
23 So, your Honor, we think they're core. We think they're
24 appropriately here. We think they are incredibly contract
25 centric. They are legal. There is no ambiguity. There is

1 just interpretation. And with that, your Honor, I would
2 recommend that you might take heed of an admission by the
3 insurers. In fact, the insurers admit the express terms of
4 the optional early termination provision did not require
5 their consent, and that's in paragraph 23 of the amended
6 statement of stipulated facts.

7 Your Honor, it's also very clear that 2009 changed
8 the world, and with that, your Honor, I would turn to the
9 optional early termination provision. We've excepted the
10 one -- excerpted the one that's between UBS and GRS. As you
11 know, there are four amended swaps schedules, one for GRS,
12 one for police and fire, one for UBS, one for Syncora -- I
13 mean one for UBS, one for BAML. Here's the optional
14 termination provision, no insurer consent. The confirmation
15 would have it. 2009 did change the world, but let's take a
16 minute and think about what Mr. Perez said of -- when I think
17 of his telling us that it's an end-run argument, almost
18 ironic in some respects because he's saying, you know, the
19 COPs are valid, the swaps are valid, the service corps are
20 real, it worked for that purpose, but we should disregard the
21 service corps when it comes to the swaps and the optional
22 termination, and we should construe it as an end-run. Your
23 Honor, this is not a situation where people were not
24 represented by counsel. This is a contract between extremely
25 sophisticated financial parties. They knew what they were

1 doing. And I think that the service corps are different
2 until someone establishes to the contrary from the city and
3 that this is exactly what was contemplated is that the
4 service corps would not pay them and the service corps are
5 not paying the swap counterparties -- whoops -- the city is.
6 In fact, your Honor, I think it was so clear -- and you and I
7 have had this discussion once before -- that in that fateful
8 summer, that June 26 of 2009, the insurers would consent to
9 the optional termination rights. Your Honor, this is just
10 the very first paragraph of the waiver and consent of
11 insurer, in this case, Syncora, and what we've highlighted,
12 your Honor, is the exact same amended schedule that I just
13 reviewed the optional termination provision from, and you
14 will see that that amended schedule is Romanette iv in this
15 paragraph, and there is an express consent to it.

16 Your Honor, I think it is also disappointing, maybe
17 a little ironic -- I guess perhaps I am being too overly
18 sensitive. One of the things we kept hearing on closing is,
19 well, the city -- maybe it should just do nothing and it
20 should continue funding, and we actually heard it from Mr.
21 Perez that FGIC will suffer harm. The harm FGIC suffers is
22 if the city doesn't continue paying the most expensive piece
23 of debt it possibly has, that FGIC will be harmed. FGIC is a
24 very sophisticated party, and I assume Syncora would join
25 FGIC in these arguments. It has a separate insurance policy

1 from the COPs from the insurance policy it had from the
2 swaps, and if, in fact, it would be harmed by the termination
3 of the swaps, which it consented to -- and we think it's
4 clear that they did consent to it -- why should the city and
5 its residents be tasked with protecting Syncora and FGIC?
6 Heaven sakes. We would think that they would be able to go
7 out and buy their own replacement swap once this swap is
8 terminated. They consented to it. If they'd like swap
9 protection, the markets are there. They're free to go. I
10 don't see why the residents should be delayed or the city
11 should be burdened with protecting them against their own
12 insurance contracts.

13 Moving on, your Honor, I think that the city has
14 demonstrated that the settlement with the swap counterparties
15 which allows a secured claim for 165 million satisfies the
16 Bard test. As I said, we agree it's litigable, and, in fact,
17 they may yet be litigated. Of the remaining ten objectors,
18 eight are potential litigating parties. Many are involved in
19 other pending litigations before you. The fact that no one
20 would give you a number they would accept other than I
21 respect Mr. Goldberg for his answer is not surprising to us.
22 It's difficult to number, and I think the real issues if we
23 continue through the Bard factors are the difficulty, if any,
24 to be encountered in the matter of collection. Everyone
25 erases that, your Honor, but you asked us to think about in

1 the context of that Bard factor the strength of the secured
2 position and what it would take really to undermine it, and
3 in this one, your Honor, we did look at the position and the
4 city's ability to sustain litigation to attack it. This is
5 one of those things where collection became survival, would
6 we live to collect and how much and who would take it up and
7 who would benefit and who would be -- what would be
8 sacrificed in order to get there. I guess the analogy here
9 is, your Honor, even if the operation were to be a success,
10 there had to be a concern, and we think it does fit into the
11 second Bard factor, that the patient could die on the
12 operating table despite the operation's success.

13 In terms of the complexity, expense, inconvenience,
14 and delay, your Honor may recall that Mr. Orr testified that
15 he estimated costs -- Ms. English reminded us this morning --
16 at roughly a million a month or six to twelve million a year.
17 That's expensive. As to duration, I think he estimated that
18 it would be a different duration of months between the fraud
19 claim advocated by Mr. Goldberg and some of the others, but
20 the full appellate prospects he has certainly suggested and
21 we would agree and urge your Honor to consider would take far
22 longer than six months. And that cloud over this asset, 20
23 percent of the city's revenues would continue.

24 I have adjusted the fourth Bard factor, your Honor,
25 because I think in Chapter 9 it's important, and I guess this

1 is where I and Mr. Bennett would part company one more time.
2 Chapter 9 is about restoring viability to municipalities.
3 It's about adjusting debt so they can provide services to
4 their residents, and I think the cases on that are pretty
5 clear, and we went over some of them that are found in
6 paragraphs 49 and 50 of our reply on the financing.

7 If we just want to take a moment, we used to have
8 objection, wait to see if we have the dollars to reap the
9 discount. Those objections are gone. Wait for the retiree
10 committee to weigh in. Well, they did weigh in. They're
11 supporting this motion. We have then the remaining group,
12 your Honor, and we had a lot of more information, more
13 discovery. Well, there was more information, and there was
14 more discovery. In five months people could learn a lot.
15 And now we're left with two kind of camps of objectors, those
16 who feel that given the strength of the claims, that the deal
17 does not reflect the strength of the claims against the
18 banks, but, as I think you heard from the banks this morning,
19 it's the banks and the insurers versus those who are arguing
20 it's really a matter of consent and the powers of this Court.
21 But, your Honor, it is uncontroverted that this settlement
22 will reduce net debt. Right now that debt, your Honor --
23 we'll get there in a minute, but it's going to reduce it by
24 that discount and that linear equation, speculation,
25 unsupported -- totally unsupported speculation about 78

1 percent still doesn't controvert its reduction in net debt.
2 And, your Honor, as we know, interest rates have gone down
3 all this week since -- last week since Janice Yellen's
4 confirmation, so you can imagine -- and, in fact, I know
5 what's happened to our swap termination costs, and I would
6 suggest, your Honor, that in light of the interest rate moves
7 and the LIBOR curve moves, which we'll come to in a minute,
8 that it is clear there is going to be a reduction in our net
9 debt. It should be a substantial one.

10 What is also crystal clear is that this deal will
11 substantially improve the cash flow of the city. Your Honor
12 may recall that when the post-petition financing was still at
13 the 350 level, the cash flow savings were 33 million a year.
14 They obviously are going to be improved by the improvement of
15 the sixth amendment and the improved deal even beyond that,
16 so there's no controverted evidence that this will clearly
17 improve the cash flow of the city. It will give --

18 THE COURT: I can give you about five more minutes.

19 MS. BALL: Thank you, your Honor. I think I'm kind
20 of done other than the next slide, your Honor. We have
21 met -- we've met our burden, I think, under 9019. The range
22 of reasonableness I think is the test that we would urge your
23 Honor to consider. And, your Honor, in the context that
24 there's clearly a policy in favor of settlement, as was
25 recognized by these same cases, your Honor, I wanted to do

1 one last, which is the LIBOR curve, and if your Honor would
2 permit me, and then I'm done.

3 Your Honor, the LIBOR curve itself is a reflection
4 of the market's view of interest rates. By the way, that
5 curve changes constantly. The objectors have presented no
6 evidence that interest rates can be predicted with any degree
7 of certainty. In fact, the city's experience would suggest
8 that it has suffered mightily from trying to take away and
9 bet on interest rates. We also have the testimony, contrary
10 to Ms. English's representations, that Kevyn Orr did, in
11 fact, as the emergency manager, during the mediation, call
12 his investment bankers several times to try to get an idea of
13 what was going to happen to interest rates during the coming
14 weeks, so he did inform himself as to what would happen.
15 And, your Honor, if you want some understanding of what
16 Miller Buckfire knew about the LIBOR curve, I think they had
17 a very interesting exchange, Mr. Doak did, which I've
18 highlighted for you, with Mr. Arnault on behalf of Syncora,
19 and I think that Mr. Doak was quite clear that they move a
20 lot, and it is, in fact, the market's expectation of what
21 will happen to interest rates. And, your Honor, I don't
22 think anyone can predict interest rates accurately, never
23 mind predict movements in the LIBOR curve, and with that,
24 your Honor, we would ask respectfully that you grant us an
25 order authorizing the post-petition financing and authorizing

1 the assumption of the forbearance and optional termination
2 agreement.

3 THE COURT: Thank you.

4 MS. BALL: Thank you.

5 THE COURT: I would propose, counsel, to reconvene
6 this Thursday, the 16th, at 2 p.m. for the Court's decision.
7 Any objection to that? All right. Hearing none, we'll be in
8 recess. What?

9 MR. PLECHA: Can I just make one point of
10 clarification, your Honor? Ryan Plecha on behalf of the
11 retiree association parties. We have not --

12 THE COURT: If it's a matter of clarification, yes.
13 If it's a matter of argument, no.

14 MR. PLECHA: It is not It's just pure
15 clarification. The retiree association parties, who were the
16 party that said the Court should wait and see for the Retiree
17 Committee's response, still has a live objection, and it is
18 objecting to both the swap and the forbearance agreement --

19 THE COURT: Thank you, sir.

20 MR. PLECHA: -- and the DIP. Thank you.

21 THE COURT: All right. We'll be in recess.

22 THE CLERK: All rise. Court is adjourned.

23 (Proceedings concluded at 4:01 p.m.)

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WITNESSES:

None

EXHIBITS:

None

I certify that the foregoing is a correct transcript from the sound recording of the proceedings in the above-entitled matter.

/s/ Lois Garrett

January 17, 2014

Lois Garrett